
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE
SECURITIES EXCHANGE ACT OF 1934

For the month of September, 2019.

Commission File Number 33-65728

CHEMICAL AND MINING COMPANY OF CHILE INC.

(Translation of registrant's name into English)

El Trovador 4285, Santiago, Chile (562) 2425-2000

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F: Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): _____

Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): _____

Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Santiago, Chile. September 10, 2019.- Sociedad Química y Minera de Chile S.A. (SQM) (NYSE: SQM; Santiago Stock Exchange: SQM-B, SQM-A) announces that as part of its investor day meeting it presented the following material. The following company representatives were present: Ricardo Ramos, CEO, Gerardo Illanes, CFO, and Pablo Altimiras, VP Lithium and Iodine Business.

The background of the top section is a photograph of three workers in a field. They are wearing white hard hats and orange safety vests over light-colored shirts. One worker in the center is holding a surveying instrument on a tripod. They are standing on a mound of light-colored soil or sand. The sky is a clear, bright blue.

BREAKFAST WITH THE CEO

S e p t e m b e r 1 0 , 2 0 1 9

N e w Y o r k

Breakfast Program



1.
Speakers Introduction

2.
Future vision for lithium market.
Pablo Altimiras, VP Lithium & Iodine Business

3.
SQM's strategy 2019-2025.
Ricardo Ramos, CEO

4.
Financial position.
Gerardo Illanes, CFO

5.
Q&A

Today's Speakers

Ricardo Ramos



Industrial Engineer
Pontificia Universidad Católica de Chile

SQM career:

1989 – Finance Advisor
1993 – Deputy CFO
1996 – CFO
2019 – CEO

Today's Speakers

Pablo Altimiras



Industrial Engineer, MBA
Pontificia Universidad Católica de Chile

SQM career:

- 2007 – Head of Logistics Projects
- 2010 – Deputy Development Manager
- 2012 – Development and Planning Manager
- 2016 – VP Development and Planning
- 2018 – VP Lithium and Iodine Business

Today's Speakers

Gerardo Illanes



Civil Industrial Engineer
Pontificia Universidad Católica de Chile
MBA
Goizueta Business School of Emory University, USA

SQM career:

2006 – Finance Director SQM North America
2012 – Finance Director of Commercial Offices
2016 – VP Corporate Finance
2018 – CFO

PABLO ALTIMIRAS

VP Lithium and Iodine Business

Cautionary Note

Regarding Forward-looking Statements

SQM (NYSE: SQM, Santiago Stock Exchange: SQM-A, SQM-B) is a global company engaged in strategic industries for human development, such as health, food, clean energy and the technology that moves the world.

This presentation includes statements concerning SQM's business outlook and future economic performance, including its anticipated profitability, revenues, cash flow generation, capital expenses, performance forecast to 2025 and underlying assumptions, other financial forecasts, anticipated capacity expansions and cost synergies, product or service line growth, and estimates on the evolution and growth of certain markets and industries relevant to its business, together with other statements that are not based on historical facts, which are "forward-looking statements" as that term is defined under the U.S. Private Securities Litigation Reform Act of 1995.

These forward-looking statements reflect the intent, belief and current expectations of SQM and its management, based on currently available information, and are subject to a number of risks, uncertainties and other factors that are outside SQM's control. Risks, uncertainties, and factors that could cause actual results to differ materially from those projected in such forward-looking statements include those identified in SQM's public filing made with the U.S. Securities and Exchange Commission, specifically SQM's most recent annual report on Form 20-F. All forward-looking statements are based on information available to SQM on the date hereof and SQM assumes no obligation to update such statements whether as a result of new information, future developments or otherwise, except as required by law.

This presentation makes reference to certain non-IFRS measures. These non-IFRS measures are not recognized measures under IFRS, do not have a standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other companies. These measures are provided as additional information to complement IFRS measures by providing further understanding of SQM's results of operations from a management perspective. Accordingly, they should not be considered in isolation nor as a substitute for analysis of SQM's financial information reported under IFRS. A reconciliation of non-IFRS measures used in this presentation to the most comparable IFRS metric is included in the Appendix to this presentation.

This presentation makes reference to market size, market growth rate and market share estimates. SQM is not aware of any independent, authoritative source of information regarding sizes, growth rates or market shares for most of its markets. Accordingly, the market size, market growth rate and market share estimates contained herein have been developed by SQM using internal and external sources and reflect its best current estimates. These estimates have not been confirmed by independent sources.

Future vision for lithium market

2019 - 2025



Demand opportunities



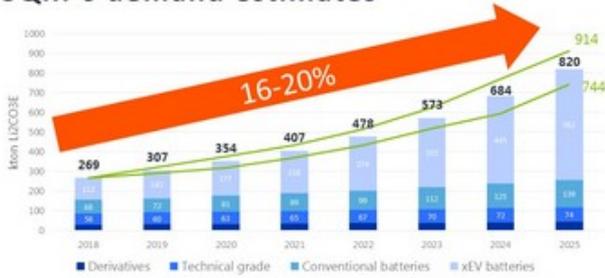
Supply and price dynamics



Sustainable operations

End customer view presents more opportunities for lithium demand

SQM's demand estimates¹



	Uses	CAGR
xEV batteries	BEV, PHEV, HEV	~25%
Conventional batteries	Portables devices, ESS, E-bikes	~10%
Technical grade	Glasses, Frits, Greases, etc	~4%
Derivatives	Li CL, Metal Li, Bu Li, others	~5%

Source: SQM estimates

		2019	2022	2025	CAGR 19-25 ¹
Global Sales Vehicles	MM Units	84.6	87.7	89.9	1.0%
China Sales Vehicles	MM Units	22.3	22.8	23.0	0.5%
Global Sales xEV	MM Units	2.7	5.1	10.5	25.5%
China Sales xEV	MM Units	1.5	2.7	5.2	22.5%
Global Sales Commercial xEV	MM Units	0.28	0.43	0.88	21.0%

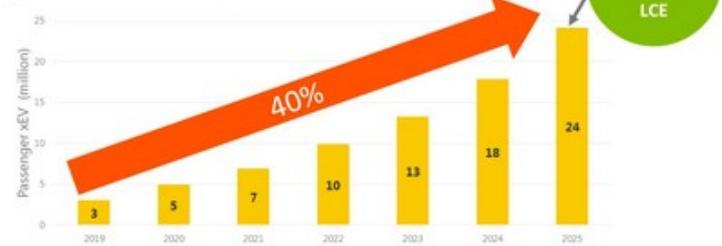
Global EV penetration	%	3.2%	5.9%	11.6%	
China EV penetration	%	6.9%	11.8%	22.6%	

Global Battery size (BEV)	kWh/unit	48	52	56	2.5%
Global Battery size (PHEV)	kWh/unit	13	13	13	0.6%

Lithium content	kg LCE/kWh	0.80	0.78	0.76	-0.9%
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Source: SQM estimates

Demand estimates based on OEMs' EV growth announcements²

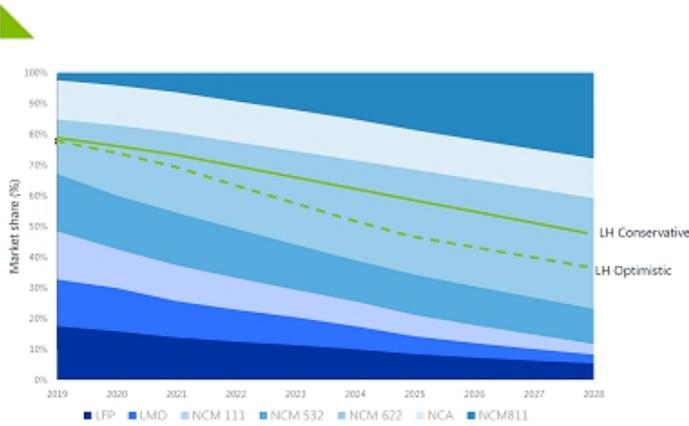


¹ Source: SQM estimates

² Source: various OEM's public announcements

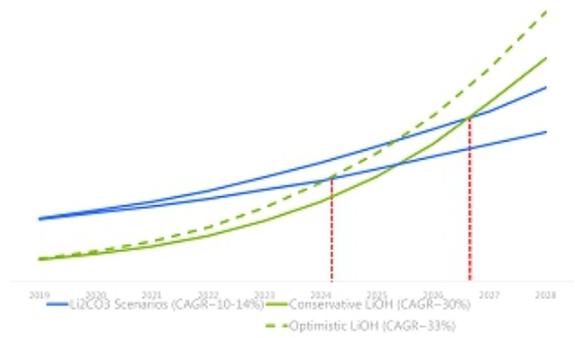
Demand product mix

LiOH could surpass Li₂CO₃ market share in 2024-2027



Source: SQM

Lithium demand growth, MT

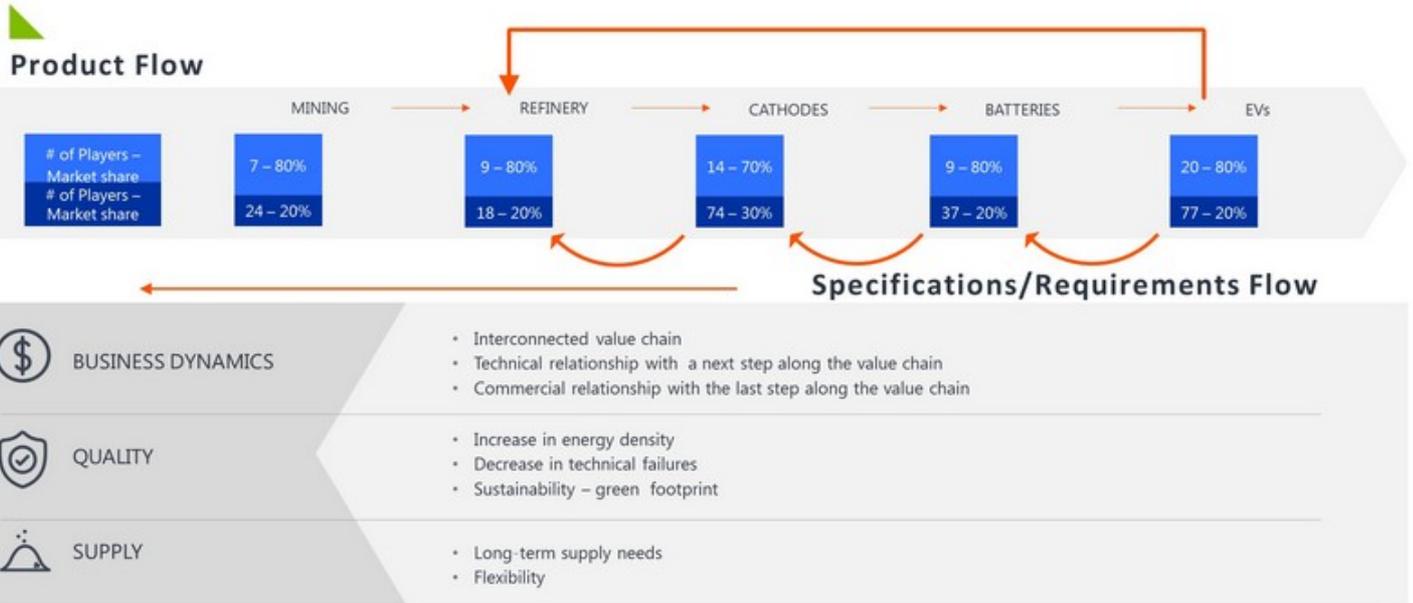


Market share Cathodes / Batteries and Li₂CO₃/LiOH demand

- ✔ In 2019, 70% of Li₂CO₃ market share is represented by LFP, LMO, NCM 111 and NCM 532 batteries which use lithium carbonate only, with the exception of LFP.
- ✔ In 2028, those cathodes could represent ~30% of market share and NCM 811, NCM 622, NCA batteries will dominate the market.
- ✔ Depending on the assumptions for the NCA and NCM 811 penetration rates (~32%-38%) and LiOH use in NCM 622 (~15%-30%), the LiOH demand could outpace Li₂CO₃ demand in 2024-2027.

New challenge for lithium producers

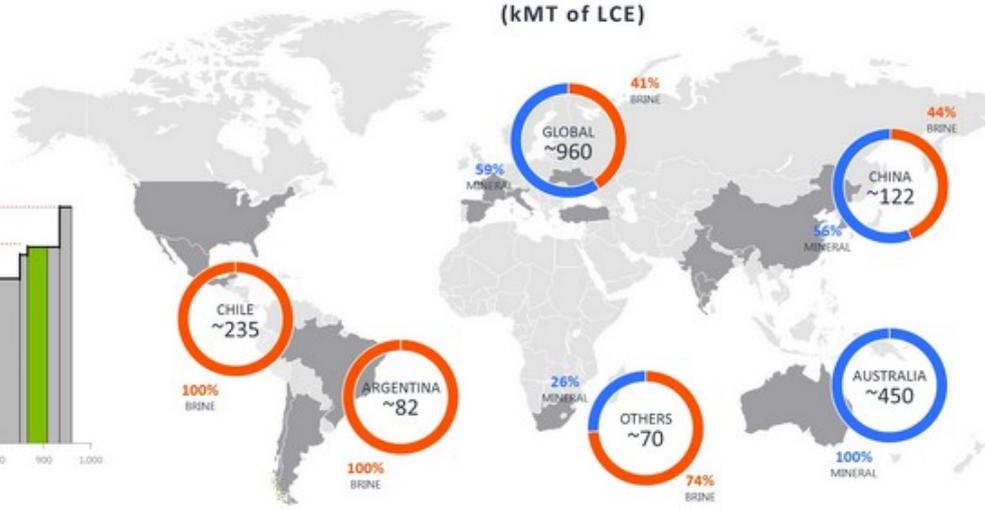
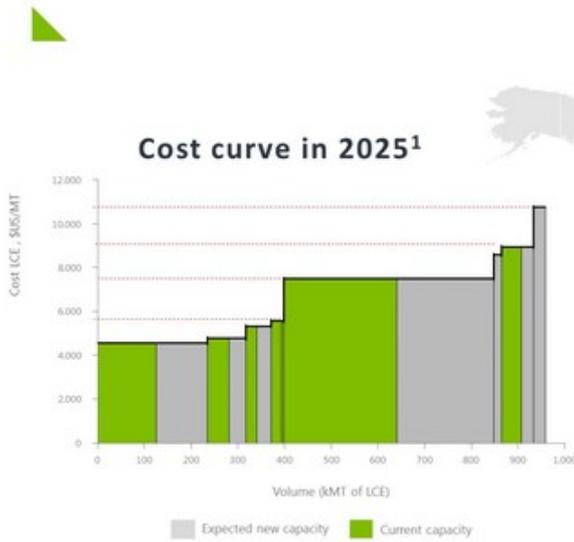
The interconnected value chain means more complexity for lithium producers



Source: SQM estimates based on public information

The majority of new supply in 2025 will be from mineral sources

Estimated global lithium capacity in 2025²



¹ Source: SQM estimates. Total cost includes cash cost + royalty + Capex (incl. D&A expenses in 20-year DCF)
² Source: SQM estimates

Incentive price could reflect better future price range than the cost curve

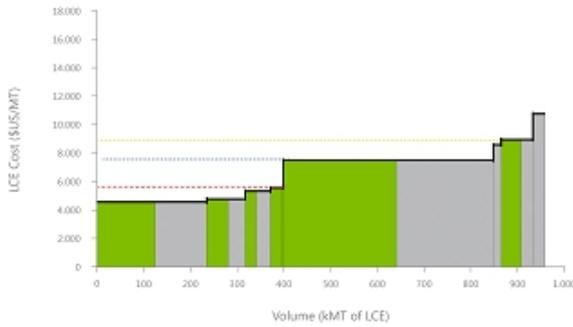


THE INCENTIVE PRICE EXERCISE ASSUMES NPV=0 FOR EACH PROJECT.

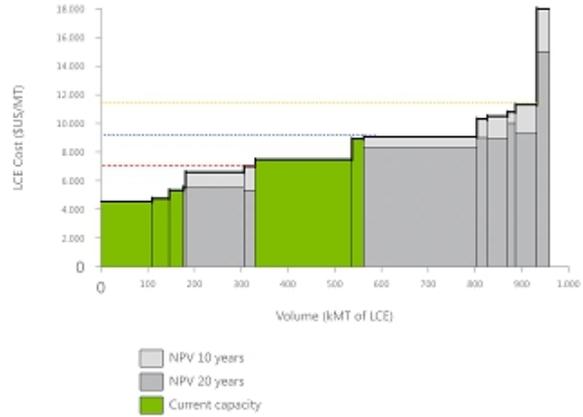


THE MAIN ASSUMPTIONS FOR VALUATION ARE: WACC OF 8%, NPV PERIOD TERM 10-20 YEARS, ANNOUNCED CAPEX, TAXES AND WORKING CAPITAL.

Cost curve 2025¹



Incentive price 2025²



¹ Source: SQM estimates. Total cost includes cash cost + royalty + Capex (incl. D&A expenses in 20-year DCF)
² Source: SQM estimates.

SQM's lithium production is sustainable

Small Carbon Footprint is the main objective



CARBON FOOTPRINT

- SQM lithium carbonate's carbon footprint is 1.5 kg CO₂-eq/kg¹. In comparison, copper's is ~3x² and cobalt's is ~8x³ times more.
- SQM's carbon footprint is very small because of the use of solar energy in lithium brine concentration.



ENERGY FOOTPRINT

- SQM's lithium carbonate production requires ~0.27 kWh/kg¹ of energy. In comparison, cobalt and copper productions require ~46x² and 48x³ times more energy respectively.
- Unlike typical mining processes that rely on heavy energy consumption for blasting, grinding and extraction, SQM uses solar radiation with a longer processing time generating a lower energy footprint.



WATER FOOTPRINT

- SQM's lithium hydroxide production consumes 27 l/kg of water.
- SQM's water footprint is very small because the process is based on solar concentration of brines, therefore there is little direct usage of freshwater.



LABOR CONDITIONS & COMMUNITIES

- SQM scored a 0.49 Frequency Index (Security Index) in 2018 representing 1/3 of the Chilean mining average of 1.65 (the lower the score, the better)
- SQM is engaged in different programs to foster the social and economic welfare of neighboring communities.
- SQM internal practices and regulations adhere to the principles contained in the Universal Declaration of Human Rights.

(1) Covariant Lithium Pty. QHG Estimate for East Grey Lithium Project, 2019. SQM, 2018. (2) Copper Environmental Profile, International Copper Association, 2018. (3) LCA-Cobalt Extraction - S. Hean, Mar 2019.

SQM's water footprint is low



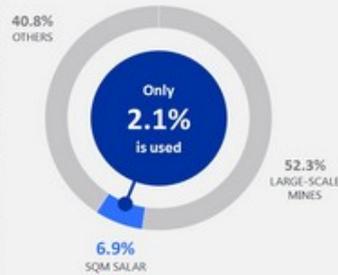
Brine reservoir must not be confused with water aquifer

A reservoir is a porous geological formation, which is able to transmit the liquid or gas that it contains. There are 3 main reservoir types: gas/petroleum, brines and aquifers. Brines reservoirs are mining resources and aquifers are water resources.

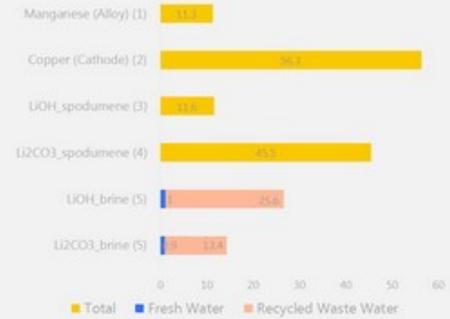
- SQM produces lithium from high density brines, which contain six times the amount of salt in seawater.

SQM uses minimal fresh water in the Salar de Atacama to support potassium and lithium production.

Salar de Atacama Water Rights



Water Consumption, l/kg



(1) Cradle-to-gate: life cycle assessment of global manganese alloy production, International Manganese Institute, 2016. (2) Concentrator, Cochilco Report, 2017. (3) Covalent Lithium Earl Grey, EPA, Jan. 2019. (4) Covalent Lithium Earl Grey, EPA, Jan. 2019 & Tianqi report 2017: Hongtiansi Lithium Industry Co., Ltd. (5) SQM Estimates. The LiOH water footprint calculation includes the entire production process from the raw material extraction through final packaging in the plant. Calculations made for lithium are preliminary and are subject to change depending on the methodology.

Positive outlook on lithium market

there will be enough demand to ensure our growth



Demand

Solid demand fundamentals support the vision of an important growth in the next several years.

Lithium remains the only mineral for which demand grows at a double digit rate.

Supply

Significant increase in near-term capacity is positive for the industry's long-term growth.

Considering both demand fundamentals and supply cost structure, equilibrium price could be higher than historic average, even in double digits.

Sustainability

The true driver behind EV revolution is CO₂ reduction, a commitment which requires sustainable EV value chain.

With low carbon footprint for lithium, SQM contributes to the environmentally sustainable development of the industry.

RICARDO RAMOS

CEO of SQM

Reliable Operations in Chile and abroad

are our competitive advantage



ACCESS TO UNIQUE NATURAL
RESOURCES



LOW-COST OPERATIONS



DIVERSIFIED GLOBAL
NETWORK



IN-HOUSE DEVELOPED KNOW-
HOW



MARKET LEADER POSITION IN
MOST OF OUR BUSINESSES

Long Term Strategy 2019 → 2025



Gross Profit LTM (*)	US\$ m	653
Specialty Plants Nutrition		159
Industrial Chemicals / Solar Salts		23
Iodine and derivatives		125
Lithium and derivatives		302
MOP / SOP		43
Others		2



Strategy with numbers

- We set clear targets for 2025
- Targets are specific objectives that allow us to focus, prioritize and allocate resources

Why 2025 ?

- Our businesses are capital intensive
- Mining projects require long development periods
- Long-term business strategies are required
- Consistency between our CAPEX and our long-term goals is fundamental

... Quarterly performance is essential to meet our long-term goals...

* Twelve months ended June 30, 2019. Gross Profit includes depreciation & amortization expenses

Long Term Strategy 2019 → 2025



Specialty Plant Nutrition		LTM		Target 25	Diff	
Sales Volume (1)	ThTons	1,062	>	1,400	338	5% growth per year

- To continue our sales efforts in more than 100 countries, growing along with the new agricultural techniques:
Fertirrigation, Hydroponics and Greenhouse
- New applications development
- Potassium Nitrate can be considered the best specialty plant nutrient:
Potash and nitrate nitrogen source, chlorine free and fully water soluble



(1) approximately 70% corresponds to SQM nitrates

Long Term Strategy 2019 → 2025

Specialty Plant Nutrition		LTM		Target 25	Diff	
Sales Volume (1)	ThTons	1,062	>	1,300	238	3.5% gpy (238 ~ eq 170 SQM Pot Nitr)
Margin per Ton	\$/Ton	149	>	220	70	Price: 2% gpy / Cost: 1.5% gpy - 35 \$/t

- Cost Reduction Initiatives
- Productivity increase
- Production capacity expansion
- Reduction of potassium chloride costs
- Increased sales of soluble potassium nitrate



(1) approximately 70% corresponds to SQM nitrates

- Margin per Ton includes depreciation & amortization expenses

Long Term Strategy 2019 → 2025



Specialty Plant Nutrition		LTM		Target 25	Diff	
Sales Volume (1)	ThTons	1,062	>	1,300	238	3.5% gpy (238 ~ eq 170 SQM Pot Nitr)
Margin per Ton	\$/Ton	149	>	220	70	Price: 2% gpy / Cost: 1.5% gpy - 35 \$/t
SPN Gross Profit	US\$ m.	159	>	286	127	

Growth opportunities in SPN business could result in more than US\$127 million of gross profit contribution by 2025

(1) approximately 70% corresponds to SQM nitrates

• Gross Profit and Margin per Ton include depreciation & amortization expenses

Long Term Strategy 2019 → 2025

Industrial Chem. / Solar Salts			LTM		Target 25	Diff	
Sales Volume Industrial Nitr.	ThTons	82	>	120	37	2% gpy. + 25 tht.	
Sales Volume Solar Salts	ThTons	-	>	200	200		
Total	ThTons	82	>	320	237		

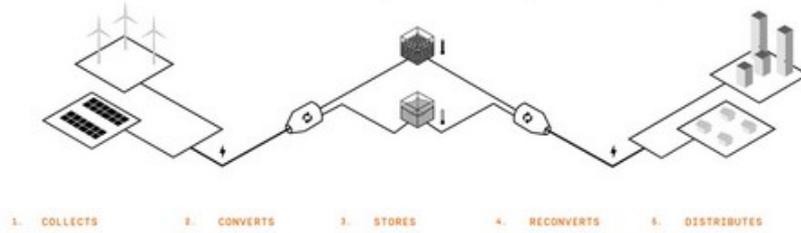
- Industrial Nitrates business growth assumes at least 2% annual growth and an additional demand of 25k MT for a new application
- 2018 solar salts sales volumes registered in the 1H of 2018 and 2019 sales volumes are projected for the 2H of the year
- Solar salts sales volumes contracted for the CSP project in the Middle East (700 MW of 5,000 MW) are expected to be approximately 154k MT in 2020, 224k MT in 2021 and 85k MT in 2021
- By 2025, the solar salts demand for CSP around the world could surpass 1 million MT per year (Spain, Saudi Arabia, South Africa, Australia, USA, Morocco, UAE, Oman, etc.)



Long Term Strategy 2019 → 2025

Industrial Chem. / Solar Salts			LTM		Target 25	Diff	
Sales Volume Industrial Nitr.	ThTons	82	>	120	37	2% gpy. + 25 tht.	
Sales Volume Solar Salts	ThTons	-	>	200	200		
Total	ThTons	82	>	320	237		

Thermal Storage Process (Solar Salts)



Long Term Strategy 2019 → 2025



Industrial Chem. / Solar Salts 		LTM		Target 25	Diff	
Sales Volume Industrial Nitr.	ThTons	82	>	120	37	2% gpy. + 25 tht.
Sales Volume Solar Salts	ThTons	-	>	200	200	
Total	ThTons	82	>	320	237	
Margin per Ton Ind. Nitrates	\$/Ton	278	>	325	47	Price: 1.5% gpy / Cost: 1.5% gpy - 20 \$/t
Margin per Ton Solar Salts	\$/Ton	-	>	315		
Industrial Chem. G.P.	US\$ m.	23	>	102	79	

Growth opportunities in Industrial Chemicals / Solar Salts business could result in more than US\$79 million of gross profit contribution by 2025

* Gross Profit and Margin per Ton include depreciation & amortization expenses

Long Term Strategy 2019 → 2025

Iodine and derivatives		LTM		Target 25	Diff	
Sales Volume	ThTons	13.2	>	16.2	3.0	3.5% growth per year

- Annual demand growth is expected to be approximately 3%
- SQM expects to increase its market share by 1% annually reaching ~37% in the next 6 years
- Main uses:
 - Human consumption
 - X ray contrast media
 - Disinfectants
 - Catalysts
 - Pharmaceuticals, etc.



Long Term Strategy 2019 → 2025



Iodine and derivatives		LTM		Target 25	Diff	
Sales Volume	ThTons	13.2	>	16.2	3.0	3.5% growth per year
Margin per Kg	\$/Kg	9.5	>	17.2	8	Price IVQ19 + 1.5% gpy / Cost: 1.5% gpy - 2 US\$/kg

Margin improvements assume:

- The expected price of the 4Q2019 adjusted for inflation
- Cost reduction Initiatives
- Productivity increase
- Production capacity expansion
- Heap leaching process improvements

• Gross Profit and Margin per kg include depreciation & amortization expenses

Long Term Strategy 2019 → 2025



Iodine and derivatives		LTM	>	Target 25	Diff	
Sales Volume	ThTons	13.2	>	16.2	3.0	3.5% growth per year
Margin per Kg	\$/Kg	9.5	>	17.2	8	Price IVQ19 + 1.5% gpy / Cost: 1.5% gpy - 2 US\$/kg
Iodine G.P.	US\$ m.	125	>	279	154	

Growth opportunities in Iodine business could result in more than US\$154 million of gross profit contribution by 2025

* Gross Profit and Margin per kg include depreciation & amortization expenses

Long Term Strategy 2019 → 2025



Nitrates / Iodine CAPEX		2019 / 2023	Average
CAPEX	US\$ m	792	158
CAPEX Growth		530	106
CAPEX Maintenance		262	52

- Nitrates / Iodine operations Capex includes:
 - Potassium Nitrate facility NPT III capacity increase
 - New Dual Potassium Nitrate / Sodium Nitrate facility: NPT IV
 - New Sodium Nitrate facility: Sur Viejo
 - Sea water pipe line: 900 l/s
 - Iodine plants capacity increase
- Nitrates: projected capacity 2023: 1.4 million MT / projected minimum sales volumes 2025: 1.2 million MT
- Iodine: projected capacity 2023: 18.5k MT / projected minimum sales volumes 2025: 16.2k MT

Long Term Strategy 2019 → 2025



Nitrates / Iodine CAPEX

		<u>2019 / 2023</u>	<u>Average</u>
CAPEX	US\$ m	792	158
<i>CAPEX Growth</i>		530	106
<i>CAPEX Maintenance</i>		262	52

- CAPEX Growth: US\$530 million
- Gross Profit increase target (SPN, Industrial Chemicals and Iodine) > US\$360 million by 2025

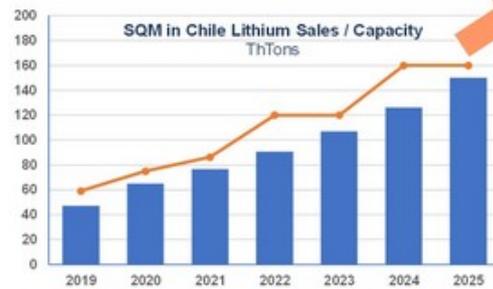
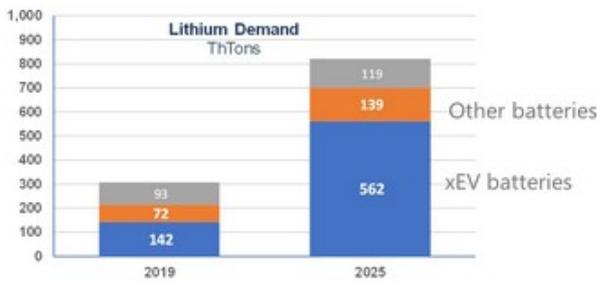
• Gross Profit includes depreciation & amortization expenses

Long Term Strategy 2019 → 2025

Lithium and derivatives		LTM		Target 25		Diff
Sales Vol Lithium from Chile	ThTons	46.8	>	150	103	65 tht 2020 / 18% gpy
Sales Vol Lithium from Austr	ThTons		>	23	23	50% SQM

- 65 k MT of sales volumes in 2020 could help restore SQM's 2017 market share of 18%
- The average demand growth is assumed to be approximately 18% per year in 2020 – 2025 (16% - 20%)

More details on capacity expansion beyond 160k MT to be announced next year



Long Term Strategy 2019 → 2025



Lithium and derivatives				LTM		Target 25	Diff	
Sales Vol Lithium from Chile	ThTons	46.8	>	150	103	65 tht 2020 / 18% gpy		
Sales Vol Lithium from Austr	ThTons		>	23	23	50% SQM		
<i>Lithium Price Average</i>	<i>\$/kg</i>	<i>14.5</i>	<i>~</i>	<i>[10.0 - 15.0]</i>				
Margin Chile	\$/Kg	6.5	~	[4.3 - 7.3]		10.0 / 15.0 US\$/Kg		
Margin Australia	\$/Kg		~	[3.2 - 8.2]		10.0 / 15.0 US\$/Kg		

- CORFO payments (SP): [40% price > 10 - 25% price 7/10 - 13.7% at 10] (*)
- The cost of lithium is expected, in the short term, to be at least US\$0.5 lower than average LTM.
- Although we have a series of cost savings initiatives, in this projection they are not considered.
- Inflation is considered in the cost projection. The projected lithium prices are nominal.

- Gross Profit and Margin per kg include depreciation & amortization expenses

Long Term Strategy 2019 → 2025



Lithium and derivatives 		LTM		Target 25	Diff	
Sales Vol Lithium from Chile	ThTons	46.8	>	150	103	65 tht 2020 / 18% gpy
Sales Vol Lithium from Austr	ThTons		>	23	23	50% SQM
<i>Lithium Price Average</i>	<i>\$/kg</i>	14.5	~	[10.0 - 15.0]		
Margin Chile	\$/Kg	6.5	~	[4.3 - 7.3]		10.0 / 15.0 US\$/Kg
Margin Australia	\$/Kg		~	[3.2 - 8.2]		10.0 / 15.0 US\$/Kg
Lithium G.P.	US\$ m.	302	~	[720 - 1.280]	[418 - 978]	10.0 / 15.0 US\$/Kg

Growth opportunities in Lithium business could result in close to US\$1 billion of gross profit contribution by 2025

- Gross Profit and Margin per kg include depreciation & amortization expenses

Long Term Strategy 2019 → 2025



MOP / SOP		LTM		Target 25	Diff	
Sales Volume	ThTons	620	>	782	163	balance with production of potassium nitrate
Margin per Ton	\$/Ton	67	>	100	32	Price: 1.5% gpy / Cost: 1.5% gpy - 25 \$/t
MOP / SOP G.P.	US\$ m.	42	>	78	36	

- Return to the originally approved brine extraction levels in the Salar de Atacama.
- MOP / SOP production level is expected to return to ~1.5 million tons per year.
- A significant portion of the additional production of potassium is used as raw material to increase the potassium nitrate production.
- The cost reduction is explained by higher production levels.

Growth opportunities in MOP/SOP business could result in more than US\$36 million of gross profit contribution by 2025

- Gross Profit and Margin per MT include depreciation & amortization expenses

Long Term Strategy 2019 → 2025



Lithium → Chile and Australia		2019 / 2023	Average
CAPEX	US\$ m	1,332	266
CAPEX Growth		1,067	213
CAPEX Maintenance		265	53

- Lithium CAPEX includes:
 - Lithium carbonate expansion from 70k MT to 120k MT in 2H2021
 - Lithium hydroxide capacity expansion
 - Lithium carbonate expansion from 120 k MT to 160k MT by end of 2023
 - Australia: 50% of 45k MT per year lithium hydroxide plant
- CAPEX Growth: ~US\$1 billion
- Lithium gross profit target ~ US\$418-978 million per year
- Gross Profit includes depreciation & amortization expenses

Long Term Strategy 2019 → 2025



- Other initiatives:
 - M&A opportunities
 - Geological work on SQM natural resources in the search for metallic deposits

- SQM's business strategy is to be a global company, with people committed to excellence, dedicated to the extraction of minerals and selectively integrated in the production and sale of products for the industries essential for human development. Therefore, a potential diversification in a new business must meet the following criteria:
 - The business must be based on sustainable competitive advantages of SQM.
 - There must be reasonable expectations that in the long run the new business may represent at least 10% of SQM's gross profit.

Summary

Gross Profit Opportunities	US\$ m	653	→	[1.450 - 2.000]
Revenues	US\$ b	2.1		[3.9 - 4.8]

% GROSS PROFIT
2025 average



SPECIALTY PLANTS
NUTRITION



INDUSTRIAL
CHEMICALS



IODINE AND DERIVATIVES



LITHIUM AND
DERIVATIVES



POTASSIUM

- Significant opportunities to increase operational results
- Growth opportunities in all business lines
- Investment plan consistent with business targets

Although lithium is very important for the future of SQM SQM is much more than lithium

• Gross Profit considers depreciation & amortization expenses

GERARDO ILLANES

CFO

Responsible management of natural resources

SQM is working on almost quadrupling lithium production without extracting more brine from the Salar de Atacama.

SQM currently has fresh water rights of ~500 l/sec or 6.9% of total fresh water rights in the basin near the Salar de Atacama; currently using ~ 240 l/sec or 2.1% of total fresh water rights in the basin.



AT THE SPEED OF THE SUN

SQM supports this solar race as a sign of its commitment to the development of renewable energies in Chile and the world through our lithium and solar salt products.



Environmental management systems

AT ALL PRODUCTION SITES



100%

OF WATER TREATED IN SQM SEWAGE TREATMENT PLANTS IS REINCORPORATED INTO ITS PRODUCTION PROCESSES



95.8%

OF THE ENERGY REQUIRED FOR OUR OPERATIONS IS SOLAR



58%

OF THE INDUSTRIAL WASTE GENERATED IS RECYCLED BY THE COMPANY

Continue to uphold commitments to communities

Working with our neighbors to create programs which improve their quality of life and preserve their traditions.

Geographic location of cities, towns and indigenous communities near SQM's operations in the Tarapacá and Antofagasta regions.



HISTORICAL HERITAGE

Music, literature, arts and tourism programs



EDUCATION AND CULTURE

1,700 students in math assistance program



SUPPORTING OUR NEIGHBORS IN EMERGENCIES



SOLIDARY WORK

2,000 hours of voluntary work in 2018



DEVELOPMENT PROGRAMS

Various agricultural programs

+150

PROGRAMS AND INITIATIVES

Upcoming Capex

to finance the growth

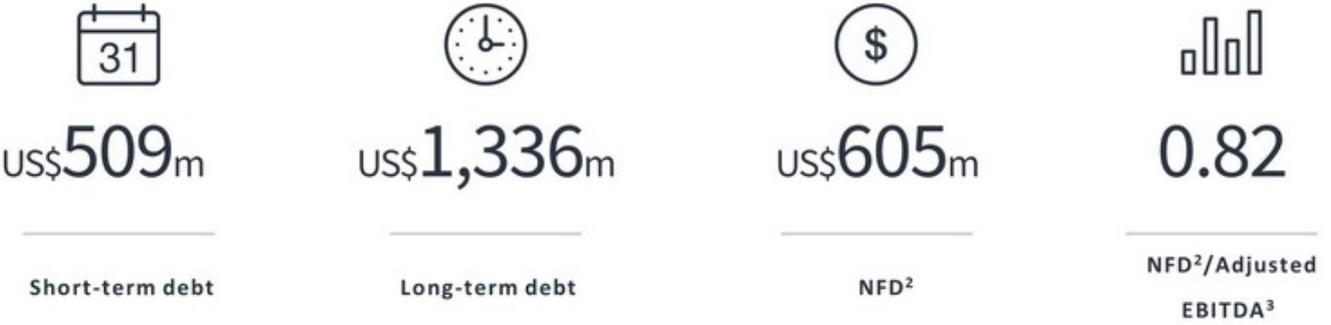
▲ Total Capex 2019-2023 is expected to be ~US\$2.1 billion

	Lithium Chile		Lithium Australia	Iodine & Nitrates	Maintenance
PROJECT	Lithium Carbonate expansion of 50k MT.	Lithium Hydroxide expansion of 16k MT.	Mt. Holland Lithium Hydroxide integrated project of 45k MT.	Tente en el Aire: <ul style="list-style-type: none"> • increase iodine capacity by ~9k MT • Increase nitrates salts production to up to 6m MT • Sea water pipeline of ~ 900 l/s capacity 	Annual maintenance of existing operational assets
CAPEX	US\$280 million	US\$100 million	Pending Definite Feasibility Study	~US380 million	~US100 million
PERIOD	2019-2021		2019-2021	2020-2021 ¹	per annum

¹ Pending permits

Low debt profile¹

access to markets in Chile and abroad



¹ Twelve months ended June 30, 2019

² Net Financial Debt (NFD) = Other current financial liabilities + other non-current financial liabilities – cash – other current financial assets – hedging assets, non-current.

³ Adjusted EBITDA = Profit for the Period + Depreciation and Amortization Expenses + Finance Costs + Income Tax – Other income – Other gains (losses) – Share of Profit of associates and joint ventures accounted for using the equity method + Other expenses by function + Net impairment gains on reversal (losses) of financial assets – Finance income – Currency differences. Further details on non-IFRS metrics can be found in the Appendix.

Strong financial position

to support current and future growth



¹ Twelve months ended June 30, 2019

² Adjusted EBITDA = Profit for the Period + Depreciation and Amortization Expenses + Finance Costs + Income Tax - Other income - Other gains (losses) - Share of Profit of associates and joint ventures accounted for using the equity method + Other expenses by function + Net impairment gains on reversal (losses) of financial assets - Finance income - Currency differences. Adjusted EBITDA Margin = Adjusted EBITDA/revenues. Further details on non-IFRS metrics can be found in the Appendix.

US\$740 million

LTM¹ 2019 Adjusted EBITDA²

US\$2.1 billion

2019 LTM¹ Revenues

35%

EBITDA Margin² LTM¹

0.8

NFD/ LTM¹ 2019 Adjusted EBITDA²

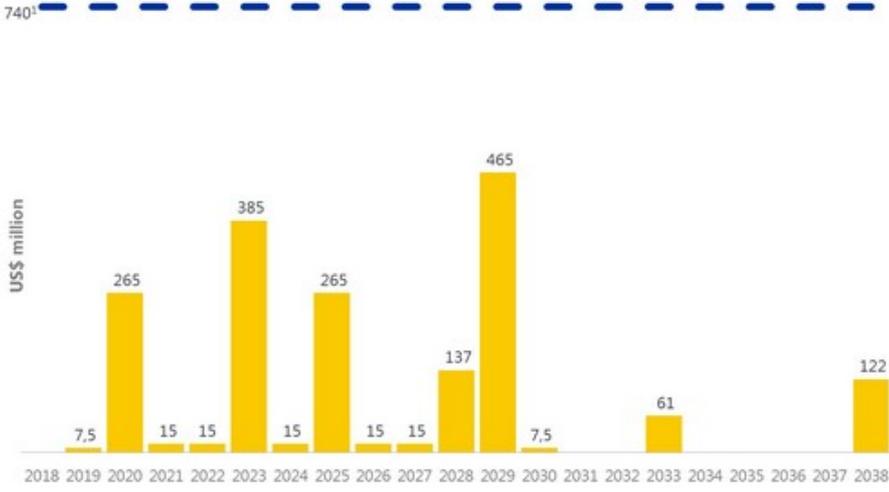
Baa1

Moody's

BBB+

Standard and Poor's

Debt Maturity Profile



¹ Adjusted EBITDA for the twelve months ended June 30, 2019. Adjusted EBITDA = Profit for the Period + Depreciation and Amortization Expenses + Finance Costs + Income Tax - Other income - Other gains (losses) - Share of Profit of associates and joint ventures accounted for using the equity method + Other expenses by function + Net impairment gains on reversal (losses) of financial assets - Finance income - Currency differences. Further details on non-IFRS metrics can be found in the Appendix.



Dividend payout



Dividend Policy¹

Dividend Payout (% of Net Income)	100%	80%	60%
Current Assets / Current Financial Liabilities	≥ 2.5	2.0	1.5
(Liabilities – Cash – Other Current Fin. Assets)/Equity	≤ 0.8	0.9	1.0

If none of the above parameters are met, dividend payout would be 50% of 2019 net income

¹Please see a complete discussion of our dividend policy on our website at www.sqm.com



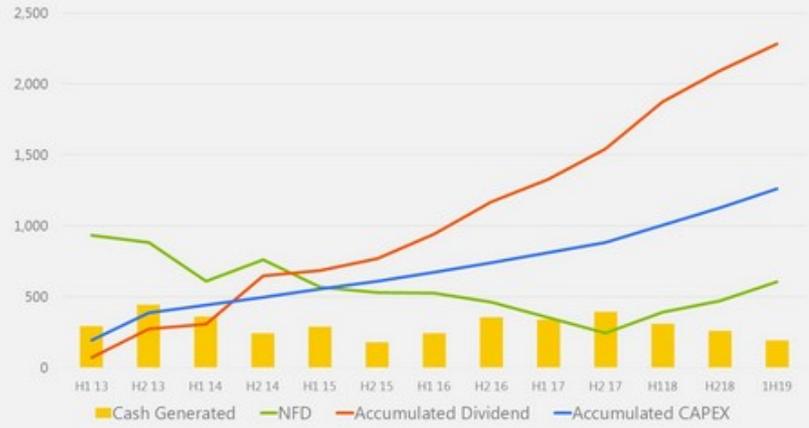
Dividends announced and paid in 2019

MAY 2019	JUNE 2019	SEPTEMBER 2019
US\$109 million Final dividend 4Q2018	US\$81 million Interim dividend 1Q2019	US\$70 million Interim dividend 2Q2019
TOTAL		
US\$260 million		



Proven cash generation capabilities

(million US\$)





CONTACT

INFORMATION

✉ GERARDO ILLANES
CFO
gerardo.illanes@sqm.com

✉ KELLY O'BRIEN
HEAD OF INVESTOR RELATIONS
kelly.obrien@sqm.com

✉ IRINA AXENOVA
INVESTOR RELATIONS
irina.axenova@sqm.com

Appendix

Non-IFRS Financial Measures Reconciliation

	LTM 06-2019 (ThUS\$)
Profit for the Year	345,695
(+) Depreciation and amortization expenses	206,539
(+) Finance costs	70,118
(+) Income tax	141,307
EBITDA	763,659
(-) Other income	31,683
(-) Other gains (losses)	6,143
(-) Share of Profit of associates and joint ventures accounted for using the equity method	3,681
(+) Other Expenses by Function	30,277
(+) Net impairment gains on reversal (losses) of financial assets	2,339
(-) Finance income	24,258
(-) Currency differences	-11,877
Adjusted EBITDA	742,387
Revenues	2,106,753
Adjusted EBITDA Margin	35.24%

About SQM

SQM's business strategy is to be a global company, with people committed to excellence, dedicated to the extraction of minerals and selectively integrated in the production and sale of products for the industries essential for human development (e.g. food, health, technology). This strategy was built on the following five principles:

- ensure availability of key resources required to support current goals and medium and long-term growth of the business;
- consolidate a culture of lean operations (M1 excellence) through the entire organization, including operations, sales and support areas;
- significantly increase nitrate sales in all its applications and ensure consistency with iodine commercial strategy;
- maximize the margins of each business line through appropriate pricing strategy;
- successfully develop and implement all lithium expansion projects of the Company, acquire more lithium and potassium assets to generate a competitive portfolio.

These principles are based on the following key concepts:

- strengthen the organizational structure to support the development of the Company's strategic plan, focusing on the development of critical capabilities and the application of the corporate values of Excellence, Integrity and Safety;
- develop a robust risk control and mitigation process to actively manage business risk;
- improve our stakeholder management to establish links with the community and communicate to Chile and worldwide our contribution to industries essential for human development.

For further information, contact:

Gerardo Illanes 56-2-24252022 / gerardo.illanes@sqm.com

Kelly O'Brien 56-2-24252074 / kelly.obrien@sqm.com

Irina Axenova 56-2-24252280 / irina.axenova@sqm.com

For media inquiries, contact:

Pablo Pisani / pablo.pisani@sqm.com

Tamara Rebolledo / tamara.rebolledo@sqm.com (Northern Region)

Cautionary Note Regarding Forward-Looking Statements

This news release contains "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as: "anticipate," "plan," "believe," "estimate," "expect," "strategy," "should," "will" and similar references to future periods. Examples of forward-looking statements include, among others, statements we make concerning the Company's business outlook, future economic performance, anticipated profitability, revenues, expenses, or other financial items, anticipated cost synergies and product or service line growth.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are estimates that reflect the best judgment of SQM management based on currently available information. Because forward-looking statements relate to the future, they involve a number of risks, uncertainties and other factors that are outside of our control and could cause actual results to differ materially from those stated in such statements. Therefore, you should not rely on any of these forward-looking statements. Readers are referred to the documents filed by SQM with the United States Securities and Exchange Commission, specifically the most recent annual report on Form 20-F, which identifies important risk factors that could cause actual results to differ from those contained in the forward-looking statements. All forward-looking statements are based on information available to SQM on the date hereof and SQM assumes no obligation to update such statements, whether as a result of new information, future developments or otherwise, except as required by law.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHEMICAL AND MINING COMPANY OF CHILE INC.
(Registrant)

Date: September 10, 2019

/s/ Gerardo Illanes
By: Gerardo Illanes
CFO

Persons who are to respond to the collection of information contained SEC 1815 (04-09) in this form are not required to respond unless the form displays currently valid OMB control number.
