

**SQM 2013 Annual Report:**  
**Supplementary Information**



THE WORLDWIDE  
BUSINESS FORMULA

## **Brands**

In order to supplement the information provided in SQM's annual report for the year 2013 relating to the company's business lines, we disclose the following information about the brands used by SQM in the sales and marketing of its goods and services:

<b>Segment</b>	<b>Brand</b>
<i>Specialty plant nutrition</i>	ALLGANIC
	NUTRILAKE
	Powered by element Q
	QROP
	SPEEDFOL
	ULTRASOL
<i>Iodine and derivatives</i>	QIodine
<i>Lithium and derivatives</i>	QLithiumCarbonate
	QLithiumHydroxide
	QLubelith
<i>Industrial chemicals</i>	QSodiumNitrate
	QPotassiumNitrate
	QPotassiumChloride
	QBoricAcid
	ULTRASOL
<i>Potassium</i>	QROP

## **Majority Shareholders**

In order to supplement the information provided in SQM's annual report for the year 2013, we disclose the following information about majority shareholders:

The company's majority shareholders as of December 31, 2013, were:

A+ B Series	R.U.T.	# of Shares	Participation Series A + B
THE BANK OF NEW YORK MELLON ADRS	59.030.820-K	56,302,367	21.39%
*SOCIEDAD DE INVERSIONES PAMPA CALICHERA SA	96.511.530-7	51,730,629	19.65%
INVERSIONES EL BOLDO LTDA	77.633.940-7	47,253,872	17.95%
INVERSIONES RAC CHILE LIMITADA	79.744.950-4	21,403,015	8.13%
*POTASIOS DE CHILE SA	76.165.311-3	18,179,147	6.91%
BTG PACTUAL CHILE S A C DE B	84177300-4	16,391,102	6.23%
*INV GLOBAL MINING CHILE LTDA	96.863.960-9	8,798,539	3.34%
BANCO ITAU POR CUENTA DE INVERSIONISTAS	76.645.030-K	5,449,184	2.07%
BANCO DE CHILE POR CUENTA DE TERCEROS NO RESIDENTES	97.004.000-5	5,234,823	1.99%
*INVERSIONES LA ESPERANZA (CHILE) LIMITADA	79.798.650-K	3,693,977	1.40%
BANCO SANTANDER POR CUENTA DE INV EXTRANJEROS	97.036.000-K	2,708,348	1.03%
BANCHILE C DE B S A	96.571.220-8	2,413,069	0.92%
<b>Series A &amp; B Majority Shareholders Subtotal</b>		<b>239,558,072</b>	<b>91.02%</b>
<b>Total Series A &amp; B Shares</b>		<b>263,196,524</b>	<b>100%</b>
<b>Total Series A &amp; B Shareholders</b>		<b>1,331</b>	
Series A	R.U.T.	# of Shares	Participation Series A
*SOCIEDAD DE INVERSIONES PAMPA CALICHERA SA	96.511.530-7	44,758,830	31.34%
INVERSIONES EL BOLDO LTDA	77.633.940-7	29,225,196	20.46%
INVERSIONES RAC CHILE LIMITADA	79.744.950-4	19,200,242	13.44%
*POTASIOS DE CHILE SA	76.165.311-3	18,179,147	12.73%
BTG PACTUAL CHILE S A C DE B	84.177.300-4	15,593,709	10.92%
*INV GLOBAL MINING CHILE LTDA	96.863.960-9	8,798,539	6.16%
*INVERSIONES LA ESPERANZA CHILE LIMITADA	79.798.650-K	3,693,977	2.59%
*KOWA CO LTD	59.046.730-8	781,429	0.55%
*KOCHI SA	96.518.570-4	737,057	0.52%
*LA ESPERANZA DELAWARE CORPORATION	59.023.690-K	227,550	0.16%
INVERSIONES RENTAMAX LIMITADA	76.056.187-8	154,000	0.11%
TANNER C DE B S A	80.962.600-8	139,586	0.10%
<b>Series A Majority Shareholders Subtotal</b>		<b>141,489,262</b>	<b>99.07%</b>
<b>Total Series A Shares</b>		<b>142,819,552</b>	<b>100%</b>
<b>Total Series A Shareholders</b>		<b>423</b>	

Series B	R.U.T.	# of Shares	Participation Series B
THE BANK OF NEW YORK MELLON ADRS	59030820-K	56,302,367	46.77%
INVERSIONES EL BOLDO LTDA	77633940-7	18,028,676	14.98%
*SOCIEDAD DE INVERSIONES PAMPA CALICHERA SA	96511530-7	6,971,799	5.79%
BANCO ITAU POR CUENTA DE INVERSIONISTAS	76645030-K	5,428,234	4.51%
BANCO DE CHILE POR CUENTA DE TERCEROS NO RESIDENTES	97004000-5	5,234,823	4.35%
BANCO SANTANDER POR CUENTA DE INV EXTRANJEROS	97036000-K	2,708,348	2.25%
BANCHILE C DE B S A	96571220-8	2,278,897	1.89%
INVERSIONES RAC CHILE LIMITADA	79744950-4	2,202,773	1.83%
AFP PROVIDA S A PARA FDO PENSION C	98000400-7	2,125,612	1.77%
AFP CAPITAL S A FONDO DE PENSION TIPO C	98000000-1	1,502,368	1.25%
AFP HABITAT S A PARA FDO PENSION C	98000100-8	1,344,769	1.12%
AFP CUPRUM S A PARA FDO PENSION C	98001000-7	1,230,367	1.02%
LARRAIN VIAL S A CORREDORA DE BOLSA	80537000-9	1,024,502	0.85%
<b>Series B Majority Shareholders Subtotal</b>		<b>105,359,033</b>	<b>87.52%</b>
<b>Total Series B Shares</b>		<b>120,376,972</b>	<b>100%</b>
<b>Total Series B Shareholders</b>		<b>1,234</b>	

Note: \* indicates shareholder belongs to controlling group.

#### Situation of Control

At December 31, 2013, SQM has a controlling group in conformance with the definition established for said purpose under Title XV of the Law N°18,045. In fact, at December 31, 2013 SQM has been informed that Mr. Julio Ponce Lerou (ID N° 4.250.719-9) and persons related to him, control 100% of the company, Inversiones SQYA LTDA., and that the latter, in turn, currently and indirectly controls 29.92% of all of the shares of SQM (71,736,516 correspond to Series A shares, 7,007,688 correspond to Series B shares). - This, (i) due to the fact that the company, Inversiones SQYA LTDA., controls 67.31% of the shares in the company, Norte Grande S.A., and the Company Norte Grande S.A., controls, in turn, 76.34% of the shares in Sociedad de Inversiones Oro Blanco S.A., and that Sociedad de Inversiones Oro Blanco S.A. controls, in turn, 88.62% of the shares in Sociedad de Inversiones Pampa Calichera S.A. and that Sociedad de Inversiones Pampa Calichera S.A. controls, finally, 19.67% of the SQM shares (ii) and also due to the fact that Sociedad de Inversiones Pampa Calichera S.A. controls 99.99% of the Company, Inversiones Global Mining Chile Limitada, and that the company, Inversiones Global Mining Chile Limitada, controls, at the same time, 3.34% of SQM shares, and (iii) to the fact that, finally, the company, Norte Grande S.A., controls 76.34% of the shares in the company, Nitratos de Chile S.A., that the company, Nitratos de Chile S.A., controls, at the same time, 98.62% of the shares in the company, Potasios de Chile S.A., and that the company, Potasios de Chile S.A. controls, on the one hand, 10.07% of the shares in Sociedad de Inversiones Pampa Calichera S.A. and, on the other hand, 6.91% of SQM shares.- Thus, the Sociedad de Inversiones Pampa Calichera S.A. and its related companies, Inversiones Global Mining Chile Limitada and Potasios de Chile S.A., control 29.92% of all SQM shares ("Pampa Group"). In addition, the Pampa Group has also informed that it is owner of 35,889 SQM shares and the aforementioned 29.92% must be added to the latter and that they are currently under custody at "Larraín Vial Corredora de Bolsa S.A.".

Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A., and the Esperanza Delaware Corporation (“Kowa Group”) are owners of 2.08% of all shares in SQM. The Pampa Group and the Kowa Group subscribed, on December 21, 2006, A Joint Operation Agreement which currently allows them to control 32% of all SQM shares. As a consequence of said Agreement, the “Pampa Group”, together with “Kowa Group”, Indirectly control 32% of all SQM shares, allowing them to have the status as controller of the Company. The aforementioned Joint Operation Agreement refers to the essential fact that was filed by Sociedad de Inversiones Pampa Calichera S.A. on December 21, 2006.

SQM is listed on the New York Stock Exchange, the Santiago Stock Exchange, the Santiago Electronic Stock Exchange, and the Valparaiso Stock Exchange.

No major stock exchange changes have occurred in SQM in 2013.

#### **Other Majority Shareholders**

As of December 31, 2013, Potash Corporation of Saskatchewan Inc. (“PCS”) owns 100% of Inversiones El Boldo Limitada and 100% of Inversiones RAC Chile Ltda., and, accordingly, is the beneficial owner of 85,047,999 of SQM’s shares. In addition, PCS owns shares of SQM through BTG Pactual Chile S.A., Corredora de Bolsa, and is the beneficial owner of 32.00% of SQM’s total shares.

#### **Investments in Subsidiaries as a Percentage of Individual Assets**

In order to supplement the information provided in SQM’s annual report for the year 2013, below we disclose the investment in each subsidiary or associate calculated as a percentage of the parent company’s total individual assets.

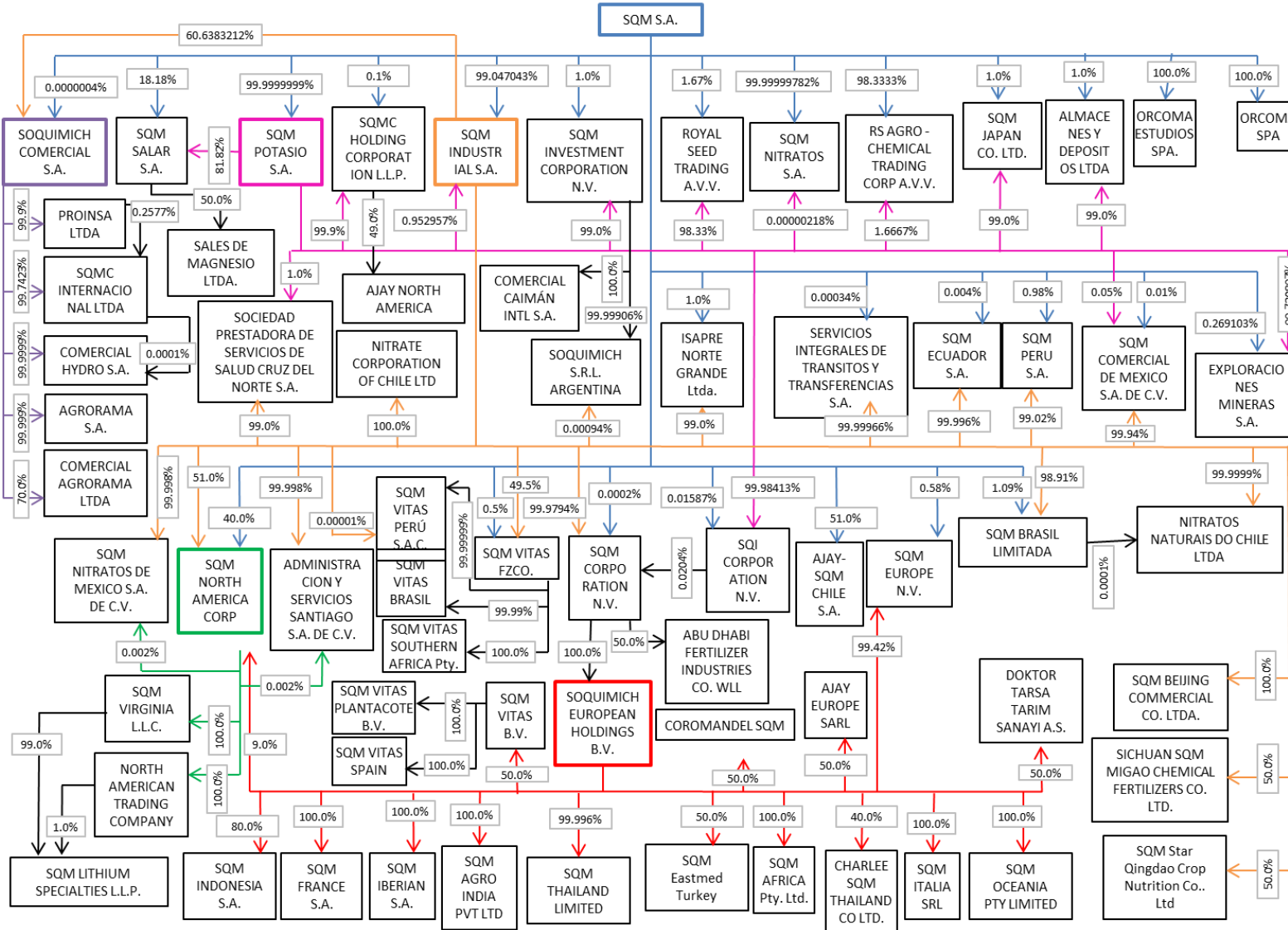
	SQMS A.	Proinsa Ltda.	SQMC Internacional Ltda	SQM Potasio S.A.	SQM North America Corp.	SQM Corporation NV	SQM Brasil Limitada	SQI Corporation NV	SQMC Holding Corporation L.L.P.	Doktor Tarsa Tarim Sanayi AS	North America Trading Company	SQM Virginia LLC	SQM Salar S.A.	SQM Investment Corporation N.V.	SQM Industrial S.A.	Soquimich European Holding B.V.	Soquimich Comercial S.A.	SQM Vitas Fzco	SQM Vitas Holland	Minority Interest	Total Ownership Share	Weighted Ownership %	Investment as % of SQM's indiv. assets	
<b>Chilean Subsidiaries</b>																								
SQM Nitratos S.A.	99,99999782%			,00000218%																	,0%	100,000%	100,000%	1,7233097%
Proinsa Ltda.																	99,9%				,1%	100,000%	60,57768328%	0,0028518%
SQMC Internacional Ltda.		,2577%															99,7423%				,0%	100,000%	60,63816533%	0,0037777%
SQM Potasio S.A.	99,9999999%																				,0000001%	100,000%	99,9999999%	26,6965309%
Servicios Integrales de Transitos y	,00034%											99,99966%									,0%	100,000%	100,000%	0,8716437%
Isapre Norte Grande Ltda.	1,0%											99,00%									,0%	100,000%	100,000%	0,0147315%
Ajay SQM Chile S.A.	51,00%																				49,00%	100,000%	51,00%	0,2146545%
Almacenes y Depósitos Ltda.	1,0%			99,00%																	,0%	100,000%	99,9999999%	0,0096259%
SQM Salar S.A.	18,18%			81,82%																	,0%	100,000%	99,9999992%	23,6359327%
SQM Industrial S.A.	99,047043%			,952957%																	,0%	100,000%	100,000%	22,9497565%
Exploraciones Mineras S.A	,269103%			99,730897%																	,0%	100,000%	99,9999999%	0,6381874%
Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.				1,0%								99,00%									,0%	100,000%	100,000%	0,0029744%
Soquimich Comercial S.A.	,0000004%											60,6383212%									39,3616784%	100,000%	60,6383216%	1,6758599%
Comercial Agrorama Ltda.																	70,00%				30,00%	100,000%	42,44682512%	0,0116313%
Comercial Hydro S.A.			,0001%														99,9999%				,0%	100,000%	60,6383216%	0,1170232%
Agrorama S.A.																	99,9999%				,001%	100,000%	60,63771522%	0,0025563%
Orcoma SPA	100,000%																				,0%	100,000%	100,000%	0,0525257%
Orcoma Estudio SPA	100,000%																				,0%	100,000%	100,000%	0,0000468%
<b>Chilean Associates</b>																								
Sales de magnesio Ltda.													50,00%								,0%	50,00%	49,99999996%	0,0386205%
<b>Foreign Companies</b>																								
<b>Foreign Subsidiaries</b>																								
SQM North America Corp.	40,00%											51,00%	9,0%								,0%	100,000%	100,000%	0,7625507%
RS Agro-Chemical Trading A.V.V.	98,3333%		1,6667%																		,0%	100,000%	100,000%	0,1218807%
Nitratos Naturais Do Chile Ltda.						,0001%						99,9999%									,0%	100,000%	100,000%	-0,1039405%
Nitrate Corporation of Chile Ltd.												100,000%									,0%	100,000%	100,000%	0,1188829%
SQM Corporation NV	,0002%							,0204%				99,9794%									,0%	100,000%	100,000%	2,1284624%
SQM Perú S.A.	,98%											99,02%									,0%	100,000%	100,000%	-0,0143100%
SQM Ecuador S.A.	,004%											99,996%									,0%	100,000%	100,000%	0,0035131%
SQM Brasil Limitada	1,09%											98,91%									,0%	100,000%	100,000%	-0,0030681%
SQI Corporation NV	,01587%			99,98413%																	,0%	100,000%	99,9999999%	-0,0010071%
SQMC Holding Corporation L.L.P.	,1%			99,9%																	,0%	100,000%	99,9999999%	0,6410681%
SQM Japan Co. Ltd.	1,0%			99,00%																	,0%	100,000%	99,9999999%	0,0347327%
SQM Europe N.V.	,58%															99,42%					,0%	100,000%	100,000%	0,8592308%
SQM Italia SRL																100,000%					,0%	100,000%	100,000%	0,0328591%
SQM Indonesia S.A.																80,00%					20,00%	100,000%	80,00%	0,0014989%
North America Trading Company				100,000%																	,0%	100,000%	100,000%	0,0062299%
SQM Virginia LLC				100,000%																	,0%	100,000%	100,000%	0,3366474%
SQM Comercial de México S.A. de C.V.	,01%			,05%								99,94%									,0%	100,000%	100,000%	0,6591722%
SQM Investment Corporation N.V.	1,0%			99,00%																	,0%	100,000%	99,9999999%	0,5883718%
Royal Seed Trading A.V.V.	1,67%			98,33%																	,0%	100,000%	99,9999999%	-0,3028984%
SQM Lithium Specialities LLC											1,0%	99,00%									,0%	100,000%	100,000%	0,3400668%
SQM SRL Argentina												99,99906%	,00094%								,0%	100,000%	99,9999999%	0,0045904%
Comercial Caimán Intel S.A.												100,000%									,0%	100,000%	99,9999999%	-0,0199309%
SQM France S.A.																	100,000%				,0%	100,000%	100,000%	0,005507%
Administración y servicios de Santiago S.A. de C.V.				,002%								99,998%									,0%	100,000%	100,000%	-0,0180104%
SQM Nitratos de México S.A. de C.V.				,002%								99,998%									,0%	100,000%	100,000%	0,0000703%
Soquimich European Holding B.V.						100,000%															,0%	100,000%	100,000%	1,9240709%
SQM Iberian S.A.																	100,000%				,0%	100,000%	100,000%	-0,0090872%
SQM Africa Pty. Ltd.																	100,000%				,0%	100,000%	100,000%	0,1974823%
SQM Oceania PTY Limited																	100,000%				,0%	100,000%	100,000%	0,0805668%
SQM Agro India Pvt. Ltd.																	100,000%				,0%	100,000%	100,000%	0,0001171%
SQM Beijing Commercial Co. Ltd															100,000%						,0%	100,000%	100,000%	0,0513848%
SQM Thailand Limited																	99,996%				,04%	100,000%	99,996%	0,0603758%

	SQMS.A.	Proinsa Ltda.	SQMC Internacional Ltda	SQM Potasio S.A.	SQM North America Corp.	SQM Corporation NV	SQM Brasil Limitada	SQI Corporation NV	SQMC Holding Corporation L.L.P.	Doktor Tarsa Tarim Sanayi AS	North America Trading Company	SQM Virginia LLC	SQM Salar S.A.	SQM Investment Corporation N.V.	SQM Industrial S.A.	Soquimich European Holding B.V.	Soquimich Comerical S.A.	SQM Vitas Fzco	SQM Vitas Holland	Minority Interest	Total Ownership Share	Weighted Ownership %	Investment as % of SQM's indiv. assets	
<b>Foreign Associates</b>																								
Abu Dhabi Fertilizer Industries WWL						50,00%															,0%	50,00%	50,00%	0,2682476%
Doktor Tarsa Tarim Sanayi AS																50,00%					,0%	50,00%	50,00%	0,358523%
Ajay North América									49,00%												,0%	49,00%	48,99999995%	0,3074099%
Ajay Europe SARL																50,00%					,0%	50,00%	50,00%	0,1855730%
SQM Eastmed Turkey																50,00%					,0%	50,00%	50,00%	0,0033374%
Charlee SQM Thailand Co. Ltd																40,00%					,0%	40,00%	40,00%	0,0371919%
<b>Joint Venture or Joint Control</b>																								
Sichuan SQM Migao Chemical Fertilizers Co Ltda.															50,00%						,0%	50,00%	50,00%	0,2693952%
Coromandel SQM																50,00%					,0%	50,00%	50,00%	0,0187716%
SQM Vitas Fzco.		,5%													49,5%						,0%	50,00%	50,00%	0,2988817%
SQM Star Qingdao Crop Nutrition Co., Ltd.															50,00%						,0%	50,00%	50,00%	0,0345454%
SQM Vitas Brasil																		99,99%			,01%	100,000%	49,995%	0,0555776%
SQM Vitas Perú S.A.C.															,00001%			99,99999%			,0%	100,000%	50,000005%	0,0505065%
SQM Vitas Southern Africa Pty.																		100,000%			,0%	100,000%	50,00%	0,0128462%
SQM Vitas Spain																			100,000%		,0%	100,000%	50,00%	-0,0026348%
SQM Vitas Holland																50,00%					,0%	50,00%	50,00%	-0,0140289%
SQM Vitas Plantacote B.V.																			100,000%		,0%	100,000%	50,00%	-0,0088061%

## Ownership Structure

In order to supplement the information provided in SQM's annual report for the year 2013, we provide a diagram illustrating the ownership structure between the parent company and its directly and indirectly held subsidiaries and associates.

OWNERSHIP STRUCTURE OF SQM S.A. AND ITS DIRECTLY AND INDIRECTLY HELD SUBSIDIARIES AND ASSOCIATES

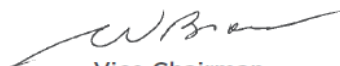




The Directors and Chief Executive Officer of SQM S.A. declare that we have exercised our respective functions as administrators and chief executive of the Company in conformity with the practices that are customarily used for such purposes in Chile and, in accordance with these practices, we swear under oath that the information in this Supplementary Information to the 2013 Annual Report is true and we accept any liability that may arise from this statement.



**Chairman**  
Julio Ponce L.  
Rut: 4.250.719-9




**Vice Chairman**  
Wayne R. Brownlee  
Canadian Passport N° BD 108168



**Director**  
Hernán Büchi B.  
Rut: 5.718.666-6



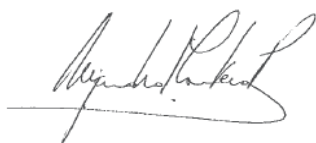
**Director**  
Patricio Contesse F.  
RUT: 15.315.085-0



**Director**  
José María Eyzaguirre B.  
RUT: 7.011.679-0



**Director**  
Juan Antonio Guzmán M.  
RUT: 5.123.918-0



**Director**  
Alejandro Montero P.  
RUT: 6.939.458-2



**Director**  
Wolf Von Appen B.  
RUT: 2.884.455-7



**CEO**  
Patricio Contesse G.  
RUT: 6.356.264-5