



## CONSOLIDATED FINANCIAL STATEMENTS For the period ended September 30, 2012

SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. AND SUBSIDIARIES  
In Thousands of United States Dollars

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This document includes:

- Consolidated Classified Statements of Financial Position
- Consolidated Statements of Income by Function
- Consolidated Statements of Comprehensive Income
- Consolidated Statements of Cash Flows
- Statements of Changes in Equity
- Notes to the Consolidated Financial Statements



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## Sociedad Química y Minera de Chile S.A. and Subsidiaries

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## CONSOLIDATED CLASSIFIED STATEMENTS OF FINANCIAL POSITION

ASSETS	Note	As of September 30, 2012 ThUS\$	As of December 31, 2011 ThUS\$
<b>Current assets</b>			
Cash and cash equivalents	7.1	364,252	444,992
Other current financial assets	10.1	515,452	169,261
Other current non-financial assets	25	45,479	63,792
Trade and other receivables, current	10.2	549,720	412,062
Trade receivables due from related parties, current	9.6	88,163	117,139
Current inventories	8.0	839,918	744,402
Current tax assets	28.1	8,907	4,765
<b>Total current assets</b>		<b>2,411,891</b>	<b>1,956,413</b>
<b>Non-current assets</b>			
Other non-current financial assets	10.1	52,062	30,488
Other non-current non-financial assets	25	19,792	24,651
Trade receivables, non-current	10.2	1,330	1,070
Investments in equity-accounted investees	11.1	73,546	60,694
Intangible assets other than goodwill	13.1	4,048	4,316
Goodwill	13.1	38,605	38,605
Property, plant and equipment	14.1	1,897,097	1,755,042
Deferred tax assets	28.4	266	304
<b>Total non-current assets</b>		<b>2,086,746</b>	<b>1,915,170</b>
<b>Total assets</b>		<b>4,498,637</b>	<b>3,871,583</b>

The accompanying notes form an integral part of these consolidated financial statements.





**CONSOLIDATED CLASSIFIED STATEMENTS OF FINANCIAL POSITION,  
(continued)**

Liabilities and Equity	Note	As of September 30, 2012 ThUS\$	As of December 31, 2011 ThUS\$
<b>Liabilities</b>			
<b>Current liabilities</b>			
Other current financial liabilities	10.4	184,332	161,008
Trade and other payables, current	10.5	189,037	183,032
Trade payables due to related parties, current	9.7	82	873
Other current provisions	18.1	16,415	16,937
Current tax liabilities	28.2	43,005	75,418
Provisions for employee benefits, current	15.1	29,080	30,074
Other current non-financial liabilities	18.3	111,747	161,961
<b>Total current liabilities</b>		<b>573,698</b>	<b>629,303</b>
<b>Non-current liabilities</b>			
Other non-current financial liabilities	10.4	1,402,135	1,237,027
Other non-current provisions	18.1	6,861	8,595
Deferred tax liabilities	28.4	105,188	98,594
Provisions for employee benefits, non-current	15.1	40,178	33,684
<b>Total non-current liabilities</b>		<b>1,554,362</b>	<b>1,377,900</b>
<b>Total liabilities</b>		<b>2,128,060</b>	<b>2,007,203</b>
<b>Equity</b>			
	17		
Share capital		477,386	477,386
Retained earnings		1,859,002	1,351,560
Other reserves		(21,282)	(16,112)
<b>Equity attributable to owners of the Parent</b>		<b>2,315,106</b>	<b>1,812,834</b>
Non-controlling interest		55,471	51,546
<b>Total equity</b>		<b>2,370,577</b>	<b>1,864,380</b>
<b>Total liabilities and equity</b>		<b>4,498,637</b>	<b>3,871,583</b>

The accompanying notes form an integral part of these consolidated financial statements.





**CONSOLIDATED STATEMENTS OF INCOME BY FUNCTION**

	Note	January to September		July to September	
		2012	2011	2012	2011
		ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	20	1,828,208	1,606,379	615,252	574,679
Cost of sales	27.2	<u>(1,033,951)</u>	<u>(967,506)</u>	<u>(352,924)</u>	<u>(332,987)</u>
<b>Gross profit</b>		<b><u>794,257</u></b>	<b><u>638,873</u></b>	<b><u>262,328</u></b>	<b><u>241,692</u></b>
Other income	27.3	10,578	6,313	1,126	935
Administrative expenses	27.4	(74,328)	(66,713)	(26,041)	(23,564)
Other expenses by function	27.5	(24,774)	(40,977)	(9,251)	(14,114)
Other gains (losses)	27.6	145	4,629	124	(83)
<b>Gain (loss) from operating activities</b>		<b><u>705,878</u></b>	<b><u>542,125</u></b>	<b><u>228,286</u></b>	<b><u>204,866</u></b>
Finance income		20,235	17,376	7,451	5,884
Finance costs	22	(41,520)	(30,289)	(15,062)	(7,671)
Share of profit of associates and joint ventures accounted for using the equity method		20,031	14,914	6,731	4,876
Foreign currency exchange differences	23	(17,689)	(18,987)	(2,384)	(11,846)
<b>Gain (loss) before taxes</b>		<b><u>686,935</u></b>	<b><u>525,139</u></b>	<b><u>225,022</u></b>	<b><u>196,109</u></b>
Income tax expense, continuing operations	28.4	(173,920)	(132,696)	(57,632)	(49,303)
<b>Profit (loss) from continuing operations</b>		<b><u>513,015</u></b>	<b><u>392,443</u></b>	<b><u>167,390</u></b>	<b><u>146,806</u></b>
<b>Profit for the period</b>		<b><u>513,015</u></b>	<b><u>392,443</u></b>	<b><u>167,390</u></b>	<b><u>146,806</u></b>
<b>Profit attributable to</b>					
Owners of the Parent		507,417	386,862	165,180	143,246
Non-controlling interest		<u>5,598</u>	<u>5,581</u>	<u>2,210</u>	<u>3,560</u>
<b>Profit for the period</b>		<b><u>513,015</u></b>	<b><u>392,443</u></b>	<b><u>167,390</u></b>	<b><u>146,806</u></b>

The accompanying notes form an integral part of these consolidated financial statements.





## CONSOLIDATED STATEMENTS OF INCOME BY FUNCTION (continued)

	Note	January to September		July to September	
		2012 ThUS\$	2011 ThUS\$	2012 ThUS\$	2011 ThUS\$
<b>Earnings per share</b>					
<b>Common shares</b>					
Basic earnings per share (US\$ per share)	21	1.9279	1.4699	0.6276	0.5443
Basic earnings per share (US\$ per share) from continuing operations		1.9279	1.4699	0.6276	0.5443
<b>Diluted common shares</b>					
Diluted earnings per share (US\$ per share)	21	1.9279	1.4699	0.6276	0.5443
Diluted earnings per share (US\$ per share) from continuing operations		1.9279	1.4699	0.6276	0.5443

The accompanying notes form an integral part of these consolidated financial statements.





**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	January to September		July to September	
	2012 ThUS\$	2011 ThUS\$	2012 ThUS\$	2011 ThUS\$
<b>Statements of comprehensive income</b>				
Profit for the period	513,015	392,443	167,390	146,806
<b>Components of other comprehensive income before taxes and foreign currency translation difference</b>				
Gain (loss) from foreign currency translation difference, before taxes	793	(1,646)	117	(1,656)
<b>Other comprehensive income before taxes and foreign currency translation differences</b>	<b>793</b>	<b>(1,646)</b>	<b>117</b>	<b>(1,656)</b>
<b>Cash flow hedges</b>				
(Gain) loss from cash flow hedges before taxes	(7,297)	(2,700)	(5,477)	1,262
<b>Other comprehensive income before taxes and cash flow hedges</b>	<b>(7,297)</b>	<b>(2,700)</b>	<b>(5,477)</b>	<b>1,262</b>
Other comprehensive income before taxes and actuarial gains (losses) from defined benefit plans	-	(75)	-	-
Other reserves	-	-	-	-
<b>Other components of other comprehensive income before taxes</b>	<b>(6,504)</b>	<b>(4,421)</b>	<b>(5,360)</b>	<b>(394)</b>
<b>Income taxes associated with components of other comprehensive income</b>				
Income taxes associated with cash flow hedges in other comprehensive income	1,425	540	1,232	(253)
<b>Income taxes associated with components of other comprehensive income</b>	<b>1,425</b>	<b>540</b>	<b>1,232</b>	<b>(253)</b>
<b>Other comprehensive income</b>	<b>(5,079)</b>	<b>(3,881)</b>	<b>(4,128)</b>	<b>(647)</b>
<b>Total comprehensive income</b>	<b>507,936</b>	<b>388,562</b>	<b>163,262</b>	<b>146,159</b>
<b>Comprehensive income attributable to</b>				
Owners of the Parent	502,247	383,095	160,994	142,713
Non-controlling interest	5,689	5,467	2,268	3,446
<b>Total comprehensive income</b>	<b>507,936</b>	<b>388,562</b>	<b>163,262</b>	<b>146,159</b>

The accompanying notes form an integral part of these consolidated financial statements.





## CONSOLIDATED STATEMENTS OF CASH FLOWS

Statement of Cash Flows	Note	09/30/2012 ThUS\$	09/30/2011 ThUS\$
<b>Cash flows from (used in) operating activities</b>			
<b>Profit for the period</b>		<b>513,015</b>	<b>392,443</b>
Adjustment to reconcile profit for the period			
Adjustment for decreases (increases) in inventories		(115,225)	(108,384)
Adjustment for decreases (increases) in trade receivables		(49,404)	(176,036)
Adjustment for decreases (increases) in other receivables from operating activities		(33,020)	(25,273)
Adjustment for decreases (increases) in trade payables		(65,085)	(27,746)
Adjustment for decreases (increases) in other payables from operating activities		(152,015)	(55,166)
Adjustment for depreciation and amortization		145,976	139,202
Adjustment for provisions		31,924	15,247
Adjustment for income tax expense		173,920	132,696
Adjustment for unrealized foreign currency translation loss (gain)		17,689	18,987
Adjustment for undistributed profit from associates		(20,031)	(16,591)
Other adjustments for items other than cash		47,534	67,489
Other adjustments for the effects on cash from investing or financing activities		(164)	(303)
<b>Reconciling adjustments</b>		<b>(17,901)</b>	<b>(35,878)</b>
<b>Net cash from (used in) operating activities</b>		<b>495,114</b>	<b>356,565</b>
Dividends received		13,411	2,517
Interest paid		(6,958)	(4,331)
Income tax paid		-	-
<b>Net cash from (used in) operating activities</b>		<b>501,567</b>	<b>354,751</b>
<b>Cash flows from (used in) investing activities</b>			
Cash flows from loss of control of subsidiaries or other businesses		961	-
Payments to acquire interest in joint ventures		(4,197)	(4,500)
Proceeds from the sale of property, plant and equipment		1,787	1,459
Acquisition of property, plant and equipment		(291,002)	(387,451)
Cash advances and loans granted to third parties		(606)	-
Third parties payment of loans		-	437
Other cash inflows (outflows)		(324,045)	(83,195)
<b>Net cash from (used in) investing activities</b>		<b>(617,102)</b>	<b>(473,250)</b>

The accompanying notes form an integral part of these consolidated financial statements.





**CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)**

	Note	09/30/2012 ThUS\$	09/30/2011 ThUS\$
<b>Cash flows from (used in) financing activities</b>			
Proceeds from long-term loans		296,502	390,000
Repayment of loans		(180,000)	(250,000)
Dividends paid		(83,064)	(83,560)
Other cash inflows (outflows)		(5,511)	(3,525)
<b>Net cash from (used in) financing activities</b>		<b>27,927</b>	<b>52,915</b>
<b>Net increase (decrease) in cash and cash equivalents before the effect of changes in the exchange rate</b>			
		<b>(87,608)</b>	<b>(65,584)</b>
Effects of exchange rate fluctuations on cash held		6,868	(11,662)
Net increase (decrease) in cash and cash equivalents		(80,740)	(77,246)
<b>Cash and cash equivalents at beginning of period</b>		<b>444,992</b>	<b>524,652</b>
<b>Cash and cash equivalents at end of period</b>	<b>7</b>	<b>364,252</b>	<b>447,406</b>

The accompanying notes form an integral part of these consolidated financial statements.





**Sociedad Química y Minera de Chile S.A. and Subsidiaries**

**STATEMENTS OF CHANGES IN EQUITY**

	Share capital	Foreign currency translation difference reserves	Cash flow hedge reserves	Actuarial gains (losses) from defined benefit plans	Other reserves	Subtotal other reserves	Retained earnings	Equity attributable to owners of the Parent	Non-controlling interest	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at beginning of the period	477,386	(1,251)	(10,230)	(2,954)	(1,677)	(16,112)	1,351,560	1,812,834	51,546	1,864,380
<b>Restated opening balance of equity</b>	<b>477,386</b>	<b>(1,251)</b>	<b>(10,230)</b>	<b>(2,954)</b>	<b>(1,677)</b>	<b>(16,112)</b>	<b>1,351,560</b>	<b>1,812,834</b>	<b>51,546</b>	<b>1,864,380</b>
Profit (loss)							507,417	507,417	5,598	513,015
Other comprehensive income		702	(5,872)			(5,170)		(5,170)	91	(5,079)
<b>Comprehensive income</b>		<b>702</b>	<b>(5,872)</b>	<b>-</b>	<b>-</b>	<b>(5,170)</b>	<b>507,417</b>	<b>502,247</b>	<b>5,689</b>	<b>507,936</b>
Dividends							25	25		25
Increase (decrease) in transfers and other changes									(1,764)	(1,764)
<b>Increase (decrease) in equity</b>	<b>-</b>	<b>702</b>	<b>(5,872)</b>	<b>-</b>	<b>-</b>	<b>(5,170)</b>	<b>507,442</b>	<b>502,272</b>	<b>3,925</b>	<b>506,197</b>
<b>Equity as of September 30, 2012</b>	<b>477,386</b>	<b>(549)</b>	<b>(16,102)</b>	<b>(2,954)</b>	<b>(1,677)</b>	<b>(21,282)</b>	<b>1,859,002</b>	<b>2,315,106</b>	<b>55,471</b>	<b>2,370,577</b>

The accompanying notes form an integral part of these consolidated financial statements.





**Sociedad Química y Minera de Chile S.A. and Subsidiaries**

**STATEMENTS OF CHANGES IN EQUITY**

	Share capital	Foreign currency translation difference reserves	Cash flow hedge reserves	Actuarial gains (losses) from defined benefit plans	Other reserves	Retained earnings	Equity attributable to owners of the Parent	Non-controlling interest	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at beginning of the period	477,386	1,530	(9,207)	(2,036)	(9,713)	1,155,131	1,622,804	48,016	1,670,820
<b>Restated opening balance of equity</b>	<b>477,386</b>	<b>1,530</b>	<b>(9,207)</b>	<b>(2,036)</b>	<b>(9,713)</b>	<b>1,155,131</b>	<b>1,622,804</b>	<b>48,016</b>	<b>1,670,820</b>
Profit (loss)	-	-	-	-	-	386,862	386,862	5,581	392,443
Other comprehensive income	-	(1,532)	(2,160)	(75)	(3,767)	-	(3,767)	(114)	(3,881)
<b>Comprehensive income</b>	<b>-</b>	<b>(1,532)</b>	<b>(2,160)</b>	<b>(75)</b>	<b>(3,767)</b>	<b>386,862</b>	<b>383,095</b>	<b>5,467</b>	<b>388,562</b>
Dividends declared	-	-	-	-	-	(76,425)	(76,425)	-	(76,425)
Increase (decrease) from transfers and other changes	-	-	-	-	-	-	-	(2,321)	(2,321)
<b>Total changes in equity</b>	<b>-</b>	<b>(1,532)</b>	<b>(2,160)</b>	<b>(75)</b>	<b>(3,767)</b>	<b>310,437</b>	<b>306,670</b>	<b>3,146</b>	<b>309,816</b>
<b>Equity as of September 30, 2011</b>	<b>477,386</b>	<b>(2)</b>	<b>(11,367)</b>	<b>(2,111)</b>	<b>(13,480)</b>	<b>1,465,568</b>	<b>1,929,474</b>	<b>51,162</b>	<b>1,980,636</b>

The accompanying notes form an integral part of these consolidated financial statements.





**Sociedad Química y Minera de Chile S.A. and Subsidiaries**

**Notes to the Consolidated Financial  
Statements  
as of September 30, 2012  
Sociedad Química y Minera de Chile S.A.  
and Subsidiaries**



## **Note 1 – Identification and Activities of the Company and Subsidiaries**

### **1.1 Historical background**

Sociedad Química y Minera de Chile S.A. "SQM" is an open stock corporation organized under the laws of the Republic of Chile, Tax Identification No.93.007.000-9. The Company was constituted by public deed issued on June 17, 1968 by the Notary Public of Santiago, Mr. Sergio Rodríguez Garcés. Its existence was approved by Decree No. 1,164 of June 22, 1968 of the Ministry of Finance, and it was registered on June 29, 1968 in the Registry of Commerce of Santiago, on page 4,537 No. 1,992. SQM's headquarters are located at El Trovador 4285, Fl. 6, Las Condes, Santiago, Chile. The Company's telephone number is +56 2 425-2000.

The Company is registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance (SVS) under No. 0184 dated March 18. 1983 and is subject to the inspection of the SVS.

### **1.2 Main domicile where the Company performs its production activities**

The Company's main domiciles are: Calle Dos Sur plot No. 5 - Antofagasta; Arturo Prat 1060 - Tocopilla; Administración Building w/n - María Elena; Administración Building w/n Pedro de Valdivia - María Elena, Former Florencia office w/n - Sierra Gorda, Anibal Pinto 3228 - Antofagasta, Kilometer 1378 5 Norte Highway - Antofagasta, Coya Sur Plant w/n - María Elena, kilometer 1760 5 Norte Highway - Pozo Almonte, Pampa Yumbes w/n - Tal-tal.

### **1.3 Codes of main activities**

The codes of the main activities as established by the Chilean Superintendence of Securities and Insurance are as follows:

- 1700 (Mining)
- 2200 (Chemical products)
- 1300 (Investment)

### **1.4 Description of the nature of operations and main activities**

Our products are mainly derived from mineral deposits found in northern Chile. We mine and process caliche ore and brine deposits. The caliche ore in northern Chile contains the only known nitrate and iodine deposits in the world and is the world's largest commercially exploited source of natural nitrates. The brine deposits of the Salar de Atacama, a salt-encrusted depression within the Atacama desert in northern Chile, contain high concentrations of lithium and potassium as well as significant concentrations of sulfate and boron.

## Note 1 – Identification and Activities of the Company and Subsidiaries (continued)

### 1.4 Description of the nature of operations and main activities, continued

From our caliche ore deposits, we produce a wide range of nitrate-based products used for specialty plant nutrients and industrial applications, as well as iodine and iodine derivatives. At the Salar de Atacama, we extract brines rich in potassium, lithium, sulfate and boron in order to produce potassium chloride, potassium sulfate, lithium solutions, boric acid and bischofite (magnesium chloride). We produce lithium carbonate and lithium hydroxide at our plant near the city of Antofagasta, Chile, from the solutions brought from the Salar de Atacama. We market all of these products through an established worldwide distribution network.

We sell our products in more than 100 countries worldwide through a worldwide distribution network and generate our mainly revenue from foreign countries.

Our products are divided into six categories: specialty plant nutrition, iodine and its derivatives, lithium and its derivatives, industrial chemicals, potassium and other products and services, described as follows:

**Specialty plant nutrients** This business is characterized by being closely related to its customers to which it has specialized staff who provide expert advisory in best practices for fertilization according to each type of crop, soil and climate. Within this type of business, potassium derivative products and specially potassium nitrate have had a leading role given the contribution they make to develop crops insuring an improvement in post-crop life in addition to improving quality, flavor and fruit color. The potassium nitrate, which is sold in multiple formats and as a part of other specialty mixtures, is complemented by sodium nitrate, potassium sodium nitrate, and more than 200 fertilizing mixtures.

**Iodine:** is the biggest producer of iodine at worldwide level, which is a product which is widely used in the pharmaceutical industry, technology and nutrition. Additionally, iodine is used as X ray contrast media and polarizing film for LCD displays.

**Lithium:** the Company's lithium is mainly used for manufacturing rechargeable batteries for cell phones, cameras and notebooks. Through the manufacturing of lithium-based products, SQM provides significant materials to face great challenges such as the efficient use of energy and raw materials. Lithium is not only used for rechargeable batteries and in new technologies for vehicles propelled by electricity, but is also used in industrial applications to lower melting temperature and to help saving costs and energy



## Note 1 – Identification and Activities of the Company and Subsidiaries (continued)

### 1.4 Description of the nature of operations and main activities, continued

**Industrial Chemicals** Industrial chemicals are products used as supplies for a number of production processes. SQM participates in this line of business during more than 30 years producing sodium nitrate, potassium nitrate, boric acid and potassium chloride. Industrial nitrates have increased their importance over the last few years due to their use as storage means for thermal energy at solar energy plants, which are widely used in countries as Spain and the United States in their search for decreasing CO<sub>2</sub> emissions

**Potassium:** The potassium is a primary essential macro-nutrient, and even though does not form part of the plant's structure, has a significant role for the developing of its basic functions, validating the quality of a crop, increasing post-crop life, improving the crop flavor, its amount in vitamins and its physical appearance. Within this business line, SQM has also potassium chlorate and potassium sulfate, both extracted from the salt layer located under the Salar de Atacama (the Atacama Saltpeter Deposit.)

**Other products and services:** This operating segment includes revenue from commodities, provision of services, interest, royalties and dividends.

### 1.5 Other background

#### Employees

As of September 30, 2012 and December 31, 2011, the Company's employees were as follows:

	<u>09/30/2012</u>	<u>12/31/2011</u>
Permanent employees	5,443	4,902



## Note 1 – Identification and Activities of the Company and Subsidiaries (continued)

### 1.5 Other background, continued

#### Main shareholders

The table below establishes certain information about the beneficial property of Series A and Series B shares of SQM as of September 30, 2012 and December 31, 2011. In respect to each shareholder which has interest of more than 5% of outstanding Series A or B shares. The information below is taken from our records and reports controlled in the Central Securities Depository and reported to the Superintendence of Securities and Insurance (SVS) and the Chilean Stock Exchange, whose main shareholders are as follows

Shareholder 09/30/2012	Number of Series A shares with ownership	% of Series A shares	Number of Series B shares with ownership	% of Series B shares B	Total % of shares
Inversiones El Bordo Limitada	44,751,196	31.33%	17,571,676	14.60%	23.68%
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,558,830	31.20%	9,273,799	7.70%	20.45%
The Bank of New York	-	-	46,765,048	38.85%	17.77%
Inversiones RAC Chile Limitada	19,200,242	13.44%	2,699,773	2.24%	8.32%
Potasios de Chile S.A.(*)	18,009,147	12.61%	-	-	6.84%
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16%	-	-	3.34%
Banco Itau on behalf of investors	-	-	4,187,710	3.48%	1.59%
Inversiones La Esperanza Limitada	3,693,977	2.59%	-	-	1.40%
Banco Santander on behalf of foreign investors	-	-	2,901,415	2.41%	1.10%
Banco de Chile for others no residents	-	-	2,803,767	2.33%	1.07%

(\*) Total Pampa Group 31.32%

Shareholder as of 12/31/2011	Number of Series A shares with ownership	% of Series A shares	Number of Series B shares with ownership	% of Series B shares B	Total % of shares
Inversiones El Bordo Limitada	44,751,196	31.33%	17,571,676	14.60%	23.68%
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,758,830	31.34%	12,241,799	10.17%	21.66%
The Bank of New York	-	-	42,036,912	34.92%	15.97%
Inversiones RAC Chile Limitada	19,200,242	13.44%	2,699,773	2.24%	8.32%
Potasios de Chile S.A.(*)	18,179,147	12.73%	156,780	0.13%	6.97%
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16%	-	-	3.34%
Banchile Corredores de Bolsa S.A.	136,919	0.10%	4,890,193	4.06%	1.91%
Corpbanca Corredores de Bolsa S.A.	11,189	0.01%	4,264,250	3.54%	1.62%
Inversiones La Esperanza Limitada	3,693,977	2.59%	-	-	1.40%
Banco Itau on behalf of investors	-	-	3,693,080	3.07%	1.40%

(\*) Total Pampa Group 31.97%

#### SQM

Los Militares 4290  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com



## Note 2 - Bases of presentation for consolidated financial statements

### 2.1 Accounting period

These consolidated financial statements cover the following period:

- Consolidated Statements of Financial Position for the period ended September 30, 2012 and the year ended December 31, 2011.
- Consolidated Statements of Changes in Equity for the period ended September 30, 2012 and 2011.
- Consolidated Statements of Comprehensive Income for the period between January 1 and September 30, 2012 and 2011.
- Consolidated Statements of Cash Flows, indirect method for the periods ended September 30, 2012 and 2011.



## **Note 2 - Bases of presentation for consolidated financial statements (continued)**

### **2.2 Financial statements**

Interim and annual consolidated financial statements of Sociedad Química y Minera de Chile S.A. and Subsidiaries, have been prepared in accordance with International Financial Reporting Standards (hereinafter "IFRS") and represent the full, explicit and unreserved application of the aforementioned international standards issued by the International Accounting Oversight Board (IASB).

These interim and annual consolidated financial statements reflect fairly the Company's equity and financial position and the results of its operations, changes in the statement of recognized revenue and expenses and cash flows, which have occurred during the periods then ended.

IFRS establish certain alternatives for their application. Those applied by the Company and its subsidiaries are included in detail in this Note.

The accounting policies used in the preparation of these consolidated interim and annual accounts comply with each IFRS in force at their date of presentation.

### **2.3 Basis of measurement**

The consolidated financial statements have been prepared on the historical cost basis except for the following material items:

- inventories are recorded at the lower of cost and net realizable value;
- other current and non-current financial liabilities at amortized cost;
- financial derivatives at fair value; and
- staff severance indemnities and pension commitments at actuarial value.

## Note 2 - Bases of presentation for consolidated financial statements (continued)

### 2.4 Accounting pronouncements

#### Accounting pronouncements

At the date of these consolidated financial statements, the following accounting pronouncements had been issued by the IASB but its application date is not effective.

New standards		Mandatory application for:
IAS 19	Employee Benefits	January 1, 2013
IAS 27	Separate Financial Statements	January 1, 2013
IFRS 9	Financial Instruments	January 1, 2013
IFRS 10	Consolidated financial statements	January 1, 2013
IFRS 11	Joint arrangements	January 1, 2013
IFRS 12	Disclosure of Interests in Other Entities	January 1, 2013
IFRS 13	Fair Value Measurement	January 1, 2013

#### IAS 19 Revised “Employee Benefits”

Issued in June 2011, supersedes IAS 19 (1998). This revised standard amends the recognition and measurement of defined benefit plan expenses and termination benefits. Additionally, it includes amendments to disclosures of all employee benefits.

#### IAS 27 “Separate Financial Statements”

Issued in May 2011, supersedes IAS 27 (2008). The scope of this standard is restricted from this change solely to separate financial statements, given that the aspects linked to the definition of control and consolidation were removed and included in IFRS 10. Its early adoption is allowed together with IFRS 10, IFRS 11 and IFRS 12 and the amendment to IAS 28.

#### IFRS 9 “Financial Instruments”

Issued in December 2009, amends the classification and measurement of financial assets. Subsequently, this standard was amended in November 2010 to include the treatment and classification of financial liabilities. Its early adoption is permitted.

#### IFRS 10 “Consolidated Financial Statements”

Issued in May 2011, supersedes SIC 12 “Consolidation – Special Purpose Entities” and portions of IAS27 “Consolidated Financial Statements”. It establishes clarifications and new parameters for the definition of control, as well as the preparation of consolidated financial statements. Its early adoption is permitted together with IFRS 11, IFRS 12 and amendments to IAS 27 and IAS 28.

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Los Militares 4290  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com

## Note 2 - Bases of presentation for consolidated financial statements (continued)

### 2.4 Accounting pronouncements, continued

#### NIIF 11 “Joint Arrangements”

Issued in May 2011, supersedes IAS 31 “Interests in Joint Ventures” and SIC 13 “Joint Controlled Entities”. Its amendments include the elimination of the concept of jointly-controlled assets and the possibility of proportional consolidation of entities under common control. Its early adoption is permitted together with IFRS 10, IFRS 12 and amendments to IAS 27 and IAS 28.

#### IFRS 12 “Disclosure of Interests in Other Entities”

Issued in May 2011, is applicable for entities with investments in subsidiaries, joint ventures and associates. Its early adoption is permitted together with IFRS 10, IFRS 11 and amendments to IAS 27 and IAS 28

#### IFRS 13 “Fair Value Measurement”

Issued in May, gathers in one single standard the method for measuring fair value of assets and liabilities and disclosures required for this purpose and incorporates new concepts and clarifications for measurement.

Improvements and Amendments		Mandatory application for:
IAS 1	Presentation of Financial Statements	July 1, 2012
IFRS 7	Financial instruments: Information to disclosed	January 1, 2013
IAS 32	Financial instruments: Presentation	January 1, 2014
IAS 16	Property, Plant and Equipment	January 1, 2013
IAS 32	Financial instruments: Presentation	January 1, 2013
IAS 34	Intermediate Financial Information	January 1, 2013
IFRS 10	Consolidated Financial Statements	January 1, 2013
IFRS 11	Joint Agreements	January 1, 2013
IFRS 12	Disclosures of participation in other entities	January 1, 2013

#### IAS 1 “Presentation of Financial Statements”

Issued in June 2011, the main amendment is that it requires that items in Other Comprehensive Income must be classified and grouped by assessing whether they will be reclassified to subsequent periods. Its early adoption is permitted.

#### IFRS 7 “Financial Instruments: Information to be disclosed”

Issued on December 2011. Requires to improve the present disclosures of compensation of financial assets and liabilities, in order to increase the convergence between IFRS and USGAAP. These disclosures are centered in quantitative information about the acknowledged financial instruments which are compensated Financial Situation Status. Its anticipated adoption is allowed.

#### IAS 32 “Financial Instruments: Presentation”

Issued on December 2011. Explains the requirements for the compensation of financial assets and liabilities in the Financial Situation Status. Specifically, it indicates that the right to compensation must be available as of the date of the financial statement and not depend on a future event. Specifically, it states that the right to compensation must be available as

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Los Militares 4290  
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www.sqm.com

of the date of the financial statement and not depend on a future event. It also indicates that it must be legally binding for the counterparts, in the normal course of the business as well as in the case of unpaid, insolvency, or bankruptcy. Its anticipated adoption is allowed.

Improvements to the International Regulations of Financial Information, issued on May 2012.

**IAS 16 “Property, Plant, and Equipment”**

Clarifies that the spare parts and the service equipment will be classified as Property, Plant, and Equipment, instead of inventories, whenever it meets the definition of Property, Plant, and Equipment.

**IAS 32 “Presentation of Financial Instruments”**

Clarifies that the treatment of the capital gains tax related with the distribution and transaction costs.

**IAS 34 “Intermediate Financial Information”**

Clarifies the requirements to expose assets and liabilities by segments, during interim periods, confirming the same requirements applicable to the annual financial statements.

**IFRS 10 Consolidated Financial Statements**

**IFRS 11 “Joint Agreements”**

**IFRS 12 “Disclosures of participation in other entities”**

Issued on June 2012. Clarifies the transitory dispositions for IFRS 10, pointing out that it is necessary to apply it the first day of the annual period in which the regulation is adopted. Therefore, it could be necessary to make modifications to the comparative information presented in such period, if the evaluation of the control over investments defers of that recognized according to IAS 27/SIC 12.

The Company's management estimates that the adoption of standards, amendments and interpretations described above are under evaluation and it is expected that they will not have a significant impact on the Consolidated Financial Statements of the Company.

## **Note 2 - Basis of presentation for consolidated financial statements (continued)**

### **2.5 Transactions in foreign currency**

#### **(a) Functional and presentation currency**

The Company's quarter consolidated financial statements are presented in United States dollars ("U.S. dollars" or "USD"), which is the Company's functional and presentation currency and is the currency of the main economic environment in which it operates.

Consequently, the term foreign currency is defined as any currency other than U.S. dollar.

The consolidated financial statements are presented without decimals.

The conversion of the financial statements of foreign companies with functional currency other than U.S. dollars is performed as follows:

- Assets and liabilities using the exchange rate prevailing on the closing date of the consolidated financial statements.
- Statement of income account items using the average exchange rate for the year.
- Equity accounts are stated at the historical exchange rate prevailing at acquisition date.

Foreign currency translation differences which arise from the conversion of financial statements are recorded in the account "Foreign currency translation differences" within equity.

#### **(b) Basis of conversion**

##### **Domestic subsidiaries:**

Assets and liabilities denominated in Chilean pesos and other currencies other than the functional currency (U.S. dollar) as of September 30, 2012 and December 31, 2011 have been translated to U.S. dollars at the exchange rates prevailing at those dates. The corresponding Chilean pesos were converted at Ch\$473,77 per US\$1.00 as of September 30, 2012, and Ch\$519.20 per US\$1.00 as of December 31, 2011.

The values of the UF (a Chilean peso-denominated, inflation-indexed monetary unit) used to convert the UF denominated assets and liabilities as of September 30, 2012 amounted to Ch\$22,591.05 (US\$47,68), and as of December 31, 2011 amounted to Ch\$22,294.03 (US\$42.94).



## Note 2 - Basis of presentation for consolidated financial statements (continued)

### 2.5 Transactions in foreign currency, (continued)

#### Foreign subsidiaries

The exchange rates used to translate the monetary assets and liabilities expressed in foreign currency at the closing date of each period in respect to the U.S. dollar are detailed as follows:

	09/30/2012	12/31/2011
	US\$	US\$
Brazilian Real	2.03	1.88
New Peruvian Sol	2.60	2.77
Argentinean Peso	4.70	4.30
Japanese Yen	77.60	77.74
Euro	0.77	0.77
Mexican Peso	12.85	13.98
Australian Dollar	1.05	1.03
Pound Sterling	0.62	0.64
South African Rand	8.67	8.10
Ecuadorian Dollar	1.00	1.00
Chilean Peso	473.77	519.20
UF	47.68	42.94

#### (c) Transactions and balances

Non-monetary transaction balances denominated in a currency other than the functional currency (U.S. dollar) are translated using the exchange rate in force for the functional currency at the transaction date. Monetary assets and liabilities denominated in a foreign currency are translated at the exchange rate of the functional currency prevailing at the closing date of the consolidated classified statement of financial position. All differences are taken to the statement of income with the exception of all monetary items that provide an effective hedge for a net investment in a foreign operation. These items are recognized in other comprehensive income upon the disposal of the investment, at which time they are recognized in the statement of income. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in other comprehensive income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.



## **Note 2 - Basis of presentation for consolidated financial statements (continued)**

### **2.5 Transactions in foreign currency, continued**

#### **(d) Group entities**

The profit or loss, assets and liabilities of all those entities with a functional currency other than the presentation currency are translated to the presentation currency as follows:

- Assets and liabilities are translated at the closing date exchange rate as of the date of the consolidated statement of financial position.
- Revenue and expenses in each profit or loss account are translated at average exchange rates for the year.
- All resulting foreign currency exchange differences are recognized as a component separate in the foreign currency translation difference reserve

In consolidation, foreign currency exchange differences which arise from the conversion of a net investment in foreign entities are taken to net equity (other reserves). At the disposal date, these exchange differences are recognized in the statement of comprehensive income as part of the loss or gain from the sale.

### **2.6 Basis of consolidation**

#### **(a) Subsidiaries**

Subsidiaries are all those entities on which Sociedad Química y Minera de Chile S.A. has the control to lead the financial and operating policies, which, in general, is accompanied by participation greater than half the voting rights. Subsidiaries are consolidated from the date in which control is transferred to the Company and are excluded from consolidation on the date in which this control ceases to exist. Subsidiaries apply the same accounting policies that its Parent.

In order to recognize the acquisition of an investment, the Company uses the acquisition method. Under this method, the acquisition cost is the fair value of assets delivered, of equity instruments issued and of liabilities incurred or assumed at the exchange date plus costs directly attributable to acquisition. Identifiable assets acquired and identifiable liabilities and contingencies assumed in a business combination are initially stated at their fair value at the acquisition date. For each business combination, the acquirer measures the non-controlling interests in the acquiree at fair value or as a proportional part of the acquiree's net identifiable assets.



**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.6 Basis of consolidation, continued**

**Companies included in consolidation:**

TAX ID No.	Foreign subsidiaries	Country of origin	Functional currency	Ownership interest			
				Direct	Indirect	Total	Total
Foreign	Nitratos Naturais Do Chile Ltda.	Brazil	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Nitrate Corporation Of Chile Ltd.	United Kingdom	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM North America Corp.	USA	US\$	40.0000	60.0000	100.0000	100.0000
Foreign	SQM Europe N.V.	Belgium	US\$	0.8600	99.1400	100.0000	100.0000
Foreign	Soquimich S.R.L. Argentina	Argentina	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Soquimich European Holding B.V.	The Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Corporation N.V.	Dutch Antilles	US\$	0.0002	99.9998	100.0000	100.0000
Foreign	SQI Corporation N.V.	Dutch Antilles	US\$	0.0159	99.9841	100.0000	100.0000
Foreign	SQM Comercial De México S.A. De C.V.	Mexico	US\$	0.0013	99.9987	100.0000	100.0000
Foreign	North American Trading Company	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Administración Y Servicios Santiago S.A. De C.V.	Mexico	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Perú S.A.	Peru	US\$	0.9800	99.0200	100.0000	100.0000
Foreign	SQM Ecuador S.A.	Ecuador	US\$	0.0040	99.9960	100.0000	100.0000
Foreign	SQM Nitratos Mexico S.A. De C.V.	Mexico	US\$	0.0000	51.0000	51.0000	51.0000
Foreign	SQMC Holding Corporation L.L.P.	USA	US\$	0.1000	99.9000	100.0000	100.0000
Foreign	SQM Investment Corporation N.V.	Dutch Antilles	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	SQM Brasil Limitada	Brazil	US\$	2.7900	97.2100	100.0000	100.0000
Foreign	SQM France S.A.	France	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Japan Co. Ltd.	Japan	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	US\$	1.6700	98.3300	100.0000	100.0000
Foreign	SQM Oceania Pty Limited	Australia	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Rs Agro-Chemical Trading A.V.V.	Aruba	US\$	98.3333	1.6667	100.0000	100.0000
Foreign	SQM Indonesia S.A.	Indonesia	US\$	0.0000	80.0000	80.0000	80.0000
Foreign	SQM Virginia L.L.C.	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Venezuela S.A.	Venezuela	US\$	-	-	-	100.0000
Foreign	SQM Italia SRL	Italy	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Comercial Caimán Internacional S.A.	Cayman Islands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Africa Pty.	South Africa	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Lithium Specialties LLC	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Iberian S.A.(**)	Spain	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Iodine Minera B.V.	The Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Agro India Pvt. Ltd.	India	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Beijing Commercial Co. Ltd.	China	US\$	0.0000	100.0000	100.0000	100.0000



## Nota 2 - Basis of presentation for consolidated financial statements (continued)

### 2.6 Basis of consolidation, continued

#### Companies included in consolidation:

TAX ID No.	Domestic subsidiaries	Country of origin	Functional currency	Ownership interest			
				09/30/2012		12/31/2011	
			Direct	Indirect	Total	Total	
96.801.610-5	Comercial Hydro S.A.	Chile	US\$	0.0000	60.6383	60.6383	60.6383
96.651.060-9	SQM Potasio S.A.	Chile	US\$	99.9974	0.0000	99.9974	99.9974
96.592.190-7	SQM Nitratos S.A.	Chile	US\$	99.9999	0.0001	100.0000	100.0000
96.592.180-K	Ajay SQM Chile S.A.	Chile	US\$	51.0000	0.0000	51.0000	51.0000
86.630.200-6	SQMC Internacional Ltda.	Chile	Chilean peso	0.0000	60.6381	60.6381	60.6381
79.947.100-0	SQM Industrial S.A.	Chile	US\$	99.0470	0.9530	100.0000	100.0000
79.906.120-1	Isapre Norte Grande Ltda.	Chile	Chilean peso	1.0000	99.0000	100.0000	100.0000
79.876.080-7	Almacenes y Depósitos Ltda.	Chile	Chilean peso	1.0000	99.0000	100.0000	100.0000
79.770.780-5	Servicios Integrales de Tránsitos y Transferencias S.A.	Chile	US\$	0.0003	99.9997	100.0000	100.0000
79.768.170-9	Soquimich Comercial S.A.	Chile	US\$	0.0000	60.6383	60.6383	60.6383
79.626.800-K	SQM Salar S.A.	Chile	US\$	18.1800	81.8200	100.0000	100.0000
78.602.530-3	Minera Nueva Victoria Ltda.	Chile	US\$	99.0000	1.0000	100.0000	100.0000
78.053.910-0	Proinsa Ltda.	Chile	Chilean peso	0.0000	60.5800	60.5800	60.5800
76.534.490-5	Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	Chile	Chilean peso	0.0000	100.0000	100.0000	100.0000
76.425.380-9	Exploraciones Mineras S.A.	Chile	US\$	0.2691	99.7309	100.0000	100.0000
76.064.419-6	Comercial Agrorama Ltda. (*)	Chile	Chilean peso	0.0000	42.4468	42.4468	42.4468
76.145.229-0	Agrorama S.A. (***)	Chile	Chilean peso	0.0000	60.6377	60.6377	60.6377

(\*) Comercial Agrorama Ltda. was consolidated given that the Company has control through subsidiary Soquimich Comercial S.A.

(\*\*) On December 14, 2011, Fertilizantes Naturales S.A. changed its company name to SQM Iberian S.A.

(\*\*\*) This subsidiary was incorporated on April 7, 2011.

Subsidiaries are consolidated on a line by line basis by including in the consolidated financial statements all of their assets, liabilities, revenues, expenses and cash flows upon making the respective adjustments and eliminations of intragroup operations.

The results from subsidiary companies acquired or disposed of during the year are included in consolidated statement of income accounts from the effective date of acquisition or up to the effective date of disposal, as applicable.

Non-controlling interests represent the portion of subsidiary net assets and operating results not owned directly or indirectly by the parent company.

## **Note 2 - Basis of presentation for consolidated financial statements (continued)**

### **2.7 Significant accounting judgments, estimates and assumptions**

The information contained in these consolidated financial statements is the responsibility of the Company's management, who expressly indicate that they have applied all the principles and criteria included in IFRS, issued by the IASB.

In the accompanying consolidated financial statements, judgments and estimates have been made by management to quantify certain assets, liabilities, revenues, expenses and commitments recorded and or disclosed therein. Basically, these estimates refer to the following:

- The useful lives of tangible and intangible assets and their residual values.
- Impairment evaluations of certain assets, including trade receivables.
- Assumptions used for the actuarial calculation of commitments for employee pensions and staff severance indemnities.
- Provisions for commitments assumed with third parties and contingent liabilities.
- Inventory provisions based on technical studies which cover the different variables affecting products in stock (density, humidity, among others) and allowances on slow-moving spare parts in inventory.
- Future costs for the closure of mining facilities.
- The determination of the fair value of certain financial and non-financial assets and derivative instruments.
- The determination and allocation of fair values in business combinations

Although these estimates have been made considering information available as of the date of preparation of these consolidated financial statements, it is possible that events that may occur in the future could make their modification necessary in future years. Changes would be recorded prospectively, recognizing the effects of the change in estimates in the respective future consolidated financial statements.

### **Note 3 – Significant accounting policies**

#### **3.1 Inventory**

The Company states inventories for the lower of cost and net realizable value. The cost price of finished products and products in progress includes direct costs of materials and; as applicable, labor costs, indirect costs incurred to transform raw materials into finished products and general expenses incurred in carrying inventories to their current location and conditions. The method used to determine the cost of inventories is weighted average cost.

The net realizable value represents the estimate of the sales price less all finishing estimated costs and costs which will be incurred in commercialization, sales and distribution processes.

Commercial discounts, rebates obtained and other similar entries are deducted in the determination of the acquisition price.

The Company conducts an evaluation of the net realizable value of inventories at the end of each year recording an estimate with a charge to income when these are overstated. When the circumstances, which previously caused the rebate ceased to exist, or when there is clear evidence of an increase in the net realizable value due to a change in the economic circumstances or prices of main raw materials, the estimate made previously is modified.

The valuation of obsolete, impaired or slow-moving products relates to their net estimated net realizable value.

Provisions on the Company's inventories have been made based on a technical study which covers the different variables which affect products in stock (density, humidity, among others.)

Raw materials, supplies and materials are recorded at the lower of acquisition cost or market value. Acquisition cost is calculated according to the annual average price method.

### **Note 3 – Significant accounting policies (continued)**

#### **3.2 Trade and other receivables**

Trade and other receivables relate to non-derivative financial assets with fixed and determinable payments and are not quoted in any active market. These arise from sales operations involving the products and/or services which the Company commercializes directly to its customers

These assets are initially recognized at their fair value (which is equivalent to their face value, discounting implicit interest for installment sales) and subsequently at amortized cost according to the effective interest rate method less a provision for impairment loss. An allowance for impairment loss is established for trade receivables when there is objective evidence that the Company will not be able to collect all the amounts which are owed to it according to the original terms of receivables.

Implicit interest in installment sales is recognized as interest income when interest is accrued over the term of the operation.

#### **3.3 Investments recognized using the equity method**

Interests in companies in which control is exercised together with another company (joint ventures) or in which the Company has significant influence (associated companies) are recorded using the equity method. Significant influence is assumed to exist when the Company has interest exceeding 20% of the investee's equity.

Under this method, the investment is recognized in the consolidated classified statement of financial position at cost plus changes subsequent to the acquisition in an amount proportional to the net associated company's equity using the ownership interest in the associate. The associated goodwill is included at the carrying value of the investee, and it is not subject to amortization. The debit or credit to profit or loss reflects the proportional amount in the associated companies' results for the reporting period.

Unrealized profit on transactions with associates and subsidiaries are eliminated in consolidation of the ownership percentage that the Company has on these entities. Unrealized losses are also eliminated unless the transaction provided evidence of loss from impairment of the assets transferred.

Changes in equity of the associates are recognized proportionally with a debit or credit to "Other reserves" and classified according to their origin.

### **Note 3 – Significant accounting policies (continued)**

#### **3.3 Investments recognized using the equity method, continued**

The associated companies and the Company's reporting dates and policies are similar for equivalent transactions and events under similar circumstances.

In the event that significant influence is lost or the investment is sold or is available-for-sale, the equity value method is discontinued, suspending the recognition of proportional income.

If the resulting amount according to the equity method is negative, the Company's equity interest is reduced to zero in the consolidated classified statement of financial position unless the Company has a contractual commitment to resolve the equity position. In this case, the respective provision for risks and expenses is recorded.

Dividends received in these companies are recorded by reducing the equity value and proportional profit or loss recognized in conformity with their interest, and are included in the consolidated statement of income under the caption "Equity in income (losses) of associates and joint ventures accounted for using the equity method".

#### **3.4 Property, plant and equipment**

Tangible property, plant and equipment assets are stated at acquisition cost, net of the related accumulated depreciation, amortization and impairment losses that they might have experienced.

In addition to the price paid for the acquisition of tangible property, plant and equipment, the Company has considered the following concepts as part of the acquisition cost, as applicable:

1. Accrued interest expenses during the construction period which are directly attributable to the acquisition, construction or production of qualifying assets, which are those that require a substantial period prior to being ready for use. The interest rate used is that related to the project's specific financing or, should this not exist, the average financing rate of the investor company. The amount capitalized for this concept is ThUS\$10,244 as of September 30, 2012 and ThUS\$22,249 as of December 31, 2011.

### Note 3 – Significant accounting policies (continued)

#### 3.4 Property, plant and equipment, continued

2. The future costs that the Company will have to experience related to the closure of its facilities at the end of their useful life are included at the present value of disbursements expected to be required to settle the obligation.

Construction-in-progress is transferred to property, plant and equipment in operation once the assets are available for use and the related depreciation and amortization begins on that date.

Extension, modernization or improvement costs that represent an increase in productivity, ability or efficiency or an extension of the useful lives of property, plant and equipment are capitalized as a higher cost of the related assets. All the remaining maintenance, preservation and repair expenses are charged to expense as incurred.

Property, plant and equipment, net in the case of their residual values are depreciated using the straight-line method over its estimated useful lives. When portions of a property, plant and equipment item have different useful lives, these portions are recorded as separate items. The useful life is reviewed annually, and revised if necessary.

The useful lives used for the depreciation and amortization of assets included in property, plant and equipment are presented below.

The replacement of full assets which increase the asset's useful life or its economic capacity, are recorded as a higher value of property, plant and equipment with the related derecognition of replaced or renewed elements.

Based on the impairment analysis conducted by the Company's management it has been considered that the carrying value of assets does not exceed the net recoverable value of such assets.

Property, plant and equipment, net in the case of their residual values are depreciated using the straight-line method over its estimated useful lives, which constitute the period in which the Company expects to use them.. When portions of a property, plant and equipment item have different useful lives, these portions are recorded as separate items. The useful life is reviewed regularly (annually).

### Note 3 – Significant accounting policies (continued)

#### 3.4 Property, plant and equipment, continued

The useful lives used for the depreciation and amortization of assets included in property, plant and equipment are presented below.

Types of property, plant and equipment	Life minimum	Life maximum
Buildings	3	60
Plant and equipment	3	35
Information technology equipment	3	10
Fixtures and fittings	3	35
Moto vehicles	5	10
Other property, plant and equipment	2	30

Gains or losses which are generated from the sale or disposal of property, plant and equipment are recognized as income (or loss) in the period and calculated as the difference between the asset's sales value and its net carrying value.

The Company obtains property rights and mining concessions from the Chilean State Government. Property rights are usually obtained without any initial cost (other than the payment of mining licenses and minor registration expenses) and when rights are obtained on these concessions, the Company retains them while it pays the related annual license fees. Such license fees, which are paid annually, are recorded as prepaid expenses and amortized over the following twelve month period. Amounts attributable to mining concessions acquired from third parties, which are not from the Chilean State, are recorded at their acquisition cost in property, plant and equipment.

Costs derived from daily maintenance of property, plant and equipment are recognized when incurred.

#### 3.5 Investment properties

The Company recognizes as investment properties the net values of land, buildings and other properties held which it intends to commercialize under lease agreements, or to obtain proceeds from their sale as a result of those increases generated in the future in the respective market prices. These assets are not used in the activities and are not destined for the Company's own use.

Investment properties are initially stated at acquisition cost, which includes the acquisition price or production cost plus directly assignable expenses. Subsequently, investment properties are stated at their acquisition cost less accumulated depreciation, and the possible accrued provisions for value impairment.

### Note 3 – Significant accounting policies (continued)

#### 3.6 Financial information by operating segment

IFRS 8 requires that companies adopt a “management approach” to disclose information on the operations generated by its operating segments. In general, this is the information that management uses internally for the evaluation of segment performance and making the decision on how to allocate resources for this purpose.

An operating segment is a group of assets and operations responsible for providing products or services subject to risks and performance different from those of other business segments. A geographical segment is responsible for providing products or services in a given economic environment subject to risks and performance different from those of other segments that operate in other economic environments.

For assets and liabilities the allocation to each segment is not possible given that these are associated with more than one segment, except for depreciation, amortization and impairment of assets, which are directly allocated to the applicable segments, in accordance with the criteria established in the costing process for product inventories.

The following operating segments have been identified by the Company:

- Specialty plant nutrients
- Industrial chemicals
- Iodine and derivatives
- Lithium and derivatives
- Potassium
- Other products and services

### Note 3 – Significant accounting policies (continued)

#### 3.7 Revenue recognition

Revenue includes the fair value of considerations received or receivable for the sale of goods and services during performance of the Company's activities. Revenue is presented net of value added tax, estimated returns, rebates and discounts and after the elimination of sales among subsidiaries.

Revenue is recognized when its amount can be stated reliably, it is possible that the future economic rewards will flow to the entity and the specific conditions for each type of activity -related revenue are complied with, as follows:

(a) Sale of goods

Sales of goods are recognized when the Company has delivered products to the customer, the customer has total discretion on the distribution channel and the price at which products are sold and there is no obligation pending compliance that could affect the acceptance of products by the customer. The delivery does not occur until products have been shipped to the customer or confirmed as received by customers when the related risks of obsolescence and loss have been transferred to the customer and the customer has accepted products in accordance with the conditions established in the sale, the acceptance period has ended or there is objective evidence that those criteria required for acceptance have been met.

Sales are recognized in consideration of the price set in the sales agreement, net of volume discounts and estimated returns at the date of the sale. Volume discounts are evaluated in consideration of annual foreseen purchases and in accordance with the criteria defined in agreements.

(b) Sales of services

Revenue associated with the rendering of services is recognized considering the degree of completion of the service as of the date of presentation of the consolidated classified statement of financial position, provided that the result from the transaction can be estimated reliably.

### Note 3 – Significant accounting policies (continued)

#### 3.7 Revenue recognition, continued

(c) Interest income

Interest income is recognized when interest is accrued in consideration of the principal pending payment using the effective interest rate method.

(d) Income from dividends

Income from dividends is recognized when the right to receive the payment is established.

#### 3.8 Income tax and deferred taxes

Corporate income tax for the year is determined as the sum of current taxes from the different consolidated companies. Current taxes are based on the application of the various types of taxes attributable to taxable income for the year.

Differences between the book value of assets and liabilities and their tax basis generate the balance of deferred tax assets or liabilities, which are calculated using the tax rates expected to be applicable when the assets and liabilities are realized.

In conformity with current Chilean tax regulations, the provision for corporate income tax and taxes on mining activity is recognized on an accrual basis, presenting the net balances of accumulated monthly tax provisional payments for the fiscal period and associated credits. The balances of these accounts are presented in current income taxes recoverable or current taxes payable, as applicable.

Tax on companies and variations in deferred tax assets or liabilities that are not the result of business combinations are recorded in statement of income accounts or equity accounts in the consolidated classified statement of financial position, considering the origin of the gains or losses which have generated them.

### **Note 3 – Significant accounting policies (continued)**

#### **3.8 Income tax and deferred taxes, continued**

As of the date of these consolidated financial statements, the carrying value of deferred tax assets has been reviewed and reduced to the extent there will not be sufficient taxable income to allow the recovery of all or a portion of the deferred tax assets. Likewise, as of the date of the consolidated financial statements, deferred tax assets that are not recognized were evaluated and not recognized as it was not more likely than not that future taxable income will allow for recovery of the deferred tax asset.

With respect to deductible temporary differences associated with investments in subsidiaries, associated companies and interest in joint ventures, deferred tax assets are recognized solely provided that it is more likely than not that the temporary differences will be reversed in the near future and that there will be taxable income with which they may be used.

The deferred income tax related to entries directly recognized in equity is recognized with an effect on equity and not with an effect on profit or loss.

Deferred tax assets and liabilities are offset if there is a legally receivable right of offsetting tax assets against tax liabilities and the deferred tax is related to the same tax entity and authority.

#### **3.9 Earnings per share**

The basic earnings per share amounts are calculated by dividing profit for the year attributable to ordinary owners of the parent by the weighted average number of ordinary shares outstanding during the year.

The Company has not conducted any type of operation of potential dilutive effect that assumes diluted earnings per share other than the basic earnings per share.

### Note 3 – Significant accounting policies (continued)

#### 3.10 Impairment of non-financial assets

Assets subject to depreciation and amortization are subject to impairment testing, provided that an event or change in the circumstances indicates that the amounts in the accounting records may not be recoverable. An impairment loss is recognized for the excess of the book value of the asset over its recoverable amount.

The recoverable amount of an asset is the higher between the fair value of an asset or cash generating unit (“CGU”) less costs of sales and its value in use, and is determined for an individual asset unless the asset does not generate any cash inflows that are clearly independent from other assets or groups of assets.

When the carrying value of an asset exceeds its recoverable amount, the asset is considered an impaired asset and is reduced to its net recoverable amount.

In evaluating value in use, estimated future cash flows are discounted using a discount rate before taxes which reflects current market evaluation on the time value of money and specific asset risks.

An appropriate valuation model is used to determine the fair value less selling costs. These calculations are confirmed by valuation multiples, quoted share prices for subsidiaries quoted publicly or other available fair value indicators.

Impairment losses from continuing operations are recognized with a debit to profit or loss in the categories of expenses associated with the impaired asset function, except for properties reevaluated previously where the revaluation was taken to equity. In this case impairment is also recognized with a debit to equity up to the amount of any previous revaluation.

As of September 30, 2012 and December 31, 2011, the Company is unaware of any indication of impairment with regard to its assets.

### **Note 3 – Significant accounting policies (continued)**

#### **3.10 Impairment of non-financial assets, continued**

For assets other than acquired goodwill, an annual evaluation is conducted of whether there is impairment loss indicators recognized previously that might have already ceased to exist or decreased. The recoverable amount is estimated if such indicators exist. An impairment loss previously recognized is reversed only if there have been changes in estimates used to determine the asset's recoverable amount from the last time in which an impairment loss was recognized. If this is the case, the carrying value of the asset is increased to its recoverable amount. This increased amount cannot exceed the carrying value that would have been determined net of depreciation if an asset impairment loss would have not been recognized in prior years. This reversal is recognized with a credit to profit or loss unless an asset is recorded at the revalued amount. Should this be the case, the reversal is treated as an increase in revaluation

#### **3.11 Financial assets**

The Company classifies its financial assets under the following categories: at fair value through profit or loss, loans and trade receivables, financial assets held-to-maturity and financial assets available-for-sale. The classification depends on the purpose for which financial assets were acquired. Management determines the classification of its financial assets at the time of initial recognition.

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of assets is deemed to be impaired if and only if there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset or group of assets (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets.

##### **(a) Financial assets at fair value through profit or loss**

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if it is acquired mainly for the purpose of being sold in the short-term. Derivatives are also classified as acquired for trading unless they are designated as hedge accounts. Assets under this category are classified as current assets and variations generated in fair value are directly recognized in profit or loss.

### **Note 3 – Significant accounting policies (continued)**

#### **3.11 Financial assets, continued**

(b) Loans and trade receivables

Loans and trade receivables are non-derivative financial assets with fixed or determinable payments not quoted in any active market. These are included in current assets, except for those with maturities exceeding 12 months from the closing date, which are classified as non-current assets. Loans and trade receivables are included under the caption “Trade and other receivables” in the consolidated classified statement of financial position and are stated at amortized cost. The subsequent measurement at amortized cost is calculated using the effective interest rate method less impairment.

(c) Financial assets held-to-maturity

Financial assets held-to-maturity are non-derivative financial assets with fixed or determinable payments and fixed maturities which management has the positive intention and ability of holding to maturity. If a significant amount of financial assets held to maturity were to be sold, the full category would be reclassified as available for sale. Assets in this category are stated at amortized cost.

(d) Financial assets available for sale

Financial assets available for sale are non-derivative instruments that have been designated in this category or are not classified in any of the other categories. They are included in non-current assets unless the Company intends to dispose of the investment in the 12 months following the closing date. These assets are stated at fair value, recognizing in other comprehensive income those variations in fair value, if any.

#### **3.12 Financial liabilities**

The Company classifies its financial liabilities under the following categories: at fair value through profit or loss, trade payables, interest-bearing loans or derivatives designated as hedging instruments.

The Company's management determines the classification of its financial liabilities at the time of initial recognition.

Financial debt obligations are recorded at face value and as non-current when maturity is over twelve months and as current when maturity is less than twelve months. Interest expenses are recorded the year in which they are accrued under a financial approach.

### Note 3 – Significant accounting policies (continued)

#### 3.12 Financial liabilities, continued

In accordance with IAS 32 and 39, debt-related expenses are accounted for in the accompanying consolidated classified statements of financial position, deducting the associated debt and are imputed to the results of the year within the life of the debt using the effective interest rate method.

Financial liabilities are derecognized when the obligation is repaid, settled or it expires.

(a) Financial liabilities at fair value through profit or loss

Financial liabilities are classified at fair value when these are held for trading or designated in their initial recognition at fair value through profit or loss. This category includes derivative instruments not designated for hedge accounting.

(b) Trade payables

Trade payables to suppliers are subsequently stated at their amortized cost using the effective interest rate method.

(c) Interest-bearing loans

Loans are subsequently stated at amortized cost using the effective interest rate method. Amortized cost is calculated considering any premium or discount from the acquisition and includes costs of transactions which are an integral part of the effective interest rate.

### **Note 3 – Significant accounting policies (continued)**

#### **3.13 The environment**

In general, the Company follows the criteria of considering amounts used in environmental protection and improvement as environmental expenses. However, the cost of facilities, machinery and equipment used for the same purpose are considered property, plant and equipment

#### **3.14 Minimum dividend**

According to the Corporations Act, a publicly traded corporation must pay dividends according to the policy decided at the General Shareholders' Meeting of each year, with a minimum of 30% of the net income of the year if the corporation does not have unabsorbed accumulated deficit from prior years, unless it is otherwise decided with the unanimous vote of the issued and subscribed shares.

#### **3.15 Consolidated statements of cash flows**

Cash equivalents relate to short-term, highly liquid investments that are readily convertible into known amounts of cash and are subject to low risk of change in value, and expire in less than three months from the date of acquisition of the instrument

For the purposes of the consolidated statements of cash flows, cash and cash equivalents comprise the balance of cash and cash equivalents as defined previously.

The statement of cash flows includes cash movements performed during the year, determined using the indirect method.

#### **3.16 Obligations related to employee termination benefits and pension commitments**

Obligations with the Company's employees are in accordance with that established in the collective bargaining agreements in force formalized through collective employment agreements and individual employment contracts. In the case of the United States employees, certain obligations are in accordance with the related pension plan, valid until the year 2002.

These obligations are valued using actuarial calculations, which consider such assumptions as the mortality rate, employee turnover, interest rates, retirement dates, effects related to increases in employees' salaries, as well as the effects on variations in services derived from variations in the inflation rate.

### **Note 3 – Significant accounting policies (continued)**

#### **3.16 Obligations related to employee termination benefits and pension commitments, continued**

Actuarial losses and gains that may be generated by variations in previously defined obligations are directly recorded in profit or loss for the year.

Actuarial losses and gains have their origin in deviations between the estimate and the actual behavior of actuarial assumptions or in the reformulation of established actuarial assumptions.

The discount rate used by the Company for calculating the obligation was 6% for the periods ended September 30, 2012 and December 31, 2011.

The Company's subsidiary SQM North America has established pension plans for its retired employees that are calculated by measuring the projected obligation using a net salary progressive rate net of adjustments for inflation, mortality and turnover assumptions, deducting the resulting amounts at present value using a 6.5% interest rate, for 2012 and 2011. The net balance of this obligation is presented under the non-current provisions for employee benefits.

### Note 3 – Significant accounting policies (continued)

#### 3.17 Financial derivatives and hedge transactions

Derivatives are recognized initially at fair value as of the date in which the derivatives contract is signed and subsequently they are valued at fair value. The method for recognizing the resulting loss or gain depends on whether the derivative has been designated as an accounting hedge instrument and if so, it depends on the type of hedging, which may be as follows:

- (a) Fair value hedge of assets and liabilities recognized (fair value hedges);
- (b) Hedging of a single risk associated with an asset or liability recognized or a highly possible foreseen transaction (cash flow hedge);

At the beginning of the transaction, the Company documents the relationship existing between hedging instruments and those entries hedged, as well as their objectives for risk management purposes and the strategy to conduct different hedging operations.

The Company also documents its evaluation both at the beginning and the end of each period of whether derivatives used in hedging transactions are highly effective to offset changes in the fair value or in cash flows of hedged entries.

The fair value of derivative instruments used for hedging purposes is shown in Note 10.3. (Hedge assets) Movements in the cash flow hedge reserve are classified as a non-current asset or liability if the remaining expiration period of the hedged item is higher than 12 months and as a current asset or liability if the remaining expiration period of the entry is lower than 12 months.

Investing derivatives are classified as a current asset or liability, and the change in their fair value is recognized directly in profit or loss.

- (a) Fair value hedge

The change in the fair value of a derivative is recognized with a debit or credit to profit or loss, as applicable. The change in the fair value of the hedged entry attributable to hedged risk is recognized as part of the carrying value of the hedged entry and is also recognized with a debit or credit to profit or loss.

### Note 3 – Significant accounting policies (continued)

#### 3.17 Financial derivatives and hedge transactions, continued

For fair value hedging related to items recorded at amortized cost, the adjustment of the fair value is amortized against profit or loss during the period through maturity. Any adjustment to the carrying value of a hedged financial instrument for which the effective rate is used is amortized with a debit or credit to profit or loss at its fair value attributable to the risk being covered.

If the hedged entry is derecognized, the fair value not amortized is immediately recognized with a debit or credit to profit or loss.

##### (b) Cash flow hedges

The effective portion of gains or losses from the hedge instrument is initially recognized with a debit or credit to other reserves, whereas any ineffective portion is immediately recognized with a debit or credit to profit or loss, as applicable.

Amounts taken to equity are transferred to profit or loss when the hedged transaction affects profit or loss, as when the hedged interest income or expense is recognized when a forecasted sale occurs. When the hedged entry is the cost of a non-financial asset or liability, amounts taken to other reserves are transferred to the initial carrying value of the non-financial asset or liability.

Should the expected firm transaction or commitment no longer be expected to occur, the amounts previously recognized in equity are transferred to profit or loss. If a hedge instrument expires, is sold, finished, and exercised without any replacement, or if a rollover is performed or if its designation as hedging is revoked, the amounts previously recognized in other reserves are maintained in equity until the expected firm transaction or commitment occurs.

### **Note 3 – Significant accounting policies (continued)**

#### **3.18 Leases**

##### **(a) Lease – Finance lease**

Leases are classified as finance leases when the Company holds substantially all the risks and rewards derived from the ownership. Finance leases are capitalized at the beginning of the lease at the lower of the fair value of the leased asset or the present value of minimum lease payments.

Each lease payment is distributed between the liability and the interest expenses to obtain ongoing interest on the pending balance of the debt. The respective lease obligations, net of interest expense, are included in other non-current liabilities. The interest element of finance cost is debited in the consolidated statement of income during the lease period so that a regular ongoing interest rate is obtained on the remaining balance of the liability for each year. The asset acquired through a finance lease is subject to depreciation over the lower of its useful life or the life of the agreement.

##### **(b) Lease – Operating lease**

Leases in which the lessor maintains a significant part of the risks and rewards derived from the ownership are classified as operating leases. Operating lease payments (net of any incentive received from the lessor) are debited to the statement of income or capitalized (as applicable) on a straight-line basis over the lease period.

### **Note 3 – Significant accounting policies (continued)**

#### **3.19 Prospecting expenses**

Those prospecting expenses associated with mineral reserves being exploited are included under Inventory and amortized according to the estimated mineral content reserves. Prospecting expenses associated with future mineral reserves are presented under other non-financial assets as and when minerals included in the future reserve have caliche ore-grade, which makes the mining property economically commercializable.

Those expenses incurred on mining properties in which the product has a low caliche ore-grade that is not economically commercializable, are directly charged to profit or loss.

#### **3.20 Other provisions**

Provisions are recognized when:

- The Company has a present obligation as the result of a past event.
- It is more likely than not that certain resources must be used, including benefits, to settle the obligation.
- A reliable estimate can be made of the amount of the obligation.

In the event that the provision or a portion of it is reimbursed, the reimbursement is recognized as a separate asset solely if there is certainty of income.

In the consolidated statement of income, the expense for any provision is presented net of any reimbursement.

Should the effect of the time value of money be significant, provisions are discounted using a discount rate before taxes that reflects the liability's specific risks. When a discount rate is used, the increase in the provision over time is recognized as a finance cost.

The Company's policy is maintaining provisions to cover risks and expenses based on a better estimate to deal with possible or certain and quantifiable responsibilities from current litigation, compensations or obligations, pending expenses for which the amount has not yet been determined, collaterals and other similar guarantees for which the Company is responsible. These are recorded at the time the responsibility or the obligation that determines the compensation or payment is generated.

The Company determines and recognizes the cost related to employee vacation on an accrual basis.

### **Note 3 – Significant accounting policies (continued)**

#### **3.21 Compensation plans**

Compensation plans implemented through benefits in share-based payments settled in cash, which have been provided, are recognized in the financial statements at their fair value, in accordance with International Financial Reporting Standard No. 2 “Share-based payments”. Variations in the fair value of options granted are recognized with a charge to payroll on a straight-line basis during the period between the date on which these options are granted and the payment date. (See Note No.16).

#### **3.22 Good and service insurance expenses**

Payments for the different insurance policies which the Company contracts are recognized in expenses considering the proportional amount related to the time that they cover, regardless of payment terms. Amounts paid and not consumed are recognized as prepayments within current assets.

Costs of claims are recognized in profit or loss immediately after they become known, net of recoverable amounts from insurance companies. Recoverable amounts are recorded as a reimbursable asset from the insurance company under “Trade and other receivables”, calculated as established in the respective insurance policies.

#### **3.23 Intangible assets**

Intangible assets mainly relate to goodwill acquired, water rights, trademarks, and rights of way related to electric lines, development expenses, and computer software licenses.

##### **(a) Goodwill acquired**

Goodwill acquired represents the excess in acquisition cost on the fair value of the Company's ownership of the net identifiable assets of the subsidiary on the acquisition date. Goodwill acquired related to acquisitions of subsidiaries is included in goodwill, which is subject to impairment tests every time consolidated financial statements are issued and is stated at cost less accumulated impairment losses. Gains and losses related to the sale of an entity include the carrying value of goodwill related to the entity sold.

### Note 3 – Significant accounting policies (continued)

#### 3.23 Intangible assets, continued

This intangible asset is assigned to cash-generating units with the purpose of testing impairment losses. It is allocated based on cash-generating units expected to obtain benefits from the business combination from which the aforementioned goodwill acquired arose.

##### (b) Water rights

Water rights acquired by the Company relate to water from natural sources and are recorded at acquisition cost. Given that these assets represent rights granted on a perpetual basis to the Company, these are not amortized. However, they are subject to an impairment assessment on an annual basis.

##### (c) Right of way for electric lines

As required for the operation of industrial plants, the Company has paid rights of way in order to install wires for the different electric lines in third party land. These rights are presented under Intangible assets. Amounts paid are capitalized at the date of the agreement and charged to income according to the life of the right of way.

##### (d) Computer software

Licenses for IT programs acquired are capitalized based on costs that have been incurred to acquire them and prepare them to use the specific program. These costs are amortized over their estimated useful lives.

Expenses related to the development or maintenance of IT programs are recognized as an expense as and when incurred. Costs directly related to the production of unique and identifiable IT programs controlled by the Group and which probably will generate economic benefits that are higher than costs during more than a year, are recognized as intangible assets. Direct costs include expenses incurred for employees who develop IT programs and an adequate percentage of general expenses.

The costs of development for IT programs recognized as assets are amortized over their estimated useful lives.

No impairment of intangible assets exists as of September 30, 2012 and December 31, 2011

### **Note 3 – Significant accounting policies (continued)**

#### **3.24 Research and development expenses**

Research and development expenses are expensed in the period in which the disbursement is made, with the exception of property, plant and equipment acquired for use in research and development, which are recognized in the accounting under the respective item within property, plant and equipment.

#### **3.25 Classification of balances as current and non-current**

In the attached statement of financial position, balances are classified in consideration of their remaining recovery (maturity) dates; i.e., those maturing on a date equal to or lower than twelve months are classified as current and those with maturity dates exceeding the aforementioned period are classified as non-current.

The exception to the foregoing relates to deferred taxes, which are classified as non-current, regardless of the anticipated recovery date.

## **Note 4 – Financial risk management**

### **4.1 Risk management policy**

The Risk Management Policy of the Company is oriented towards safeguarding the stability and sustainability of Sociedad Química y Minera de Chile S.A. and Subsidiaries in relation to all such relevant financial uncertainty components.

The operations of the Company are subject to certain risk factors that may affect the financial position or results of the same. Among these risks, the most relevant are market risk, liquidity risk, currency risk, bad debt risk, and interest rate risk.

There may be additional risks that might also affect the commercial operations, the business, the financial position or the results of the Company, but at this time they are not significant.

The financial risk management structure includes identifying, determining, analyzing, quantifying, measuring and controlling these events. The Management, in particular the Finance Management, is responsible for constantly assessing the financial risk. The Company uses derivatives to cover a significant portion of these risks.

## Note 4 – Financial risk management (continued)

### 4.2 Risk factors

#### 4.2.1 Market risk

Market risks are those uncertainties associated with fluctuations in market variables that affect the assets and liabilities of the Company, such as:

- a) Country risk: The economic position of the countries where the Company has a presence may affect its financial position. For example, the sales carried out in emerging markets expose SQM to risks related to economic conditions and trends in those countries. On the other hand, inventories may also be affected by the economic situation of these countries and/ or the global economy, amongst other probable economic impacts.
- b) Price volatility risk: The prices of the products of the Company are affected by the fluctuations of international prices of fertilizers and chemical products and changes in productive capacities or market demand, all of which might affect the Company's business, financial condition and operational results.
- c) Commodity Price risk: The Company is exposed to changes in the prices of raw materials and energy which may have an impact on its production costs, thus giving rise to instability in the results.

At present, the Company has a direct annual expense close to US\$110 million on account of petrol, gas and equivalents and close to US\$ 60 million on account of electricity. Variations of 10% in the prices of energy the Company required to operate, may involve in the short-term movements in costs of approximately US\$17 million.

#### 4.2.2 Doubtful accounts risk

A contraction of the global economy and the potentially negative effects in the financial position of our clients may extend the receivables collection time for SQM, increasing the bad debt exposure. While measures have been taken in order to minimize risk, the global economy may trigger losses that might have a material adverse effect on the business, financial position or the results of the Company's operations.

As a way to mitigate these risks, SQM actively controls debt collection and uses measures such as, loan insurance, letters of credit, and prepayments with regard to some receivables.

## Note 4 – Financial risk management (continued)

### 4.2.3 Currency risk

As a result of the influence in the price determination, of its relationship with sales costs and since a significant part of the business of the Company is carried out in that foreign currency, the functional currency of SQM is the United States dollar. However, the global business activities of the Company expose the same to the foreign exchange fluctuations of several currencies with respect to the US dollar. Therefore, SQM has hedge contracts to ensure its main mismatches (assets net of liabilities) in currencies other than the US dollar against the foreign exchange fluctuation. Those contracts are periodically up-dated depending upon the mismatch amount to be covered in these currencies. Occasionally and subject to the Board of Directors' approval, the Company insures cash flows from certain specific items in currency other than U.S. dollar at short-term.

A significant portion of the costs of the Company, particularly payroll, is related to the Chilean peso. Therefore, an increase or decrease in the exchange rate against the dollar would affect the net income of SQM. Approximately US\$ 400 million cost of the Company are related to the Chilean peso. The effect of such obligations in the consolidated condensed statements of financial position is covered by operations of derivative instruments that hedge the mismatch of balance in this currency.

As of December 31, 2011, the Company had derivative instruments classified as hedging currency and interest rate associated with all the obligations denominated bonds both in Chilean pesos and UF, with a fair value of US\$ 56.1 million. As of September 2012, this value amounts to US\$ 104.4 million, both for SQM.

As of September 30, 2012, the Chilean peso to US dollar Exchange rate was Ch\$ 473.77 per US\$ 1.00, and as of December 31, 2011 it was Ch\$ 519.20 per US\$ 1.00.



## Note 4 – Financial risk management (continued)

### 4.2.4 Interest rate risk

Interest rate fluctuations, due to the uncertain future behavior of markets, may have a material impact on the financial results of the Company.

The Company has short and long-term debts valued at LIBOR plus a spread. The Company is partially exposed to fluctuations of said rate, as SQM currently holds hedging derivative instruments to hedge a portion of its liabilities subject to the LIBOR rate fluctuations.

As of September 30, 2012, approximately 23% of the Company's financial obligations are valued at LIBOR, therefore significant increases in the rate may impact its financial position. A 100 point variation in this rate may trigger variations in the financial expenses close to US\$ 3.3 million. Notwithstanding, this effect is significantly counterbalanced by the returns of the Company's investments that also relate to LIBOR.

In addition, as of September 30, 2012, the Company's financial debt is mainly in the long-term, with 10% with maturities under 12 months which decreases the exposure to changes in the interest rates.

## **Note 4 – Financial risk management (continued)**

### **4.2.5 Liquidity risk**

Liquidity risk is related to the fund requirements to comply with payment obligations. The object of the Company is to keep financial flexibility by comfortably balancing the fund requirements and the flows from the regular business conduct, bank loans, public bonds, short term investments, and negotiable instruments, amongst other.

The company has an important capital expense program which is subject to change over time.

On the other hand, world financial markets go through contraction and expansion periods that are not foreseeable in the long-term and may affect SQM's access to financial resources. These factors may have a material adverse impact on the business, financial position, and operational results of the Company.

SQM constantly monitors that its obligations and investments match, taking care as part of its financial risk management strategy of the obligations and investments maturities from a conservative perspective. As of September 30, 2012, the Company had non-committed and available bank credit lines for a total of approximately US\$ 677 million.

The position in other cash and cash equivalents so generated by the Company is invested in highly liquid mutual funds which have an AAA risk rating.

### **4.3 Risk measurement**

The Company has methods to measure the effectiveness and efficiency of risk strategies, both prospectively and retrospectively. Those methods are consistent with the risk management profile of the Group.



## **Note 5 – Changes in accounting estimates and policies (consistent presentation)**

### **5.1 Changes in accounting estimates**

There are no changes in accounting estimates as of the closing date of the consolidated financial statements..

### **5.2 Changes in accounting policies**

As of September 30, 2012, the Company's consolidated financial statements present no changes in accounting policies or estimates compared to the prior period.

The consolidated classified statements of financial position as of September 30, 2012 and December 31, 2011 and the statements of comprehensive income, equity and cash flows for the periods ended September 30, 2012 and September 30, 2011, have been prepared in accordance with IFRS, and accounting principles and criteria have been applied consistently.





## Note 6 – Background of consolidated companies

### 6.1 Parent's separate assets and liabilities

	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Assets	4,447,636	3,626,748
Liabilities	<u>(2,122,530)</u>	<u>(1,813,914)</u>
<b>Assets (liabilities)</b>	<b><u>2,315,106</u></b>	<b><u>1,812,834</u></b>

### 6.2 Controlling entity

As provided in the Company's by-laws, no shareholder can concentrate more than 32% of the Company's voting right shares and therefore there is no controlling entity.

### 6.3 Joint arrangements of the controlling interest

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A. and Global Mining Investments (Chile) S.A. together, the Pampa Group, are the owners of a number of shares equivalent to 31.32% as of September 30, 2012 of all the shares currently issued, subscribed and fully-paid shares of SQM S.A. On the other hand, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A. and La Esperanza Delaware Corporation together the Kowa Group, are the owners of a number of shares equivalent to 2.08% of all the shares currently issued, subscribed and fully-paid of SQM S.A.

The Pampa Group as well as the Kowa Group have informed SQM S.A., the Chilean Superintendence of Securities and Insurance, the relevant stock markets in Chile and abroad that they are not and have never been related parties among themselves. This despite the fact that both "Groups" entered into a Joint Venture Agreement (JVA) on December 21, 2006 in regard to these shares. Consequently, Pampa Group, for itself, does not concentrate more than 32% of the voting right shares of SQM S.A. and nor does the Kowa Group concentrate more than 32% of the voting right shares of SQM S.A.

Likewise, the Joint Venture Agreement has not transformed the Pampa Group and Kowa Group into related parties among themselves. The JVA has transformed the Pampa Group and Kowa Group, as controlling interest holders of SQM S.A., into parties related to SQM S.A.





**Note 6 – Background of consolidated companies (continued)**

**6.3 Joint arrangements of the controlling interest, continued**

**Detail of effective concentration**

<b>Tax ID Number</b>	<b>Name</b>	<b>Ownership interest %</b>
96.511.530-7	Sociedad de Inversiones Pampa Calichera S.A.	20.45
96.863.960-9	Global Mining Investments (Chile) S.A.	3.34
76.165.311-5	Potasios de Chile S.A.	6.84
<b>Total Pampa Group</b>		<b>30.63</b>
79.798.650-k	Inversiones la Esperanza (Chile) Ltda.	1.40
59.046.730-8	Kowa Co Ltd.	0.30
96.518.570-4	Kochi S.A.	0.29
59.023.690-k	La Esperanza Delaware Corporation	0.09
<b>Total Kowa Group</b>		<b>2.08</b>





**Note 6 – Background of consolidated companies (continued)**

**6.4 Information on consolidated subsidiaries**

Financial information as of September 30, 2012 of the companies in which the group exerts control and significant influence is as follows:

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	09/30/2012			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net profit (loss) ThUS\$
				Ownership interest						
				Direct	Indirect	Total				
SQM Nitratos S.A.	96.592.190-7	Chile	US\$	99.9999	0.0001	100.0000	1,200,260	920,247	280,013	126,103
Proinsa Ltda.	78.053.910-0	Chile	Chilean peso	-	60.5800	60.5800	224	-	224	-
SQMC Internacional Ltda.	86.630.200-6	Chile	Chilean peso	-	60.6381	60.6381	296	-	296	2
SQM Potasio S.A.	96.651.060-9	Chile	US\$	99.9974	-	99.9974	967,411	129,054	838,357	189,025
Serv. Integrales de Tránsito y Transf. S.A.	79.770.780-5	Chile	US\$	0.0003	99.9997	100.0000	330,669	302,370	28,299	1,561
Isapre Norte Grande Ltda.	79.906.120-1	Chile	Chilean peso	1.0000	99.0000	100.0000	1,354	892	462	13
Ajay SQM Chile S.A.	96.592.180-K	Chile	US\$	51.0000	-	51.0000	25,476	3,676	21,800	8,279
Almacenes y Depósitos Ltda.	79.876.080-7	Chile	Chilean peso	1.0000	99.0000	100.0000	457	-	457	(7)
SQM Salar S.A.	79.626.800-K	Chile	US\$	18.1800	81.8200	100.0000	1,541,502	482,794	1,058,708	230,437
SQM Industrial S.A.	79.947.100-0	Chile	US\$	99.0470	0.9530	100.0000	2,420,024	1,551,707	868,317	44,414
Minera Nueva Victoria Ltda.	78.602.530-3	Chile	US\$	99.0000	1.0000	100.0000	114,652	3,808	110,844	2,744
Exploraciones Mineras S.A.	76.425.380-9	Chile	US\$	0.2691	99.7309	100.0000	31,936	4,307	27,629	(168)
Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	76.534.490-5	Chile	Chilean peso	-	100.0000	100.0000	946	847	99	(20)
Soquimich Comercial S.A.	79.768.170-9	Chile	US\$	-	60.6383	60.6383	345,373	232,568	112,805	4,070
Comercial Agrorama Ltda.	76.064.419-6	Chile	Chilean peso	-	42.4468	42.4468	15,866	14,682	1,184	(230)
Comercial Hydro S.A.	96.801.610-5	Chile	Chilean peso	-	60.6383	60.6383	7,944	189	7,755	315
Agrorama S.A.	76.145.229-0	Chile	Chilean peso	-	60.6377	60.6377	15,294	15,313	(19)	(130)
SQM North America Corp.	Foreign	United States	US\$	40.0000	60.0000	100.0000	255,042	220,845	34,197	22,411





**Note 6 – Background of consolidated companies (continued)**

**6.4 Information on consolidated subsidiaries, continued**

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	09/30/2012			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net profit (loss) ThUS\$
				Ownership interest						
				Direct	Indirect	Total				
RS Agro Chemical Trading A.V.V.	Foreign	Aruba	US\$	98.3333	1.6667	100.0000	5,214	-	5,214	(9)
Nitratos Naturais do Chile Ltda.	Foreign	Brazil	US\$	-	100.0000	100.0000	290	4,572	(4,282)	149
Nitrate Corporation of Chile Ltd.	Foreign	United Kingdom	US\$	-	100.0000	100.0000	5,076	-	5,076	-
SQM Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0002	99.9998	100.0000	93,471	3,723	89,748	3,454
SQM Perú S.A.	Foreign	Peru	US\$	0.9800	99.0200	100.0000	1,562	1,869	(307)	(162)
SQM Ecuador S.A.	Foreign	Ecuador	US\$	0.0040	99.9960	100.0000	8,210	7,623	587	39
SQM Brasil Ltda.	Foreign	Brazil	US\$	2.7900	97.2100	100.0000	404	1,035	(631)	66
SQI Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0159	99.9841	100.0000	18	42	(24)	(6)
SQMC Holding Corporation L.L.P.	Foreign	Aruba	US\$	0.1000	99.9000	100.0000	23,071	2,136	20,935	417
SQM Japan Co. Ltd.	Foreign	Japan	US\$	1.0000	99.0000	100.0000	2,403	714	1,689	(200)
SQM Europe N.V.	Foreign	Belgium	US\$	0.8600	99.1400	100.0000	346,661	317,619	29,042	(8,683)
SQM Italia SRL	Foreign	Italy	US\$	-	100.0000	100.0000	1,333	17	1,316	-
SQM Indonesia S.A.	Foreign	Indonesia	US\$	-	80.0000	80.0000	4	-	4	-
North American Trading Company	Foreign	United States	US\$	-	100.0000	100.0000	306	39	267	-
SQM Virginia LLC	Foreign	United States	US\$	-	100.0000	100.0000	29,206	14,830	14,376	-
SQM Comercial de México S.A. de C.V.	Foreign	Mexico	US\$	0.0013	99.9987	100.0000	71,960	50,259	21,701	1,535

**SQM**  
 Los Militares 4290  
 Las Condes, Santiago, Chile  
 Tel: (56 2) 425 2000  
 www.sqm.com





**Note 6 – Background of consolidated companies (continued)**

**6.4 Information on consolidated subsidiaries, continued**

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	09/30/2012			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net profit (loss) ThUS\$
				Ownership interest						
				Direct	Indirect	Total				
SQM investment Corporation N.V. Royal Seed Trading Corporation A.V.V.	Foreign	Dutch Antilles	US\$	1.0000	99.0000	100.0000	68,043	39,687	28,356	5,074
SQM Lithium Specialties LLP	Foreign	Aruba	US\$	1.6700	98.3300	100.0000	192,985	203,938	(10,953)	(2,158)
Soquimich SRL Argentina Comercial Caimán Internacional S.A.	Foreign	United States	US\$	-	100.0000	100.0000	15,785	1,264	14,521	-
SQM France S.A.	Foreign	Argentina	US\$	-	100.0000	100.0000	429	174	255	(30)
Administración y Servicios Santiago S.A. de C.V.	Foreign	Panama	US\$	-	100.0000	100.0000	345	1,135	(790)	(35)
SQM Nitratos México S.A. de C.V.	Foreign	France	US\$	-	100.0000	100.0000	351	114	237	-
Soquimich European Holding B.V.	Foreign	Mexico	US\$	-	100.0000	100.0000	122	1,019	(897)	(7)
SQM Iberian S.A.	Foreign	Mexico	US\$	-	51.0000	51.0000	33	16	17	7
Iodine Minera B.V.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	155,621	72,687	82,934	2,152
SQM Africa Pty Ltd.	Foreign	Spain	US\$	-	100.0000	100.0000	85,024	84,429	595	(1,086)
SQM Oceania Pty Ltd.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	15,678	3	15,675	2,455
SQM Agro India Pvt. Ltd.	Foreign	South Africa	US\$	-	100.0000	100.0000	85,297	76,388	8,909	(769)
SQM Beijing Commercial Co. Ltd.	Foreign	Australia	US\$	-	100.0000	100.0000	5,161	1,339	3,822	614
		India	US\$	-	100.0000	100.0000	28	7	21	(25)
		China	US\$	-	100.0000	100.0000	1,778	408	1,370	1,133
<b>Total</b>							<b>8,490,595</b>	<b>4,770,385</b>	<b>3,720,210</b>	<b>632,744</b>





**Note 6 – Background of consolidated companies (continued)**

**6.4 Information on consolidated subsidiaries, continued**

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets	Liabilities	Total equity	Net profit (loss)
				Direct	Indirect	Total	ThUS\$	ThUS\$	ThUS\$	ThUS\$
SQM Nitratos S.A.	96.592.190-7	Chile	US\$	99.9999	0.0001	100.0000	819,424	665,515	153,909	106,473
Proinsa Ltda.	78.053.910-0	Chile	Chilean peso	-	60.5800	60.5800	204	-	204	(1)
SQMC Internacional Ltda.	86.630.200-6	Chile	Chilean peso	-	60.6381	60.6381	268	-	268	(4)
SQM Potasio S.A.	96.651.060-9	Chile	US\$	99.9974	-	99.9974	771,112	120,138	650,974	246,439
Serv. Integrales de Tránsito y Transf. S.A.	79.770.780-5	Chile	US\$	0.0003	99.9997	100.0000	277,296	250,558	26,738	4,302
Isapre Norte Grande Ltda.	79.906.120-1	Chile	Chilean peso	1.0000	99.0000	100.0000	1,127	716	411	28
Ajay SQM Chile S.A.	96.592.180-K	Chile	US\$	51.0000	-	51.0000	26,977	9,855	17,122	10,066
Almacenes y Depósitos Ltda.	79.876.080-7	Chile	Chilean peso	1.0000	99.0000	100.0000	419	1	418	(17)
SQM Salar S.A.	79.626.800-K	Chile	US\$	18.1800	81.8200	100.0000	1,438,672	610,538	828,134	286,239
SQM Industrial S.A.	79.947.100-0	Chile	US\$	99.0470	0.9530	100.0000	1,889,981	1,066,598	823,383	93,062
Minera Nueva Victoria S.A.	78.602.530-3	Chile	US\$	99.0000	1.0000	100.0000	112,628	4,527	108,101	4,069
Exploraciones Mineras S.A.	76.425.380-9	Chile	US\$	0.2691	99.7309	100.0000	31,878	4,082	27,796	(207)
Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	76.534.490-5	Chile	Chilean peso	-	100.0000	100.0000	757	648	109	(23)
Soquimich Comercial S.A.	79.768.170-9	Chile	US\$	-	60.6383	60.6383	191,346	82,750	108,596	7,220
Comercial Agrorama Ltda.	76.064.419-6	Chile	Chilean peso	-	42.4468	42.4468	11,555	10,264	1,291	29
Comercial Hydro S.A.	96.801.610-5	Chile	Chilean peso	-	60.6383	60.6383	7,681	241	7,440	334
Agrorama S.A.	76.145.229-0	Chile	Chilean peso	-	60.6377	60.6377	328	226	102	(91)
SQM North America Corp.	Foreign	United States	US\$	40.0000	60.0000	100.0000	188,554	176,816	11,738	(19,702)

**SQM**  
 Los Militares 4290  
 Las Condes, Santiago, Chile  
 Tel: (56 2) 425 2000  
 www.sqm.com





**Note 6 – Background of consolidated companies (continued)**

**6.4 Information on consolidated subsidiaries, continued**

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	12/31/2011			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net profit (loss) ThUS\$
				Ownership interest						
				Direct	Indirect	Total				
RS Agro Chemical Trading A.V.V.	Foreign	Aruba	US\$	98.3333	1.6667	100.0000	5,224	-	5,224	(4)
Nitratos Naturais do Chile Ltda.	Foreign	Brazil	US\$	-	100.0000	100.0000	2,349	6,804	(4,455)	271
Nitrate Corporation of Chile Ltd.	Foreign	United Kingdom	US\$	-	100.0000	100.0000	5,076	-	5,076	-
SQM Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0002	99.9998	100.0000	89,469	3,715	85,754	40,340
SQM Perú S.A.	Foreign	Peru	US\$	0.9800	99.0200	100.0000	6,466	6,611	(145)	(759)
SQM Ecuador S.A.	Foreign	Ecuador	US\$	0.0040	99.9960	100.0000	9,724	9,176	548	(83)
SQM Brasil Ltda.	Foreign	Brazil	US\$	2.7900	97.2100	100.0000	354	1,050	(696)	113
SQI Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0159	99.9841	100.0000	17	36	(19)	6
SQMC Holding Corporation L.L.P.	Foreign	Aruba	US\$	0.1000	99.9000	100.0000	21,131	614	20,517	10,926
SQM Japan Co. Ltd.	Foreign	Japan	US\$	1.0000	99.0000	100.0000	2,968	1,078	1,890	518
SQM Europe N.V.	Foreign	Belgium	US\$	0.8600	99.1400	100.0000	430,994	393,419	37,575	20,135
SQM Italia SRL	Foreign	Italy	US\$	-	100.0000	100.0000	1,333	17	1,316	-
SQM Indonesia S.A.	Foreign	Indonesia	US\$	-	80.0000	80.0000	5	1	4	(1)
North American Trading Company	Foreign	United States	US\$	-	100.0000	100.0000	306	39	267	-
SQM Virginia LLC	Foreign	United States	US\$	-	100.0000	100.0000	29,207	14,830	14,377	(3)
SQM Comercial de México S.A. de C.V.	Foreign	Mexico	US\$	0.0013	99.9987	100.0000	68,572	48,406	20,166	(1,061)

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 Los Militares 4290  
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 Tel: (56 2) 425 2000  
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**Note 6 – Background of consolidated companies (continued)**

**6.4 Information on consolidated subsidiaries, continued**

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	12/31/2011 Ownership interest			Assets	Liabilities	Total equity	Net profit (loss)
				Direct	Indirect	Total	ThUS\$	ThUS\$	ThUS\$	ThUS\$
SQM investment Corporation N.V. Royal Seed Trading Corporation A.V.V.	Foreign	Dutch Antilles	US\$	1.0000	99.0000	100.0000	65,123	41,991	23,132	1,887
SQM Lithium Specialties LLP	Foreign	Aruba	US\$	1.6700	98.3300	100.0000	196,735	203,543	(6,808)	1,251
Soquimich SRL Argentina	Foreign	United States	US\$	-	100.0000	100.0000	15,785	1,264	14,521	(3)
Comercial Caimán Internacional S.A.	Foreign	Argentina	US\$	-	100.0000	100.0000	429	144	285	(78)
SQM France S.A.	Foreign	Panama	US\$	-	100.0000	100.0000	477	1,232	(755)	(14)
Administración y Servicios Santiago S.A. de C.V.	Foreign	France	US\$	-	100.0000	100.0000	351	114	237	-
SQM Nitratos México S.A. de C.V.	Foreign	Mexico	US\$	-	100.0000	100.0000	13	915	(902)	100
Soquimich European Holding B.V.	Foreign	Mexico	US\$	-	51.0000	51.0000	27	17	10	-
SQM Iberian S.A.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	153,211	72,969	80,242	38,850
Iodine Minera B.V.	Foreign	Spain	US\$	-	100.0000	100.0000	27,225	25,638	1,587	258
SQM Africa Pty Ltd.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	13,228	7	13,221	3,100
SQM Venezuela S.A.	Foreign	South Africa	US\$	-	100.0000	100.0000	62,335	52,657	9,678	7,821
SQM Oceania Pty Ltd.	Foreign	Venezuela	US\$	-	100.0000	100.0000	5	328	(323)	(157)
SQM Agro India Pvt. Ltd.	Foreign	Australia	US\$	-	100.0000	100.0000	4,349	1,042	3,307	2,372
SQM Beijing Commercial Co. Ltd.	Foreign	India	US\$	-	100.0000	100.0000	63	18	45	(27)
		China	US\$	-	100.0000	100.0000	2,147	1,910	237	140
<b>Total</b>							<b>6,984,905</b>	<b>3,893,058</b>	<b>3,091,847</b>	<b>864,114</b>



## Note 6 – Background of consolidated companies (continued)

### 6.5 Detail of transactions between consolidated companies

#### a) Transactions conducted in 2012

During period ended September 30th, 2012, there were no transactions between subsidiaries.

#### b) Transactions conducted in 2011

On April 7, 2011, Agrorama S.A. was incorporated with ownership interest by Soquimich Comercial S.A. of 99.999% and by Sociedad Productora de Insumos Agrícolas Ltda. of 0.001%. This new company will have share capital of ThCh\$100.000 (ThUS\$ 211), its lifespan will be indefinite and its line of business will be the trading and distribution of fertilizers, pesticides and agricultural products or supplies.

On August 30, 2011, SQM Industrial S.A. made a capital contribution of ThUS\$8,000 in its subsidiary SQMC Mexico S.A. de CV.

During September 2011, SQM Industrial S.A. made a capital contribution of ThUS\$14,017 to its subsidiary, SQMC México S.A. de CV, increasing its ownership interest to 99.8739% .

During September 2011, the subsidiary, Soquimich European Holding B.V., acquires from its associate, Nutrisi Holding N.V. ownership interest of 66.6% which it maintained in the subsidiary, Fertilizantes Naturales S.A. for ThUS\$3,179.

On December 12, 2011, the subsidiary, Comercial Agrorama Callegari Ltda. changed its name to "Comercial Agrorama Limitada".

On December 14, 2011, Fertilizantes Naturales S.A. changed its name to SQM Iberian S.A.

During December 2011, the subsidiary, Soquimich European Holding B.V. sell its ownership interest of 50% in Nutrisi Holding N.V. for ThUS\$5,736.

**Note 7 – Cash and cash equivalents**

**7.1 Types of cash and cash equivalents**

As of September 30, 2012 and December 31, 2011, cash and cash equivalents are detailed as follows:

<b>a) Cash</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Cash on hand	248	73
Cash in banks	33,411	21,398
Other demand deposits	7,352	16,552
<b>Total cash</b>	<b>41,011</b>	<b>38,023</b>
<b>b) Cash equivalents</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Short-term deposits, classified as cash equivalents	115,587	263,396
Short-term investments, classified as cash equivalents	207,654	143,573
<b>Total cash equivalents</b>	<b>323,241</b>	<b>406,969</b>
<b>Total cash and cash equivalents</b>	<b>364,252</b>	<b>444,992</b>

**Note 7 – Cash and cash equivalents (continued)**

**7.2 Short-term investments, classified as cash equivalents**

As of September 30, 2012 and December 31, 2011, short-term investments, classified as cash and cash equivalents relate to mutual funds (investment liquidity funds) for investments in:

<b>Institution</b>	<b>09/30/2012</b> <b>ThUS\$</b>	<b>12/31/2011</b> <b>ThUS\$</b>
Legg Mason - Western Asset Institutional Liquid Reserves	72,549	47,162
BlackRock - Institutional cash series PLC	65,470	48,025
JP Morgan US dollar Liquidity Fund Institutional	69,635	48,386
<b>Total</b>	<b>207,654</b>	<b>143,573</b>

Short-term investments are highly liquid fund manager accounts that are basically invested in short-term fixed rate notes in the U.S. market.

**7.3 Information on cash and cash equivalents by currency**

Cash and equivalent to cash of the balances in cash, Banks, and financial instruments as of September 30 of 2012 and December 31 of 2011, classified by currency, is the following:

<b>Original currency</b>	<b>09/30/2012</b> <b>ThUS\$</b>	<b>12/31/2011</b> <b>ThUS\$</b>
Chilean Peso (*)	48,707	123,265
US Dollar	302,885	297,257
Euro	5,997	16,343
Mexican Peso	161	29
South African Rand	4,603	5,450
Argentinean Peso	2	-
Japanese Yen	1,557	2,292
Peruvian Sol	15	16
Brazilian Real	32	21
Chinese Yuan	285	300
Indonesian rupee	5	5
Pound sterling	3	14
<b>Total</b>	<b>364,252</b>	<b>444,992</b>

(\*) The Company maintains financial derivative policies which allow dollarizing these term deposits in Chilean pesos.



**Note 7 – Cash and cash equivalents (continued)**

**7.4 Amount of significant restricted (unavailable) cash balances**

Cash on hand and in current bank accounts are available resources, and their carrying value is equal to their fair value.

As of September 30, 2012 and December 31, 2011, the Company has no significant cash balances with any type of restriction.





**Note 7 – Cash and cash equivalents (continued)**

**7.5 Short-term deposits, classified as cash equivalents**

The detail at the end of each period is as follows:

Receiver of the deposit	Type of deposit	Original Currency	Interest rate	Placement date	Expiration date	Principal ThUS\$	Interest accrued to-date ThUS	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Banco Crédito e Inversiones	Fixed term	Chilean peso	0.48	07/09/2012	10/04/2012	21,281	283	21,564	9,677
Banco Crédito e Inversiones	Fixed term	Chilean peso	0.47	08/28/2012	11/26/2012	9,140	47	9,187	9,676
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	25,209
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,010
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,531
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,011
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20,014
Banco de Chile	Fixed term	US\$	0.55	08/30/2012	11/28/2012	20,033	9	20,042	-
Banco Estado	Fixed term	Chilean peso	0.46	09/21/2012	10/04/2012	6,333	9	6,342	-
Banco Santander-Santiago	Fixed term	US\$	0.65	09/05/2012	11/29/2012	20,262	9	20,271	12,093
Banco Santander-Santiago	-	-	-	-	-	-	-	-	20,110
Banco Santander-Santiago	-	-	-	-	-	-	-	-	20,110
Banco Santander-Santiago	-	-	-	-	-	-	-	-	20,110
Banco Santander-Santiago	-	-	-	-	-	-	-	-	3,001
Banco Security	Fixed term	US\$	1.00	07/10/2012	10/03/2012	15,022	34	15,056	-
Banco Security	Fixed term	US\$	0.60	08/28/2012	11/26/2012	6,000	3	6,003	-
Citibank New – York	Overnight	US\$	0.01	09/28/2012	10/01/2012	7,045	-	7,045	115
Citibank New – York	Overnight	US\$	0.01	09/28/2012	10/01/2012	341	-	341	1,586
Citibank New – York	Fixed term	US\$	0.01	09/28/2012	10/01/2012	865	-	865	-
Corpbanca	-	-	-	-	-	-	-	-	16,043
Corpbanca	-	-	-	-	-	-	-	-	20,016
Corpbanca	-	-	-	-	-	-	-	-	10,032
Corpbanca	-	-	-	-	-	-	-	-	10,008
IDBI Bank	Fixed term	Indian rupee	-	09/30/2012	10/31/2012	2	-	2	2
Banco BBVA Chile	-	-	-	-	-	-	-	-	5,042
Scotiabank Sud Americano	Fixed term	Chilean peso	-	09/28/2012	10/11/2012	8,866	3	8,869	-
<b>Total</b>								<b>115,587</b>	<b>263,396</b>



**Note 8 - Inventory**

The composition of inventory at each period-end is as follows:

<b>Type of inventory</b>	<b>09/30/2012 ThUS\$</b>	<b>12/31/2011 ThUS\$</b>
Raw materials	6,122	10,111
Supplies for production	39,502	31,602
Products-in-progress	386,256	355,894
Finished products	408,038	346,795
<b>Total</b>	<b><u>839,918</u></b>	<b><u>744,402</u></b>

Inventory reserves recognized as of September 30, 2012 amount to ThUS\$76,240, as of December 31, 2011 amounted to ThUS\$58,220. Inventory reserves have been made based on a technical study that covers the different variables affecting products in stock (density, humidity, among others). Additionally, reserves are recognized if goods are sold cheaper than the related cost, and for differences that arise from inventory counts.

As of September 30, 2012, the sum registered as cost of sale related to inventory in the statement of income amounts to ThUS\$895,416 and as of September 30, 2011 to ThUS\$799,139.

The breakdown of inventory reserves is detailed as follows:

<b>Type of inventory</b>	<b>09/30/2012 ThUS\$</b>	<b>12/31/2011 ThUS\$</b>
Raw material reserves	593	593
Supplies for production reserves	-	500
Products-in-progress reserves	48,896	33,811
Finished product reserves	26,751	23,316
<b>Total</b>	<b><u>76,240</u></b>	<b><u>58,220</u></b>

The Company has not delivered inventory as collateral for the periods indicated above.

## Note 9 – Related party disclosures

### 9.1 Related party disclosures

Balances pending at period-end are not guaranteed, accrue no interest and are settled in cash. No guarantees have been delivered or received for trade and other receivables due from related parties or trade and other payables due to related parties. For the period ended September 30, 2012, the Company has not recorded any impairment in accounts receivable related to amounts owed by related parties. This evaluation is conducted every year through an examination of the financial position of the related party in the market in which it operates.

### 9.2 Relationships between the parent and the entity

According to the Company's by-laws, no shareholder can own more than 32% of the Company's voting right shares.

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A., and Global Mining Investments (Chile) S.A., collectively the Pampa Group, are the owners of a number of shares that are equivalent to 30.63% as of September 30, 2012 of the current total amount of shares issued, subscribed and fully-paid of the Company. In addition, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada, Kochi S.A. and La Esperanza Delaware Corporation, collectively the Kowa Group, are the owners of a number of shares equivalent to 2.08% of the total amount of shares of SQM S.A. issued, subscribed and fully-paid.

The Pampa Group and the Kowa Group have informed SQM S.A., the Chilean SVS and the relevant stock exchanges in Chile and abroad that they are not and have never been related parties between them. In addition, this is regardless of the fact that both Groups on December 21, 2006 have entered into a Joint Action Agreement (JAA) related to those shares. Consequently, the Pampa Group, by itself, does not concentrate more than 32% of the voting right capital of SQM S.A., and the Kowa Group does not concentrate by itself more than 32% of the voting right capital of SQM S.A.

Likewise, the Joint Action Agreement has not transformed the Pampa and Kowa Groups into related parties between them. The Joint Action Agreement has only transformed the current controller of SQM S.A., composed of the Pampa Group, and the Kowa Group into related parties of SQM S.A.

## Note 9 – Related party disclosures (continued)

### 9.2 Relationships between the parent and the entity

#### Detail of effective concentration

Tax ID No.	Name	Ownership interest %
96.511.530-7	Sociedad de Inversiones Pampa Calichera S.A.	20.45
96.863.960-9	Global Mining Investments (Chile) S.A.	3.34
76.165.311-5	Potasios de Chile S.A.	6.84
<b>Total Pampa Group</b>		<b>30.63</b>
79.798.650-k	Inversiones la Esperanza (Chile) Ltda.	1.40
59.046.730-8	Kowa Co Ltd.	0.30
96.518.570-4	Kochi S.A.	0.29
59.023.690-k	La Esperanza Delaware Corporation	0.09
<b>Total Kowa Group</b>		<b>2.08</b>

### 9.3 Intermediate parent that publicly issues financial statements

The following intermediate parent of Sociedad Química y Minera de Chile S.A publicly issues financial statements:

Soquimich Comercial S.A.

### 9.4 Detailed identification of the link between the parent and the subsidiary

As of September 30, 2012 and December 31, 2011, the detail is as follows:

Tax ID No.	Name	Country of origin	Functional currency	Nature
Foreign	Nitratos Naturais Do Chile Ltda.	Brazil	US\$	Subsidiary
Foreign	Nitrate Corporation Of Chile Ltd.	United Kingdom	US\$	Subsidiary
Foreign	SQM North America Corp.	United States	US\$	Subsidiary
Foreign	SQM Europe N.V.	Belgium	US\$	Subsidiary
Foreign	Soquimich S.R.L. Argentina	Argentina	US\$	Subsidiary
Foreign	Soquimich European Holding B.V.	The Netherlands	US\$	Subsidiary
Foreign	SQM Corporation N.V.	Dutch Antilles	US\$	Subsidiary
Foreign	SQI Corporation N.V.	Dutch Antilles	US\$	Subsidiary
Foreign	SQM Comercial De México S.A. de C.V.	Mexico	US\$	Subsidiary
Foreign	North American Trading Company	United States	US\$	Subsidiary
Foreign	Administración y Servicios Santiago S.A. de C.V.	Mexico	US\$	Subsidiary
Foreign	SQM Perú S.A.	Peru	US\$	Subsidiary
Foreign	SQM Ecuador S.A.	Ecuador	US\$	Subsidiary
Foreign	SQM Nitratos Mexico S.A. de C.V.	Mexico	US\$	Subsidiary
Foreign	SQMC Holding Corporation L.L.P.	United States	US\$	Subsidiary
Foreign	SQM Investment Corporation N.V.	Dutch Antilles	US\$	Subsidiary
Foreign	SQM Brasil Limitada	Brazil	US\$	Subsidiary
Foreign	SQM France S.A.	France	US\$	Subsidiary
Foreign	SQM Japan Co. Ltd.	Japan	US\$	Subsidiary
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	US\$	Subsidiary
Foreign	SQM Oceania Pty Limited	Australia	US\$	Subsidiary
Foreign	Rs Agro-Chemical Trading A.V.V.	Aruba	US\$	Subsidiary
Foreign	SQM Indonesia S.A.	Indonesia	US\$	Subsidiary
Foreign	SQM Virginia L.L.C.	United States	US\$	Subsidiary
Foreign	SQM Venezuela S.A.	Venezuela	US\$	Subsidiary
Foreign	SQM Italia SRL	Italy	US\$	Subsidiary

#### SQM

Los Militares 4290  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com

**Note 9 – Related party disclosures (continued)**

**9.4 Detailed identification of the link between the parent and the subsidiary, continued**

As of September 30, 2012 and December 31, 2011, the detail is as follows:

Tax ID no.	Name	Country of origin	Functional currency	Nature
Foreign	Comercial Caimán Internacional S.A.	Cayman Islands	US\$	Subsidiary
Foreign	SQM Africa Pty. Ltd.	South Africa	US\$	Subsidiary
Foreign	SQM Lithium Specialties LLC	United States	US\$	Subsidiary
Foreign	SQM Iberian S.A.	Spain	US\$	Subsidiary
Foreign	Iodine Minera B.V.	The Netherlands	US\$	Subsidiary
Foreign	SQM Agro India Pvt. Ltd.	India	US\$	Subsidiary
Foreign	SQM Beijing Commercial Co. Ltd.	China	US\$	Subsidiary
96.801.610-5	Comercial Hydro S.A.	Chile	US\$	Subsidiary
96.651.060-9	SQM Potasio S.A.	Chile	US\$	Subsidiary
96.592.190-7	SQM Nitratos S.A.	Chile	US\$	Subsidiary
96.592.180-K	Ajay SQM Chile S.A.	Chile	US\$	Subsidiary
86.630.200-6	SQMC Internacional Ltda.	Chile	Chilean peso	Subsidiary
79.947.100-0	SQM Industrial S.A.	Chile	US\$	Subsidiary
79.906.120-1	Isapre Norte Grande Ltda.	Chile	Chilean peso	Subsidiary
79.876.080-7	Almacenes y Depósitos Ltda.	Chile	Chilean peso	Subsidiary
79.770.780-5	Servicios Integrales de Tránsitos y Transferencias S.A.	Chile	US\$	Subsidiary
79.768.170-9	Soquimich Comercial S.A.	Chile	US\$	Subsidiary
79.626.800-K	SQM Salar S.A.	Chile	US\$	Subsidiary
78.602.530-3	Minera Nueva Victoria Ltda.	Chile	US\$	Subsidiary
78.053.910-0	Proinsa Ltda.	Chile	Chilean peso	Subsidiary
76.534.490-5	Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	Chile	Chilean peso	Subsidiary
76.425.380-9	Exploraciones Mineras S.A.	Chile	US\$	Subsidiary
76.064.419-6	Comercial Agrorama Ltda.	Chile	Chilean peso	Subsidiary
76.145.229-0	Agrorama S.A.	Chile	Chilean peso	Subsidiary
77.557.430-5	Sales de Magnesio Ltda.	Chile	Chilean peso	Associate
Foreignn	Abu Dhabi Fertilizer Industries WWL	Arabia	Emiratos Arabes	Associate
Foreignn	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish lira	Associate
Foreignn	Ajay North America	United States	US\$	Associate
Foreignn	Ajay Europe SARL	France	Euro	Associate
Foreignn	SQM Eastmed Turkey	Turkey	Euro	Associate
Foreignn	SQM Thailand Co. Ltd.	Thailand	Bath Tailandés	Associate
Foreignn	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	China	US\$	Joint business
Foreignn	Coromandel SQM	India	Indian rupee	Joint business
Foreignn	SQM Vitas Fzco.	Arab Emirates	Arab Emirates dirham	Joint business
Foreignn	SQM Star Qingdao Crop Nutrition Co., Ltd.	China	US\$	Joint business
Foreignn	Kowa Company Ltd.	Japan	US\$	Other related parties
96.511.530-7	Sociedad de Inversiones Pampa Calichera	Chile	US\$	Other related parties
79.049.778-9	Callegari Agricola S.A.	Chile	Chilean peso	Other related parties
Foreignn	Coromandel Internacional	India	Indian rupee	Other related parties
Foreignn	Vitas Roullier SAS	France	Euro	Other related parties
Foreignn	SQM Vitas Brasil Agroindustria	Brazil	US\$	Joint business or significant influence
Extranjero	SQM Vitas Perú S.A.C.	Peru	US\$	Joint business or significant influence
Foreignn	SQM Vitas Southern Africa Pty.	South Africa	US\$	Joint business or significant influence
Foreignn	Misr Speciality Fertilizers(*)	Egypt	Egyptian pound	Associate
Foreignn	NU3 N.V. (*)	Belgium	Euro	Associate
Foreignn	NU3 B.V. (*)	The Netherlands	Euro	Associate

(\*) Ownership relationship up to 2011



**Note 9 – Related party disclosures (continued)**

**9.5 Detail of related parties and transactions with related parties**

Transactions between the Parent and its subsidiaries are part of the Company's common transactions. Their conditions are those customary for this type of transactions in respect of terms and market prices. In addition, these have been eliminated in consolidation and are not detailed in this note.

Maturity terms for each case vary by virtue of the transaction giving rise to them.

As of September 30, 2012 and December 31, 2011, there are no allowances for doubtful accounts related to balances pending of transactions with related parties as there is no impairment in them.

Here below you will find detail of the transactions with parts related to September 30th, 2012, and December 31st, 2011:

Tax ID No.	Company	Nature	Country of origin	Transaction	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Foreign	Doktor Tarsa Tarim Sanayi As	Associate	Turkey	Sale of products	10,043	26,748
Foreign	Ajay Europe S.A.R.L.	Associate	France	Sale of products	26,711	27,743
Foreign	Ajay Europe S.A.R.L.	Associate	France	Dividends	3,446	824
Foreign	Ajay North America LLC.	Associate	United States	Sale of products	33,188	47,501
Foreign	Ajay North America LLC.	Associate	United States	Dividends	8,913	1,499
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Sale of products	5,893	8,234
Foreign	NU3 B.V.	Associate	The Netherlands	Sale of products	-	15,708
Foreign	NU3 N.V.	Associate	Belgium	Sale of products	-	9,993
Foreign	SQM Thailand Co. Ltd.	Associate	Thailand	Sale of products	10,162	7,355
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Sale of products	736	-
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Dividends	1,052	491
Foreign	Kowa Company Ltd.	Other related parties	Japan	Sale of products	89,994	138,818
Foreign	SQM Vitas Brasil Agroindustria	Joint control or significant influence	Brazil	Sale of products	14,994	34,514
Foreign	SQM Vitas Perú S.A.C.	Joint control or significant influence	Peru	Sale of products	19,523	13,608
Foreign	SQM Vitas Southern Africa Pty.	Joint control or significant influence	South Africa	Sale of products	7,199	2,287
Foreign	SQM Vitas Fzco.	Joint venture	United Arab Emirates	Sale of products	94	1,562
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	Joint venture	China	Contribution	4,000	-
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	Joint Venture	China	Services sales	39	-
Foreign	Coromandel SQM	Joint Venture	India	Sale of products	1,724	-





**Note 9 – Related party disclosures (continued)**

**9.6 Trade receivables due from related parties, current:**

Tax ID No.	Name	Nature	Country of origin	Currency	09/30/2012	12/31/2011
					ThUS\$	ThUS\$
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Chilean peso	163	685
Foreign	SQM Thailand Co. Ltd.	Associate	Thailand	US\$	8,953	5,521
Foreign	Doktor Tarsa Tarim Sanayi AS	Associate	Turkey	US\$	24	3,899
Foreign	Ajay Europe S.A.R. L.	Associate	France	US\$	5,297	4,603
Foreign	Ajay North America LLC.	Associate	United States	US\$	4,700	7,387
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	US\$	3,746	4,587
Foreign	Misr Speciality Fertilizers	Associate	Egypt	US\$	-	199
Foreign	Kowa Company Ltd.	Jointly controlled entity	Japan	US\$	30,742	44,188
96.511.530-7	Soc.de Inversiones Pampa Calichera	Jointly controlled entity	Chile	US\$	8	8
Foreign	SQM Star Qingdao Corp Nutrition Co. Ltd	Joint venture	China	US\$	-	71
Foreign	SQM Vitas Brasil Agroindustria	Joint venture	Brazil	US\$	12,602	27,523
Foreign	SQM Vitas Perú S.A.C.	Joint venture	Peru	US\$	18,458	17,534
Foreign	SQM Vitas Southern Africa PTY	Joint venture	South Africa	US\$	1,364	597
Foreign	Coromandel SQM	Joint venture	India	Indian rupee	936	23
79.049.778-9	Callegari Agrícola S.A.	Other related parties	Chile	Chilean peso	453	314
Foreign	Coromandel Internacional	Other related parties	India	Indian rupee	717	-
<b>Total to-date</b>					<b>88,163</b>	<b>117,139</b>

**SQM**  
 Los Militares 4290  
 Las Condes, Santiago, Chile  
 Tel: (56 2) 425 2000  
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**Note 9 – Related party disclosures (continued)**

**9.7 Trade payables due to related parties, current:**

<b>Tax ID No.</b>	<b>Name</b>	<b>Nature</b>	<b>Country of origin</b>	<b>Currency</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
					<b>ThUS\$</b>	<b>ThUS\$</b>
Foreign	SQM Vitas Fzco	Joint venture	United Arab Emirates	Arab Emirates dirham	82	873
<b>Total to-date</b>					<b>82</b>	<b>873</b>



## Note 9 – Related party disclosures (continued)

### 9.8 Board of directors and senior management

#### 1) Board of directors

The Company is managed by a Board of Directors which is composed of eight regular directors who are elected for a three-year period. The present Board of Directors was elected by the shareholders at the Ordinary Shareholders' Meeting of April 28, 2011.

As of September 30, 2012, the Company has an Audit Committee made up of three members of the Board of Directors. This Committee performs those duties provided in Article 50 bis of Law No. 18,046 on Shareholders Company, the Shareholders' Company Act.

During the periods covered by these financial statements, there are no pending balances receivable and payable between the Company, its directors or members of Senior Management other than those related to remuneration, fee allowances and profit-sharing. In addition, there were no transactions conducted between the Company, its directors or members of Senior Management.

#### 2) Directors' Compensation

##### 2.1 2012

##### 2.1.1 Board of Directors

Directors' compensation is detailed as follows:

- a) A payment of a monthly fixed gross amount of UF 300 in favor of the Chairman of the Company's Board of Directors and UF 50 in favor of the seven remaining board members regardless of their attendance at Board meetings or the number of meetings attended during the related month.
- b) A payment in domestic currency in favor of the Chairman of the Company's Board of Directors consisting of a variable and gross amount equivalent to 0.35% of profit for the period effectively earned by the Company during fiscal year 2012.
- c) A payment in domestic currency in favor of each Company's directors excluding the Chairman of the Board, consisting of a variable and gross amount equivalent to 0.04% of profit for the period effectively earned by the Company during fiscal year 2012.

## Note 9 – Related party disclosures (continued)

### 9.8 Board of directors and senior management, continued

- d) The fixed and variable amounts indicated above will not be subject to any charge between them, and those expressed as a percentage will be paid immediately after the shareholders at the respective Annual General Shareholders' Meeting of the Company approve the statement of financial position (balance sheet), the financial statements, the annual report, the report by the account inspectors and the report of external auditors for the fiscal year ending December 31, 2012.
- e) Therefore, the remunerations and profit sharing paid to members of the Board of Directors and Audit Committee during 2012 amount to ThUS\$3,873.

#### 2.1.2 Audit Committee

The remuneration of the Audit Committee is detailed as follows:

- a) A payment of a monthly, fixed and gross amount of UF 17 in favor of each of the three Directors who are a part of the Company's Audit Committee regardless of the number of meetings conducted during the respective month.
- b) A payment in domestic currency and in favor of each of the three Directors of a variable and gross amount equivalent to 0.013% of the Company's profit for the period effectively earned by the Company during fiscal year 2012.

## Note 9 – Related party disclosures (continued)

### 9.8 Board of directors and senior management, continued

#### 2.2 2011

##### 2.2.1 Board of directors

Directors' compensation is detailed as follows:

- a) A payment of a monthly fixed gross amount of UF 300 in favor of the Chairman of the Company's Board of Directors and UF 50 in favor of the seven remaining board members regardless of their attendance at Board meetings or the number of meetings attended during the respective month.
- b) A payment in domestic currency in favor of the Chairman of the Company's Board of Directors consisting of a variable and gross amount equivalent to 0.35% of profit for the period effectively earned by the Company during fiscal year 2011.
- c) A payment in domestic currency in favor of each Company's directors excluding the Chairman of the Board, consisting of a variable and gross amount equivalent to 0.04% of profit for the period effectively earned by the Company during fiscal year 2011.
- d) The fixed and variable amounts indicated above will not be subject to any charge between them, and those expressed as a percentage will be paid immediately after the shareholders at the respective Annual General Shareholders' Meeting of the Company approve the statement of financial position (balance sheet), the financial statements, the annual report, the report by the account inspectors and the report of external auditors for the fiscal year ending December 31, 2011.
- e) Therefore, the remunerations and profit sharing paid to members of the Board of Directors and Audit Committee during 2011 amount to ThUS\$3,030.

##### 2.2.2 Audit Committee

The remuneration of Directors Committee is composed of:

- a) A payment of a monthly, fixed and gross amount of UF 17 in favor of each of the three Directors who are a part of the Company's Audit Committee regardless of the number of meetings conducted during the respective month.
- b) A payment in domestic currency and in favor of each of the three Directors of a variable and gross amount equivalent to 0.013% of the Company's profit for the period effectively earned by the Company during fiscal year 2011.



**Note 9 – Related party disclosures (continued)**

**9.8 Board of directors and senior management, continued**

- 3) No guarantees have been constituted in favor of the directors.
- 4) Senior management compensation

As of September 30, 2012, the global compensation paid to the 120 main executives amounts to ThUS\$ 27,487 (ThUS\$ 22,509 as of December 31, 2011). This includes monthly fixed salary and variable performance bonuses.

The Company has a bonuses intermediate and bi-intermediate plan for compliance target and level of individual contribution to the Company's profit or loss. These benefits are structured in a minimum and maximum of gross remunerations which are paid once a year or every two years.

- 5) Additionally, the Company has retention bonuses for the Company's executives. The amount of these bonuses is linked to the price of the Company's share and is payable in cash between 2012 and 2016 (See Note 16).
- 6) No guarantees have been constituted in favor of the Company's management.
- 7) The Company's Managers and Directors do not receive or have not received any benefit during the period ended September 30,2012 and December 31, 2011 or compensation for the concept of pensions, life insurance, paid time off, profit sharing, incentives, or benefits due to disability other than those mentioned in the preceding points.
- 8) In accordance with IAS 24, we should report that one of the Company's Board of Directors is member of the Ultramar Group. During the period ended September 30, 2012, the amount of operations with this Group is approximately ThUS\$3,664 (ThUS\$13,751 as of December 31, 2011).

**9.9 Compensation of key management personnel**

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Compensation of key management personnel	27,487	22,509



## Note 10 – Financial instruments

Financial assets in conformity with IAS 39 are detailed as follows:

### 10.1 Types of other financial assets

Types of other financial assets	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Other current financial assets (1)	453,114	129,069
Derivatives (2)	9,886	14,455
Hedging assets, current	52,452	25,737
<b>Total other current financial assets</b>	<b>515,452</b>	<b>169,261</b>
Other non-current financial assets (3)	113	117
Hedging assets, non-current	51,949	30,371
<b>Total other non-current financial assets</b>	<b>52,062</b>	<b>30,488</b>

- (1) Relates to term deposits with maturities exceeding 90 days from the investment date.
- (2) Relate to forwards and options that were not classified as hedging instruments (see detail in Note 10.3).
- (3) Relate to guarantees delivered for the lease of offices and investments in Sociedad Garantizadora de Pensiones (ownership interest of 3 %.)

### Detail of other current financial assets

Institution	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Banco Santander	95,496	13,753
BBVA	35,528	33,528
Banco de Crédito e Inversiones	116,713	17,739
Banco de Chile	125,049	44,849
Corpbanca	40,303	19,200
HSBC	10,026	-
Banco Scotiabank	14,983	-
Banco Estado	5,009	-
Banco Itau	10,007	-
<b>Total</b>	<b>453,114</b>	<b>129,069</b>

### 10.2 Trade and other receivables, current and non-current

	09/30/2012			12/31/2011		
	Current ThUS\$	Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Non-current ThUS\$	Total ThUS\$
Trade receivables, current	517,412	-	517,412	387,607	-	387,607
Prepayments, current	23,547	-	23,547	10,706	-	10,706
Other receivables, current	8,761	1,330	10,091	13,749	1,070	14,819
<b>Total trade and other receivables, current</b>	<b>549,720</b>	<b>1,330</b>	<b>551,050</b>	<b>412,062</b>	<b>1,070</b>	<b>413,132</b>



**Note 10 – Financial instruments, (continued)**

**10.2 Trade and other receivables, continued**

	Assets before allowances	09/30/2012 Allowance for doubtful trade receivables	Assets for trade receivables, net	Assets before allowances	12/31/2011 Allowance for doubtful trade receivables	Assets for trade receivables, net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Receivables related to credit operations, current	534,658	(17,246)	517,412	404,320	(16,713)	387,607
<b>Trade receivables, current</b>	<b>534,658</b>	<b>(17,246)</b>	<b>517,412</b>	<b>404,320</b>	<b>(16,713)</b>	<b>387,607</b>
Prepayments, current	23,547	-	23,547	10,706	-	10,706
Other receivables, current	10,778	(2,017)	8,761	15,709	(1,960)	13,749
<b>Trade and other receivables, current</b>	<b>568,983</b>	<b>(19,263)</b>	<b>549,720</b>	<b>430,735</b>	<b>(18,673)</b>	<b>412,062</b>
Other receivables, non-current	1,330	-	1,330	1,070	-	1,070
<b>Non-current receivables</b>	<b>1,330</b>	<b>-</b>	<b>1,330</b>	<b>1,070</b>	<b>-</b>	<b>1,070</b>
<b>Total trade and other receivables</b>	<b>570,313</b>	<b>(19,263)</b>	<b>551,050</b>	<b>431,805</b>	<b>(18,673)</b>	<b>413,132</b>





**Note 10 – Financial instruments (continued)**  
**10.2 Trade and other receivables, continued**

**Portfolio stratification, continued**

The Company's policy is to require guarantees (such as letters of credit, guarantee clauses and others) and/or maintaining insurance policies for certain accounts as deemed necessary by management.

**Unsecuritized portfolio**

As of September 30, 2012 and December 31, 2011, the detail of the unsecuritized portfolio is as follows:

	09/30/2012										Total ThUS\$
	Not overdue ThUS\$	1 - 30 days ThUS\$	31 and 60 days ThUS\$	61 - 90 days ThUS\$	91 - 120 days ThUS\$	121 - 150 days ThUS\$	151 - 180 days ThUS\$	181 - 210 days ThUS\$	211 - 250 days ThUS\$	Over 250 days ThUS\$	
Number of customers, non- renegotiated portfolio	2,751	2,161	561	406	353	309	324	273	311	33,763	41,212
Non-renegotiated portfolio, gross	485,169	29,726	2,965	582	1,001	2,820	52	631	1,109	10,554	534,609
Number of customers, renegotiated portfolio	-	-	-	2	-	2	-	-	-	-	4
Renegotiated portfolio, gross	-	-	-	38	-	11	-	-	-	-	49
<b>Total portfolio, gross</b>	<b>485,169</b>	<b>29,726</b>	<b>2,965</b>	<b>620</b>	<b>1,001</b>	<b>2,831</b>	<b>52</b>	<b>631</b>	<b>1,109</b>	<b>10,554</b>	<b>534,658</b>

	12/31/2011										Total ThUS\$
	Not overdue ThUS\$	1 - 30 days ThUS\$	31 and 60 days ThUS\$	61 - 90 days ThUS\$	91 - 120 days ThUS\$	121 - 150 days ThUS\$	151 - 180 days ThUS\$	181 - 210 days ThUS\$	211 - 250 days ThUS\$	Over 250 days ThUS\$	
Number of customers, non- renegotiated portfolio	5,369	1,701	640	401	340	340	332	335	340	2,147	11,945
Non-renegotiated portfolio, gross	348,299	27,945	4,778	12,058	817	87	407	103	299	8,673	403,466
Number of customers, renegotiated portfolio	1	2	-	-	-	-	-	-	-	-	3
<b>Renegotiated portfolio, gross</b>	<b>504</b>	<b>350</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>854</b>
<b>Total portfolio, gross</b>	<b>348,803</b>	<b>28,295</b>	<b>4,778</b>	<b>12,058</b>	<b>817</b>	<b>87</b>	<b>407</b>	<b>103</b>	<b>299</b>	<b>8,673</b>	<b>404,320</b>





**Note 10 – Financial instruments (continued)**

**10.2 Trade and other receivables, continued**

The detail of allowance is as follows:

<b>Allowance and write-offs</b>	<b>09/30/2012 ThUS\$</b>	<b>12/31/2011 ThUS\$</b>
Allowance for non-renegotiated portfolio	19,611	21,961
Write-offs for the period	<u>(348)</u>	<u>(3,288)</u>
Total	<u>19,263</u>	<u>18,673</u>

a) Credit risk concentration

Credit risk concentrations with respect to trade receivables are reduced due to the great number of entities included in the Company's client database and their distribution throughout the world.



**Note 10 – Financial instruments (continued)**

**10.3 Hedging assets and liabilities**

The balance represents derivative instruments measured at fair value which have been classified as hedges from exchange and interest rate risks related to the total obligations relating to bonds of the Company in Chilean pesos and UF (and the exchange risk in Chilean pesos of the Company's investment plans). As of September 30, 2012 the face value of cash flows in Cross Currency Swap contracts agreed upon in US dollars amounted to ThUS\$517,722 and as of December 31, 2011 such contracts amounted to ThUS\$ 405,486.

<b>Hedging assets</b>	<b>Derivative instruments (CCS)</b>	<b>Effect on profit or loss for the period, derivative instruments</b>	<b>Hedging reserve in gross equity</b>	<b>Deferred tax hedging reserve in equity</b>	<b>Hedging reserve in equity</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>September 30, 2012</b>	104,401	53,740	(17,644)	3,528	(14,116)
<b>December 31, 2011</b>	56,108	(39,718)	(12,184)	2,104	(10,080)

<b>Hedging liabilities</b>	<b>Derivative instruments (IRS)</b>	<b>Effect on profit or loss for the period, derivative instruments</b>	<b>Hedging reserve in gross equity</b>	<b>Deferred tax hedging reserve in equity</b>	<b>Hedging reserve in equity</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>September 30, 2012</b>	2,160	(53)	(1,986)	-	(1,986)
<b>December 31, 2011</b>	270	(120)	(150)	-	(150)

The balances in the effect on profit or loss column consider the interim effects of the contracts in force as of September 30, 2012 and December 31, 2011.

## Note 10 – Financial instruments (continued)

### 10.3 Hedging assets and liabilities, continued

Derivative contract maturities are detailed as follows:

Series	Contract amount ThUS\$	Currency	Maturity date
C	74,407	UF	12/01/2026
G	33,673	Chilean peso	01/05/2014
H	146,360	UF	01/05/2013
I	56,041	UF	04/01/2014
J	92,440	Chilean peso	04/01/2014
M	46,463	UF	02/01/2017
O	68,338	UF	02/01/2017

The Company uses cross currency swap derivative instruments to hedge the possible financial risk associated with the volatility of the exchange rate associated with Chilean pesos and UF. The objective is to hedge the exchange rate financial risks associated with bonds payable. Hedges are documented and tested to measure their effectiveness.

Based on a comparison of critical terms, hedging is highly effective, given that the hedged amount is consistent with obligations maintained for bonds denominated in Chilean pesos and UF. Likewise, hedging contracts are denominated in the same currencies and have the same expiration dates of bond principal and interest payments.

#### Hedge Accounting

The Company classifies derivative instruments as hedging that may include derivative or embedded derivatives either as fair value hedge derivative instruments, cash flow hedge derivative instruments, or hedge derivative instruments for net investment in a business abroad.

##### a) Fair value hedge

Changes in fair values of derivative instruments classified as fair value hedge derivative instruments are accounted for in gains and losses immediately along with any change in the fair value of the hedged item that is attributable to the risk being hedged.

The Company documents the relationship between hedge instruments and the hedged item along with the objectives of its risk management and strategy to carry out different hedging transactions. In addition, upon commencement of the period hedged and then on a quarterly basis the Company documents whether hedge instruments have been efficient and met the objective of hedging market fluctuations for the purpose of which we use the effectiveness test. A hedge instrument is deemed effective if the effectiveness test result is between 80% to 120%.

The hedge instruments are classified as effective or not effective on the basis of the effectiveness test results. This note includes the detail of fair values of derivatives classified as hedging instruments.

## Note 10 - Financial instruments (continued)

### 10.3 Hedging assets and liabilities, continued

#### b) Cash flow hedges

Cash flow hedges cover exposure to the cash flow variations attributable to a risk associated with a specific transaction that is very likely to be executed, that may have material effects on the results of the Company.

#### c) Hedging of the net investment in a business abroad:

To-date, the Company has not classified hedges for the amount related to the entity's share as presented in its financial statements, in the business net assets.

### 10.4 Financial liabilities

#### Other current and non-current financial liabilities

As of September 30, 2012 and December 31, 2011, the detail is as follows:

	09/30/2012			12/31/2011		
	Current	Non-current	Total	Current	Non-current	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Bank loans	141,637	329,191	470,828	141,436	329,150	470,586
Obligations with the public (bonds payable)	21,537	1,072,944	1,094,481	17,129	907,877	925,006
Other financial liabilities	21,158	-	21,158	2,443	-	2,443
<b>Total</b>	<b>184,332</b>	<b>1,402,135</b>	<b>1,586,467</b>	<b>161,008</b>	<b>1,237,027</b>	<b>1,398,035</b>

#### Current and non-current loans assumed

As of September 30, 2012 and December 31, 2011, the detail is as follows:

	09/30/2012	12/31/2011
	ThUS\$	ThUS\$
Long-term loans	329,191	329,150
Short-term loans	140,770	140,538
Current portion of long-term loans	867	898
<b>Short-term loans and current portion of long-term loans</b>	<b>141,637</b>	<b>141,436</b>
<b>Total loans assumed</b>	<b>470,828</b>	<b>470,586</b>



**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

a) Bank loans, current:

As of September 30, 2012 and December 31, 2011, the detail of this caption is as follows:

Tax ID No.	Debtor		Tax ID No.	Creditor		Currency or adjustment index	Amortization	Effective rate	Nominal rate	09/30/2012 Current maturities		Total ThUS\$
	Subsidiary	Country		Financial institution	Country					Up to 90 days ThUS\$	91 days to 1 year ThUS\$	
93.007.000-9	SQM.S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon maturity	1.70%	1.70%	-	20,088	20,088
93.007.000-9	SQM.S.A.	Chile	97.004.000-5	Banco de Chile	Chile	US\$	Upon maturity	2.00%	2.00%	20,090	-	20,090
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	2.94%	2.69%	-	178	178
93.007.000-9	SQM S.A.	Chile	Foreign	JP Morgan Chase Bank	United States	US\$	Upon maturity	1.61%	1.61%	20,155	-	20,155
79.626.800-K	SQM Salar S.A.	Chile	97.032.000-8	Banco BBVA Chile	Chile	US\$	Upon maturity	1.90%	1.90%	-	20,145	20,145
79.626.800-K	SQM Salar S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	1.16%	1.16%	97	20,000	20,097
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	2.04%	1.63%	317	-	317
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon maturity	2.04%	1.69%	237	-	237
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	1.73%	1.54%	-	39	39
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New York)	United States	US\$	Upon maturity	1.71%	1.38%	329	-	329
79.947.100-0	SQM Industrial S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon maturity	1.64%	1.64%	-	20,088	20,088
79.947.100-0	SQM Industrial S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	1.17%	1.17%	107	20,000	20,107
<b>Total</b>										<b>41,332</b>	<b>100,538</b>	<b>141,870</b>
<b>Borrowing costs</b>										<b>(194)</b>	<b>(39)</b>	<b>(233)</b>
<b>Total</b>										<b>41,138</b>	<b>100,499</b>	<b>141,637</b>





**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

Tax ID No.	Debtor		Tax ID No.	Creditor		Currency or adjustment index	Amortization	Effective rate	Nominal rate	12/31/2011 Current maturities		Total ThUS\$
	Subsidiary	Country		Financial institution	Country					Up to 90 days ThUS\$	91 days to 1 year ThUS\$	
93.007.000-9	SQM.S.A.	Chile	97.032.000-8	Banco BBVA Chile	United States	US\$	Upon maturity	1.00%	1.00%	20,094	-	20,094
93.007.000-9	SQM.S.A.	Chile	97.030.000-7	Banco Estado	United States	US\$	Upon maturity	0.95%	0.95%	20,089	-	20,089
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	2.95%	2.72%	-	645	645
79.626.800-K	SQM Salar S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon maturity	1.24%	1.24%	-	20,114	20,114
79.626.800-K	SQM Salar S.A.	Chile	97.004.000-5	Banco de Chile	Chile	US\$	Upon maturity	1.03%	1.03%	20,085	-	20,085
79.626.800-K	SQM Salar S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.75%	0.75%	48	20,000	20,048
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	1.74%	1.47%	-	140	140
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	United States	US\$	Upon maturity	1.95%	1.75%	-	24	24
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	1.66%	1.35%	207	-	207
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New York)	United States	US\$	Upon maturity	1.51%	1.23%	-	137	137
79.947.100-0	SQM Industrial S.A.	Chile	97.004.000-5	Banco de Chile	Chile	US\$	Upon maturity	1.58%	1.58%	-	20,057	20,057
79.947.100-0	SQM Industrial S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon maturity	0.70%	0.70%	51	20,000	20,051
<b>Total</b>										<b>60,574</b>	<b>81,117</b>	<b>141,691</b>
<b>Borrowing costs</b>										<b>(61)</b>	<b>(194)</b>	<b>(255)</b>
<b>Total</b>										<b>60,513</b>	<b>80,923</b>	<b>141,436</b>





**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

b) Unsecured obligations, current:

As of September 30, 2012 and December 31, 2011, the detail of current unsecured interest-bearing obligations is composed of promissory notes and bonds, as follows:

**Bonds**

TAX ID No.	Debtor		Number of registration or ID of the instrument	Series	Maturity date	Adjustment index for the bond	Periodicity		Effective rate	Nominal rate	09/30/2012 Current maturities		Total ThUS\$
	Subsidiary	Country					Payment of interest	Repayment			Up to 90 days ThUS\$	91 days to 1 year ThUS\$	
93.007.000-9	SQM S.A	Chile	-	Single	10/15/2012	US\$	Semi-annual	Upon maturity	7.33%	6.13%	5,623	-	5,623
93.007.000-9	SQM S.A	Chile	-	Single	10/21/2012	US\$	Semi-annual	Upon maturity	6.19%	5.50%	6,086	-	6,086
93.007.000-9	SQM S.A	Chile	446	C	12/01/2012	UF	Semi-annual	Semi-annual	6.85%	4.00%	4,935	3,577	8,512
93.007.000-9	SQM S.A	Chile	563	G	01/05/2013	Ch\$	Semi-annual	Upon maturity	6.93%	7.00%	-	721	721
93.007.000-9	SQM S.A	Chile	564	H	01/05/2013	UF	Semi-annual	Semi-annual	5.79%	4.90%	-	2,183	2,183
93.007.000-9	SQM S.A	Chile	563	I	09/30/2012	UF	Semi-annual	Upon maturity	5.59%	3.00%	-	-	-
93.007.000-9	SQM S.A	Chile	563	J	09/30/2012	Ch\$	Semi-annual	Upon maturity	5.23%	5.50%	-	-	-
93.007.000-9	SQM S.A.	Chile	700	M	02/01/2013	UF	Semi-annual	Upon maturity	3.62%	3.30%	-	255	255
93.007.000-9	SQM S.A.	Chile	699	O	02/01/2013	UF	Semi-annual	Upon maturity	3.94%	3.80%	-	439	439
<b>Total</b>											<b>16,644</b>	<b>7,175</b>	<b>23,819</b>
<b>Bond issue costs</b>											<b>(737)</b>	<b>(1,545)</b>	<b>(2,282)</b>
<b>Total</b>											<b>15,907</b>	<b>5,630</b>	<b>21,537</b>

Effective rates of bonds in Chilean pesos and UF are expressed and calculated in U.S. dollars based on the flows agreed in Cross Currency Swap Agreements.





**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

Tax ID No.	Debtor		Number of registration or ID of the instrument	Series	Maturity date	Adjustment index for the bond	Periodicity		Effective rate	Nominal rate	12/31/2011 Current maturities		
	Subsidiary	Country					Payment of interest	Repayment			Up to 90 days ThUS\$	91 days to 1 year ThUS\$	Total ThUS\$
93.007.000-9	SQM S.A.	Chile	-	Single	04/15/2012	US\$	Semi-annual	Upon maturity	6.75%	6.13%	-	2,577	2,577
93.007.000-9	SQM S.A.	Chile	-	Single	04/21/2012	US\$	Semi-annual	Upon maturity	5.94%	5.50%	-	2,667	2,667
93.007.000-9	SQM S.A.	Chile	446	C	06/01/2012	UF	Semi-annual	Semi-annual	6.59%	4.00%	-	6,754	6,754
93.007.000-9	SQM S.A.	Chile	563	G	01/05/2012	Ch\$	Semi-annual	Upon maturity	7.10%	7.00%	1,354	-	1,354
93.007.000-9	SQM S.A.	Chile	564	H	01/05/2012	UF	Semi-annual	Semi-annual	6.01%	4.90%	4,045	-	4,045
93.007.000-9	SQM S.A.	Chile	563	I	04/01/2012	UF	Semi-annual	Upon maturity	6.22%	3.00%	-	477	477
93.007.000-9	SQM S.A.	Chile	563	J	04/01/2012	Ch\$	Semi-annual	Upon maturity	5.81%	5.50%	-	1,351	1,351
<b>Total</b>											<b>5,399</b>	<b>13,826</b>	<b>19,225</b>
<b>Bond issue costs</b>											<b>(276)</b>	<b>(1,820)</b>	<b>(2,096)</b>
<b>Total</b>											<b>5,123</b>	<b>12,006</b>	<b>17,129</b>

c) Types of non-current interest-bearing loans

Non-current interest-bearing loans as of September 30, 2012 and December 31, 2011 are detailed as follows:

Non-current interest-bearing bank loans

Tax ID No.	Debtor		Tax ID No.	Creditor		Currency or adjustment index	Repayment	Effective rate	Nominal rate	09/30/2012 Years to maturity			Total ThUS\$
	Subsidiary	Country		Financial institution	Country					1 to 3 ThUS\$	3 to 5 ThUS\$	Over 5 ThUS\$	
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	2.94%	2.69%	-	140,000	-	140,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	1.73%	1.54%	50,000	-	-	50,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	2.04%	1.63%	-	40,000	-	40,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon maturity	2.04%	1.69%	-	50,000	-	50,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Ltd (New York)	United States	US\$	Upon maturity	1.71%	1.38%	-	50,000	-	50,000
<b>Total</b>										<b>50,000</b>	<b>280,000</b>	<b>-</b>	<b>330,000</b>
<b>Borrowing costs</b>										<b>(80)</b>	<b>(729)</b>	<b>-</b>	<b>(809)</b>
<b>Total</b>										<b>49,920</b>	<b>279,271</b>	<b>-</b>	<b>329,191</b>

**SQM**  
 Los Militares 4290  
 Las Condes, Santiago, Chile  
 Tel: (56 2) 425 2000  
 www.sqm.com





**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

Tax ID No.	Debtor		Country	Tax ID No.	Creditor		Currency or adjustment index	Repayment	Effective rate	Nominal rate	12/31/2011 Years to maturity			Total ThUS\$
	Subsidiary	Country			Financial institution	Country					1 to 3 ThUS\$	3 to 5 ThUS\$	Over 5 ThUS\$	
93.007.000-9	SQM S.A.	Chile	Foreign		Banco Estado NY Branch	United States	US\$	Upon maturity	2.95%	2.72%	140,000	-	-	140,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign		Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	1.66%	1.35%	50,000	-	-	50,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign		Bank of America	United States	US\$	Upon maturity	1.74%	1.47%	-	40,000	-	40,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign		Export Development	Cayman Islands	US\$	Upon maturity	1.95%	1.74%	-	50,000	-	50,000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign		The Bank of Tokyo-Mitsubishi UFJ, Ltd (New York)	United States	US\$	Upon maturity	1.51%	1.23%	-	50,000	-	50,000
<b>Total</b>											<b>190,000</b>	<b>140,000</b>	<b>-</b>	<b>330,000</b>
<b>Total</b>	<b>Borrowing costs</b>										<b>(104)</b>	<b>(746)</b>	<b>-</b>	<b>(850)</b>
<b>Total</b>											<b>189,896</b>	<b>139,254</b>	<b>-</b>	<b>329,150</b>

d) Non-current unsecured interest-bearing bonds

The breakdown of non-current unsecured interest-bearing bonds as of September 30, 2012 and December 31, 2011 is detailed as follows:

Tax ID No.	Debtor		Number of registration or ID of the instrument	Series	Maturity date	Currency or adjustment index	Periodicity		Effective rate	Nominal rate	09/30/2012 Current maturities			Total ThUS\$
	Subsidiary	Country					Payment of interest	Repayment			1 to 3 years ThUS\$	3 to 5 years ThUS\$	Over 5 years ThUS\$	
93.007.000-9	SQM S.A.	Chile	-	Single	04/15/2016	US\$	Semi-annual	Upon maturity	7.33%	6.13%	-	200,000	-	200,000
93.007.000-9	SQM S.A.	Chile	-	Single	04/21/2020	US\$	Semi-annual	Upon maturity	6.19%	5.50%	-	-	250,000	250,000
93.007.000-9	SQM S.A.	Chile	446	C	12/01/2026	UF	Semi-annual	Semi-annual	6.85%	4.00%	14,307	14,307	67,958	96,572
93.007.000-9	SQM S.A.	Chile	564	H	01/05/2030	UF	Semi-annual	Semi-annual	5.79%	4.90%	-	-	190,759	190,759
93.007.000-9	SQM S.A.	Chile	563	G	01/05/2014	Ch\$	Semi-annual	Upon maturity	6.93%	7.00%	44,331	-	-	44,331
93.007.000-9	SQM S.A.	Chile	563	I	04/01/2014	UF	Semi-annual	Upon maturity	5.59%	3.00%	71,535	-	-	71,535
93.007.000-9	SQM S.A.	Chile	563	J	04/01/2014	Ch\$	Semi-annual	Upon maturity	5.23%	5.50%	109,772	-	-	109,772
93.007.000-9	SQM S.A.	Chile	700	M	02/01/2017	UF	Semi-annual	Upon maturity	3.62%	3.30%	-	47,690	-	47,690
93.007.000-9	SQM S.A.	Chile	699	O	02/01/2033	UF	Semi-annual	Upon maturity	3.94%	3.80%	-	-	71,535	71,535
<b>Total</b>											<b>239,945</b>	<b>261,997</b>	<b>580,252</b>	<b>1,082,194</b>
<b>Total</b>	<b>Bond issue costs</b>										<b>(852)</b>	<b>(1,544)</b>	<b>(6,854)</b>	<b>(9,250)</b>
<b>Total</b>											<b>239,093</b>	<b>260,453</b>	<b>573,398</b>	<b>1,072,944</b>





**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

Tax ID No.	Debtor		Number of registration or ID of the instrument	Series	Maturity date	Currency or adjustment index	Periodicity		Effective rate	Nominal rate	12/31/2011 Current maturities			Total ThUS\$
	Subsidiary	Country					Payment of interest	Repayment			1 to 3 years ThUS\$	3 to 5 years ThUS\$	Over 5 years ThUS\$	
93.007.000-9	SQM S.A	Chile	-	Single	04/15/2016	US\$	Semi-annual	Upon maturity	6.75%	6.13%	-	200,000	-	200,000
93.007.000-9	SQM S.A	Chile	-	Single	04/21/2020	US\$	Semi-annual	Upon maturity	5.94%	5.50%	-	-	250,000	250,000
93.007.000-9	SQM S.A	Chile	446	C	12/01/2026	UF	Semi-annual	Semi-annual	6.59%	4.00%	12,881	12,881	64,408	90,170
93.007.000-9	SQM S.A	Chile	564	H	01/05/2030	UF	Semi-annual	Semi-annual	6.01%	4.90%	-	-	171,753	171,753
93.007.000-9	SQM S.A	Chile	563	G	01/05/2014	Ch\$	Semi-annual	Upon maturity	7.10%	7.00%	40,446	-	-	40,446
93.007.000-9	SQM S.A	Chile	563	I	04/01/2014	UF	Semi-annual	Upon maturity	6.22%	3.00%	64,408	-	-	64,408
93.007.000-9	SQM S.A	Chile	563	J	04/01/2014	Ch\$	Semi-annual	Upon maturity	5.81%	5.50%	100,152	-	-	100,152
<b>Total</b>											<b>217,887</b>	<b>212,881</b>	<b>486,161</b>	<b>916,929</b>
<b>Bond issue costs</b>											<b>(1,700)</b>	<b>(1,322)</b>	<b>(6,030)</b>	<b>(9,052)</b>
<b>Total</b>											<b>216,187</b>	<b>211,559</b>	<b>480,131</b>	<b>907,877</b>





**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

e) Additional information

**Bonds**

As of September 30, 2012 and December 31, 2011, ThUS\$21,537 and ThUS\$17,129, respectively are presented at short-term related to principal, current portion plus interest accrued at that date, not including bond issue costs. At the non-current portion, the Company presented ThUS\$1,072,944 as of September 30, 2012 and ThUS\$907,877 as of December 31, 2011 related to principal installments of Series C bonds, single Series bonds, Series G bonds, Series H bonds, Series I bonds, Series J bonds and single series second issue bonds.

As of September 30, 2012 and December 31, 2011, the details of each issue are as follows

**Series "C" bonds**

On January 24, 2006, the Company placed Series C bonds for UF 3,000,000 (ThUS\$101,918) at an annual rate of 4.00%.

As of September 30, 2012 and December 31, 2011, the Company has made the following payments with a charge to the Series C bonds:

<b>Payments made</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Principal	3,276	6,678
Interest	1,946	4,169

**Single series bonds**

On April 5, 2006, the Company placed Single Series bonds for ThUS\$200,000 at an annual rate of 6.125% under "Rule 144 and regulation S of the U.S. Securities Act of 1933."

As of September 30, 2012 and December 31, 2011, the Company has made the following payments with a charge to the Single Series bonds:

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Payments of interest	6,125	12,250





## Note 10 - Financial instruments (continued)

### 10.4 Financial liabilities, continued

#### Series "G" and "H" bonds

On January 13, 2009, the Company placed two bond series in the domestic market, Series H for UF 4,000,000 (ThUS\$139,216) at an annual interest rate of 4.9% at a term of 21 years with payment of principal beginning in 2019 and Series G for ThCh\$ 21,000,000 (ThUS\$34,146), which was placed at a term of 5 years with a single payment at the maturity of the term and an annual interest rate of 7%.

As of September 30, 2012 and December 31, 2011, 2010, the Company has made the following payments with a charge to the Series G and H bonds:

	09/30/2012	12/31/2011
	ThUS\$	ThUS\$
Payment of interest, Series G bonds	2,845	3,094
Payment of interest, Series H bonds	8,565	8,989

#### Series "J" and "I" bonds

On May 8, 2009, the Company placed two bond series in the domestic market, Series J for ThCh\$52,000,000 (ThUS\$92,456) which was placed at a term of 5 years with single payment at the expiration date of the term and annual interest rate of 5.5% and Series I for UF 1,500,000 (ThUS\$56,051) which was placed at a term of 5 years with single payment at the maturity of the term and annual interest rate of 3.00%.

As of September 30, 2012 and December 31, 2011, the Company has made the following payments with a charge to the Series J and I bonds:

	09/30/2012	12/31/2011
	ThUS\$	ThUS\$
Payment of interest, Series J bonds	5,879	5,665
Payment of interest, Series I bonds	2,100	1,954



**Note 10 - Financial instruments (continued)**

**10.4 Financial liabilities, continued**

**Single series bonds, second issue**

On April 21, 2010, the Company informed the Chilean Superintendence of Securities and Insurance of its placement in international markets of an unsecured bond of ThUS\$250,000 with a maturity of 10 years beginning on the aforementioned date with annual interest rate of 5.5% and destined to refinance long-term liabilities

As of September 30, 2012 and December 31, 2011, the detail of payments charged to the line of single series bonds, second issue is as follows:

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Interest payment	6,875	13,750

**Series “M” and “O” bonds**

In April 4th, 2012 the company placed two series of bonds in the national market. The “series M” of UF 1,000,000 (MUS\$46,601) was placed at a period of 5 years, with a sole amortization when the term ends and with an annual interest rate of 3.3%, and the “series O” of UF 1,500,000 (MUS\$69,901) that was placed at a term of 21 years, with a sole amortization when the term expires and with an annual interest rate of 3.80%.

As of September 30<sup>th</sup> 2012, there are no payments made with charge to the bonds line series M and O.

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Interest payment series M	765	-
Interest payment series O	1.320	-

**Note 10 - Financial instruments (continued)**

**10.5 Trade and other payables**

	09/30/2012			12/31/2011		
	Current ThUS\$	Non- current ThUS\$	Total ThUS\$	Current ThUS\$	Non- current ThUS\$	Total ThUS\$
Accounts payable	188,475	-	188,475	182,552	-	182,552
Deferred income	-	-	-	-	-	-
Retained (or accrued)	562	-	562	480	-	480
<b>Total</b>	<b>189,037</b>	<b>-</b>	<b>189,037</b>	<b>183,032</b>	<b>-</b>	<b>183,032</b>

Purchase commitments held by the Company are recognized as liabilities when the goods and services are received by the Company. As of September 30, 2012, the Company has purchase orders amounting to ThUS\$ 115,510 (ThUS\$ 79,045 as of December 31, 2011).

**10.6 Financial liabilities at fair value through profit or loss**

This balance relates to derivative instruments measured at their fair value, which has generated balances against the Company. The detail by type of instrument is as follows:

Financial liabilities at fair value through profit or loss	09/30/2012 ThUS\$	Effect on profit or loss as of 09/30/2012 ThUS\$	12/31/2011 ThUS\$	Effect on profit or loss as of 12/31/2011 ThUS\$
<b>Current</b>				
Derivative instruments (forward)	17,227	(16,174)	1,053	(1,053)
Derivative instruments (options)	1,535	(499)	1,036	(1,036)
Derivative instruments (IRS)	2,396	(150)	354	(150)
	<b>21,158</b>	<b>(16,823)</b>	<b>2,443</b>	<b>(2,239)</b>

Balances in the column effect on profit or loss consider the annual affects of agreements which were in force as of September 30, 2012.



**Note 10 - Financial instruments (continued)**

**10.7 Financial asset and liability categories**

**a) Financial Assets**

Description of financial assets	09/30/2012			12/31/2011		
	Current	Non-current	Total	Current	Non-current	Total
	Amount ThUS\$	Amount ThUS\$	Amount ThUS\$	Amount ThUS\$	Amount ThUS\$	Amount ThUS\$
Financial assets at fair value through profit or loss, classified as held-for-trading	453,114	-	453,114	129,069	-	129,069
Financial assets at fair value through profit or loss, mandatorily measured at fair value	9,886	-	9,886	14,455	-	14,455
<b>Financial assets at fair value through profit or loss</b>	<b>463,000</b>	<b>-</b>	<b>463,000</b>	<b>143,524</b>	<b>-</b>	<b>143,524</b>
Investments held to maturity	-	113	113	-	117	117
Loans and receivables	549,720	1,330	551,050	412,062	1,070	413,132
Financial assets at fair value through other comprehensive income	52,452	51,949	104,401	25,737	30,371	56,108
<b>Total financial assets</b>	<b>1,065,172</b>	<b>53,392</b>	<b>1,118,564</b>	<b>581,323</b>	<b>31,558</b>	<b>612,881</b>





**Note 10 - Financial instruments (continued)**

**10.7 Financial asset and liability categories (continued)**

**b) Financial liabilities**

Description of financial liabilities at fair value through profit or loss	09/30/2012			12/31/2011		
	Current Amount ThUS\$	Non-current Amount ThUS\$	Total Amount ThUS\$	Current Amount ThUS\$	Non-current Amount ThUS\$	Total Amount ThUS\$
Financial liabilities at fair value through profit or loss, designed as such at initial recognition	21,158	-	21,158	2,443	-	2,443
<b>Financial liabilities at fair value through profit or loss</b>	<b>21,158</b>	<b>-</b>	<b>21,158</b>	<b>2,443</b>	<b>-</b>	<b>2,443</b>
Financial liabilities measured at amortized cost	352,211	1,402,135	1,754,346	341,597	1,237,027	1,578,624
<b>Total financial liabilities</b>	<b>373,369</b>	<b>1,402,135</b>	<b>1,775,504</b>	<b>344,040</b>	<b>1,237,027</b>	<b>1,581,067</b>



## Note 10 - Financial instruments (continued)

### 10.8 Financial assets pledged as guarantee

On November 4, 2004, Isapre Norte Grande maintains a guarantee equivalent to the total amount owed to its members and healthcare providers, which is managed and maintained by Banco de Chile.

As of September 30, 2012 and December 31, 2011, assets pledged as guarantees are as follows:

Restricted cash	09/30/2012	12/31/2011
	ThUS\$	ThUS\$
Isapre Norte Grande Ltda.	542	428
<b>Total</b>	<b>542</b>	<b>428</b>

### 10.9 Estimated fair value of financial instruments and derivative financial instruments

As required by IFRS 7, the following information is presented for the disclosure of the estimated fair value of financial assets and liabilities.

Although inputs represent Management's best estimate, they are subjective and involve significant estimates related to the current economic and market conditions, as well as risk features.

Methodologies and assumptions used depend on the risk terms and characteristics of instruments and include the following as a summary:

- Cash equivalent approximates fair value due to the short-term maturities of these instruments.
- Other current financial liabilities are considered at fair value equal to their carrying values.
- For interest-bearing liabilities with original maturity of more than a year, fair values are calculated at discounting contractual cash flows at their original current market with similar terms.
- For forward and swap contracts, fair value is determined using quoted market prices of financial instruments with similar characteristics.

## Note 10 - Financial instruments (continued)

### 10.9 Estimated fair value of financial instruments and financial derivatives, continued

The detail of the Company's instruments at carrying value and estimated fair value is as follows:

	09/30/2012		12/31/2011	
	Carrying value ThUS\$	(*) Fair value ThUS\$	Carrying value ThUS\$	(*) Fair value ThUS\$
Cash and cash equivalents	364,252	364,252	444,992	444,992
Current trade and other receivables	549,720	549,720	412,062	412,062
Other current financial assets:				
- Time deposits	453,114	453,114	129,069	129,069
- Derivative instruments	9,886	9,886	14,455	14,455
- Current hedging assets	52,452	52,452	25,737	25,737
Total other current financial assets	<u>515,452</u>	<u>515,452</u>	<u>169,261</u>	<u>169,261</u>
Other non-current financial assets:				
Non-current hedging assets	113	113	117	117
Total other non-current financial assets	<u>52,062</u>	<u>52,062</u>	<u>30,488</u>	<u>30,488</u>
Other current financial liabilities:				
- Bank loans	141,637	141,637	141,436	141,436
- Derivative instruments	18,998	18,998	2,174	2,174
- Hedging liabilities	2,160	2,160	269	269
- Unsecured obligations	21,537	21,537	17,129	17,129
Total other current financial liabilities	<u>184,332</u>	<u>184,332</u>	<u>161,008</u>	<u>161,008</u>
Current and non-current accounts payable	189,037	189,037	183,032	183,032
Other non-current financial liabilities:				
- Bank loans	329,191	350,357	329,150	348,218
- Unsecured obligations	1,072,944	1,152,885	907,877	1,074,907
Total other non-current financial liabilities:	<u>1,402,135</u>	<u>1,503,242</u>	<u>1,237,027</u>	<u>1,423,125</u>

### Fair value hierarchy

Fair value hierarchies are as follows:

- **Level 1:** when only quoted (unadjusted) prices have been used in active markets
- **Level 2:** when in a phase in the valuation process variable other than prices quoted in Level 1 have been used which are directly observable in markets.
- **Level 3:** when in a phase in the valuation process variable which are not based in observable market data have been used.

The valuation techniques used to determine the fair value of our hedging instruments are those indicated in levels 2.

**Note 10 - Financial instruments (continued)**

**10.10 Nature and scope of risks arising from financing instruments**

As indicated in paragraphs 33 to 42 of IFRS 7 the disclosure of information associated with the nature and scope of risks arising from financial instruments is presented in Note 4 - Financial Risk Management.

**Note 11 – Equity-accounted investees**

**11.1 Investment in associates recognized according to the equity method of accounting**

As of September 30, 2012, and December 31, 2011, in accordance with criteria established in Note 2.6 and Note 3.3, investment in associates recognized according to the equity method of accounting and joint ventures are as follows:

	Note No.	Investment		Share on profit (loss) of equity-accounted investees	
		09/30/2012 ThUS\$	12/31/2011 ThUS\$	09/30/2012 ThUS\$	09/30/2011 ThUS\$
Equity-accounted investees	11.1 to 11.3	48,675	43,057	19,970	14,334
Joint ventures	12 to 12.4	24,871	17,637	61	580
<b>Total</b>		<u>73,546</u>	<u>60,694</u>	<u>20,031</u>	<u>14,914</u>



**Note 11 – Equity-accounted investees (continued)**

**11.2 Assets, liabilities, revenue and expenses of associates**

09-30-2012							
Tax ID No.	Associate	Country of incorporation	Functional currency	Assets ThUS\$	Liabilities ThUS\$	Revenue ThUS\$	Net profit (loss) ThUS\$
77.557.430-5	Sales de Magnesio Ltda.	Chile	Chilean Peso	4,351	1,982	9,467	1,219
Foreign	Abu Dhabi Fertilizer Industries WWL	Arabia	U.A.E Dirham	26,395	6,659	32,245	2,620
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish Lira	83,754	51,955	64,181	7,646
Foreign	Ajay North America	United States	US Dollar	45,948	7,565	68,208	18,583
Foreign	Ajay Europe SARL	France	Euro	33,417	12,682	65,564	10,178
Foreign	SQM Eastmed Turkey	Turkey	Euro	438	264	-	-
Foreign	SQM Thailand Co. Ltd.	Thailand	Thai Bath	17,068	13,048	13,536	81
<b>Total</b>				<b>211,371</b>	<b>94,155</b>	<b>253,201</b>	<b>40,327</b>

12-31-2011							
Tax ID No.	Associate	Country of incorporation	Functional currency	Assets ThUS\$	Liabilities ThUS\$	Revenue ThUS\$	Net profit (loss) ThUS\$
77.557.430-5	Sales de Magnesio Ltda.	Chile	Chilean Peso	4,484	1,595	8,652	1,335
Foreign	Abu Dhabi Fertilizer Industries WWL	Arabia	U.A.E Dirham	22,964	5,849	38,024	2,985
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish Lira	78,090	53,752	67,205	5,160
Foreign	Ajay North America	United States	US Dollar	47,866	9,876	80,923	23,689
Foreign	Ajay Europe SARL	France	Euro	32,332	14,600	59,189	8,384
Foreign	Mirs Specialty Fertilizers	Egypt	Egyptian pound	5,476	2,802	-	(266)
Foreign	SQM Eastmed Turkey	Turkey	Euro	438	264	29	(94)
Foreign	SQM Thailand Co. Ltd.	Thailand	Thai Bath	8,130	4,227	10,895	175
<b>Total</b>				<b>199,780</b>	<b>92,965</b>	<b>264,917</b>	<b>41,368</b>





## Note 11 – Investment in Associates (continued)

### 11.3 Detail of investments in associates

The Company's ownership in its associates is detailed as follows:

Associate	Main activities of the associate	Ownership %	Investment	Investment	Share on profit (loss) of equity-accounted investees	
			09/30/2012 ThUS\$	12/31/2011 ThUS\$	09/30/2012 ThUS\$	09/30/2011 ThUS\$
Sales de Magnesio Ltda.	Commercialization of magnesium salts.	50%	1,185	1,444	610	371
Abu Dhabi Fertilizer Industries Co. W.W.L.	Distribution and commercialization of specialty plant nutrients in the Middle East.	50%	9,411	8,558	1,310	1,198
Ajay North America L.L.C.	Production and commercialization of iodine derivatives.	49%	15,299	14,866	9,106	7,548
Doktor Tarsa Tarim Sanayi AS	Distribution and commercialization of specialty plant nutrients in Turkey.	50%	14,960	12,169	3,823	2,406
Nutrisi Holding N.V.	Holding company	50%	-	-	-	366
Ajay Europe SARL	Production and distribution of iodine and iodine derivatives.	50%	7,705	3,102	5,089	2,484
Misir Specialty Fertilizers S.A.E.	Production and commercialization of liquid specialty plant nutrients for Egypt.	47.4857%	-	1,270	-	(126)
SQM Eastmed Turkey	Production and commercialization of specialty products.	50%	87	87	-	(17)
SQM Thailand Co. Ltd.	Distribution and commercialization of specialty plant nutrients.	40%	28	1,561	32	104
<b>Total</b>			<b>48,675</b>	<b>43,057</b>	<b>19,970</b>	<b>14,334</b>

The Company has no participation in unrecognized losses in investments in associates

The Company presents no investments not accounted for according to the equity method of accounting

The equity method was applied to the Statement of Financial Position as of September 30, 2012 and December 31, 2011.





## Note 12 - Joint Ventures

### 12.1 Policy for accounting for joint ventures in a Parent's separate financial statements

The method for the recognition of joint ventures in which participation is initially recorded at cost and subsequently adjusted considering changes after the acquisition in the portion of the entity's net assets of the entity which correspond to the investor. Profit or loss for the period of the investor will collect the portion which belongs to it in the results of the controlled entity as a whole

### 12.2 Disclosures on interest in joint ventures

#### a) Operations conducted in 2012

During March 2012, the Company Coromandel SQM increased its capital by ThUS\$394. This Company has an ownership of 50% in Soquimich European Holding B.V

In June 7 2012, the subsidiary SQM Industrial S.A., made a capital increase of MUS\$4,000, in Sichuan SQM Migao Chemical Fertilizer Co. Ltda.

#### b) Operations conducted in 2011

On January 27, 2011, the subsidiary SQM Industrial S.A. conducted a contribution amounting to ThUS\$2,500 in Sichuan SQM Migao Chemical Fertilizer Co.





**Note 12 - Policy for accounting for joint ventures in a Parent's separate financial statements (continued)**

**12.3 Detail of assets, liabilities and profit or loss of significant investments in joint ventures by company as of September 30, 2012 and as of December 31, 2011, respectively:**

Tax ID No.	Joint venture	Country of incorporation	Functional currency	09/30/2012			Current ThUS\$	Liability Non-current ThUS\$	Total ThUS\$	Revenue ThUS\$	Ownership-related expenses ThUS\$	Profit or loss ThUS\$
				Current ThUS\$	Asset Non-current ThUS\$	Total ThUS\$						
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	China	US Dollar	20,326	10,171	30,497	5,580	89	5,669	16,814	(16,270)	544
Foreign	Coromandel SQM	India	Indian Rupee	5,631	1,406	7,037	5,188	-	5,188	792	(785)	7
Foreign	SQM Vitas Fzco.	United Arab Emirates	U.A.E. Dirham	21,958	10,429	32,387	246	-	246	14,527	(15,196)	(669)
Foreign	SQM Qindao-Star Co. Ltda.	China	US Dollar	2,485	311	2,796	577	6	583	4,461	(4,311)	150
	<b>Total</b>			<b>50,400</b>	<b>22,317</b>	<b>72,717</b>	<b>11,591</b>	<b>95</b>	<b>11,686</b>	<b>36,594</b>	<b>(36,562)</b>	<b>32</b>

Tax ID No.	Joint venture	Country of incorporation	Functional currency	31/12/2011			Current ThUS\$	Liability Non-current ThUS\$	Total ThUS\$	Revenue ThUS\$	Ownership-related expenses ThUS\$	Profit or loss ThUS\$
				Current ThUS\$	Asset Non-current ThUS\$	Total ThUS\$						
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	China	US Dollar	18,014	10,576	28,590	8,306	-	8,306	23,818	(23,455)	363
Foreign	Coromandel SQM	India	Indian Rupee	559	1,074	1,633	62	-	62	23	(60)	(37)
Foreign	SQM Vitas Fzco.	United Arab Emirates	U.A.E. Dirham	24,887	8,920	33,807	1,005	-	1,005	25,207	(26,266)	(1,059)
Foreign	SQM Qindao-Star Co. Ltda.	China	US Dollar	1,974	403	2,377	314	-	314	5,065	(5,028)	37
	<b>Total</b>			<b>45,434</b>	<b>20,973</b>	<b>66,407</b>	<b>9,687</b>	<b>-</b>	<b>9,687</b>	<b>54,113</b>	<b>(54,809)</b>	<b>(696)</b>





## Note 12 - Policy for accounting for joint ventures in a Parent's separate financial statements (continued)

### 12.4 Detail of investments in joint ventures:

Joint venture	Main activities of the joint venture	Ownership %	Investment 09/30/2012 ThUS\$	Investment 12/31/2011 ThUS\$
Coromandel SQM	Production and distribution of potassium nitrate.	50%	755	786
Sichuan SQM Migao Chemical Fertilizer Co. Ltda.	Production and distribution of soluble fertilizers.	50%	14,483	10,142
SQM Vitas Fzco.	Production and commercialization of specialty plant and animal nutrition and industrial hygiene.	50%	8,526	5,677
SQM Quindao-Star Co. Ltda.	Production and distribution of nutrient plant solutions with specialties NPK soluble	50%	1,107	1,032
<b>Total</b>			<b>24,871</b>	<b>17,637</b>





### Note 13 - Intangible assets and goodwill

#### 13.1 Balances

Balances	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Intangible assets other than goodwill	4,048	4,316
Goodwill	38,605	38,605
<b>Total</b>	<b>42,653</b>	<b>42,921</b>

#### 13.2 Disclosures on intangible assets and goodwill

Intangible assets relate to goodwill, water rights, trademarks, industrial patents, rights of way and software.

Balances and movements in the main classes of intangible assets as of September 30, 2012, and December 31, 2011 are detailed as follows:

Intangible assets and goodwill	Useful life	Gross amount ThUS\$	09/30/2012 Accumulated Amortization ThUS\$	Net Value ThUS\$
Trademarks	Finite	3,821	(3,821)	-
Software	Finite	3,765	(2,052)	1,713
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Finite	1,198	(805)	393
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Indefinite	3,540	(1,994)	1,546
Other intangible assets	Indefinite	548	(152)	396
<b>Intangible assets other than goodwill</b>		<b>12,872</b>	<b>(8,824)</b>	<b>4,048</b>
Goodwill	Indefinite	40,178	(1,573)	38,605
<b>Total intangible assets and goodwill</b>		<b>53,050</b>	<b>(10,397)</b>	<b>42,653</b>

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Los Militares 4290,  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com



**Note 13 - Intangible assets and goodwill (continued)**

**13.2 Disclosures on intangible assets and goodwill, continued**

Intangible assets and goodwill	Useful life	Gross amount ThUS\$	12/31/2011 Accumulated Amortization ThUS\$	Net Value ThUS\$
Trademarks	Finite	3,821	(3,821)	-
Software	Finite	3,476	(1,538)	1,938
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Finite	1,198	(758)	440
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Indefinite	3,536	(1,994)	1,542
Other intangible assets	Indefinite	548	(152)	396
<b>Intangible assets other than goodwill</b>		<b>12,579</b>	<b>(8,263)</b>	<b>4,316</b>
Goodwill	Indefinite	40,178	(1,573)	38,605
<b>Total intangible assets and goodwill</b>		<b>52,757</b>	<b>(9,836)</b>	<b>42,921</b>

**a) Estimated useful lives or amortization rates used for finite identifiable intangible assets**

Finite useful life, measures the lifetime or the number of productive units or other similar which constitute its useful life.

The estimated useful life for software is 3 years for other finite useful life assets, the period in which they are amortized relate to periods defined by contracts or rights which generate them.

Indefinite useful life intangible assets mainly relate to water rights and rights of way, which were obtained as indefinite

**b) Method used to express the amortization of identifiable intangible assets (life or rate)**

The method used to express the amortization is useful life.



**Note 13 - Intangible assets and goodwill (continued)**

**13.2 Disclosures on intangible assets and goodwill, continued**

**c) Minimum and maximum amortization lives or rates of intangible assets:**

Estimated useful lives or amortization rate	Minimum life or rate	Maximum life or rate
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	Indefinite	Indefinite
Other intangible assets	Indefinite	Indefinite
Intellectual property rights, patents and other industrial property rights, service and exploitation rights	1 year	16 years
Trademarks	1 year	5 years
Software	2 years	3 years

**d) Information to be disclosed on assets generated internally**

The Company has no intangible assets generated internally.





**Note 13 - Intangible assets and goodwill (continued)**

**13.2 Disclosures on intangible assets and goodwill, continued**

**e) Movements in identifiable intangible assets as of September 30, 2012:**

Movements in identifiable intangible assets	Trademarks Net ThUS\$	Software, Net ThUS\$	Intellectual property rights, patents and other industrial property rights, service and exploitation right, rights of way, Net ThUS\$	Intellectual property rights, patents and other industrial property rights, service and exploitation right, rights of way, Net ThUS\$	Other intangible assets, Net ThUS\$	Goodwill, Net ThUS\$	Identifiable intangible assets, Net ThUS\$
<b>Opening balance</b>	-	<b>1,938</b>	<b>440</b>	<b>1,542</b>	<b>396</b>	<b>38,605</b>	<b>42,921</b>
Additions		360	-	4	-	-	364
Amortization		(585)	(47)	-	-	-	(632)
Other increases (decreases)			-	-	-	-	-
<b>Final balance</b>	-	<b>1,713</b>	<b>393</b>	<b>1,546</b>	<b>396</b>	<b>38,605</b>	<b>42,653</b>

**f) Movements in identifiable intangible assets as of December 31, 2011:**

Movements in identifiable intangible assets	Trademarks Net ThUS\$	Software, Net ThUS\$	Intellectual property rights, patents and other industrial property rights, service and exploitation right, rights of way, Net ThUS\$	Intellectual property rights, patents and other industrial property rights, service and exploitation right, rights of way, Net ThUS\$	Other intangible assets, Net ThUS\$	Goodwill, Net ThUS\$	Identifiable intangible assets, Net ThUS\$
<b>Opening balance</b>	<b>4</b>	<b>823</b>	<b>501</b>	<b>1,546</b>	<b>396</b>	<b>38,388</b>	<b>41,658</b>
Additions	-	1,812	-	-	-	217	2,029
Amortization	(4)	(697)	(61)	-	-	-	(762)
Other increases (decreases)	-	-	-	(4)	-	-	(4)
<b>Final balance</b>	-	<b>1,938</b>	<b>440</b>	<b>1,542</b>	<b>396</b>	<b>38,605</b>	<b>42,921</b>





## Note 14 - Property, plant and equipment

As of September 30, 2012, and December 31, 2011, the detail of property, plant and equipment is as follows:

### 14.1 Classes of property, plant and equipment

Description of classes of property, plant and equipment	09/30/2012 ThUS\$	12/31/2011 ThUS\$
<b>Property, plant and equipment, net</b>		
Land	109,029	108,992
Buildings	139,208	146,532
Machinery	379,028	424,460
Transport equipment	73,897	82,822
Furniture and fixtures	4,746	5,015
Office equipment	4,908	5,312
Constructions in progress	520,851	297,996
Other property, plant and equipment	665,430	683,913
<b>Total</b>	<b>1,897,097</b>	<b>1,755,042</b>
<b>Property, plant and equipment, gross</b>		
Land	109,029	108,992
Buildings	293,740	291,401
Machinery	985,915	972,179
Transport equipment	203,713	199,998
Furniture and fixtures	19,959	19,090
Office equipment	35,333	34,480
Constructions in progress	520,851	297,996
Other property, plant and equipment	1,237,689	1,194,765
<b>Total</b>	<b>3,406,229</b>	<b>3,118,901</b>

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Los Militares 4290,  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com





**Note 14 - Property, plant and equipment (continued)**

**14.1 Classes of property, plant and equipment, continued**

	09/30/2012 ThUS\$	12/31/2011 ThUS\$
<b>Accumulated depreciation and value impairment of property, plant and equipment, total</b>		
Accumulated depreciation and value impairment of buildings	154,532	144,869
Accumulated depreciation and value impairment of machinery	606,887	547,719
Accumulated depreciation and value impairment of transport equipment	129,816	117,176
Accumulated depreciation and value impairment of furniture and fixtures	15,213	14,075
Accumulated depreciation and value impairment of office equipment	30,425	29,168
Accumulated depreciation and value impairment of other property, plant and equipment	572,259	510,852
<b>Total</b>	<b>1,509,132</b>	<b>1,363,859</b>





**Note 14 - Property, plant and equipment (continued)**

**14.2 Reconciliation of changes in property, plant and equipment by class as of September 30, 2012 and December 31, 2011:**

Reconciliation entries of changes in property, plant and equipment by class as of September 30, 2012	Land	Buildings, net	Machinery, net	Transport equipment, net	Furniture and fixtures, net	Office equipment, net	Construction in progress	Other property, plant and equipment, net	Property, plant and equipment net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Opening balance</b>	<b>108,992</b>	<b>146,532</b>	<b>424,460</b>	<b>82,822</b>	<b>5,015</b>	<b>5,312</b>	<b>297,996</b>	<b>683,913</b>	<b>1,755,042</b>
<b>Changes</b>									
Additions	-	-	277	30	70	186	288,953	777	290,293
Divestitures	-	-	(116)	-	(33)	-	(1,449)	-	(1,598)
Depreciation expense	-	(9,662)	(59,090)	(12,707)	(1,139)	(1,395)	-	(61,983)	(145,976)
Increase(decrease) in foreign currency exchange	37	-	6	18	-	(4)	-	78	135
Reclassifications	-	2,296	13,578	3,787	833	813	(56,361)	35,054	-
Other increases (decreases) (*)	-	42	(87)	(53)	-	(4)	(8,288)	7,591	(799)
<b>Total changes</b>	<b>37</b>	<b>(7,324)</b>	<b>(45,432)</b>	<b>(8,925)</b>	<b>(269)</b>	<b>(404)</b>	<b>222,855</b>	<b>(18,483)</b>	<b>142,055</b>
<b>Ending balance</b>	<b>109,029</b>	<b>139,208</b>	<b>379,028</b>	<b>73,897</b>	<b>4,746</b>	<b>4,908</b>	<b>520,851</b>	<b>665,430</b>	<b>1,897,097</b>

(\*) The net balance of Other increases (decreases) corresponds to: 1) investment plan expenses which are expensed to profit or loss (forming part of cost of sales and other expenses per function, as appropriate), 2) the variation representing the purchase and use of materials and spare parts and 3) projects corresponding mainly to exploration expenditures and stain development.





**Note 14 - Property, plant and equipment (continued)**

**14.2 Reconciliation of changes in property, plant and equipment by class as of June 30, 2012 and December 31, 2011, continued:**

Reconciliation entries of changes in property, plant and equipment by class as of December 31, 2011	Land	Buildings, net	Machinery, net	Transport equipment, net	Furniture and fixtures, net	Office equipment, net	Construction in progress	Other property, plant and equipment, net	Property, plant and equipment net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Opening balance</b>	<b>107,869</b>	<b>88,320</b>	<b>295,467</b>	<b>48,936</b>	<b>4,450</b>	<b>5,705</b>	<b>356,551</b>	<b>546,674</b>	<b>1,453,972</b>
<b>Changes</b>									
Additions	1,251	178	424	558	39	302	474,042	1,054	477,848
Divestitures	(85)	(1,371)	(64)	(451)	-	-	-	-	(1,971)
Depreciation expense	-	(11,477)	(97,046)	(14,902)	(1,281)	(2,053)	-	(69,137)	(195,896)
Increase(decrease) in foreign currency exchange	(42)	-	1	(23)	-	122	-	(24)	34
Reclassifications		69,410	228,116	48,717	1,805	1,442	(546,769)	197,279	-
Other increases (decreases) (*)	(1)	1,472	(2,438)	(13)	2	(206)	14,172	8,067	21,055
<b>Total changes</b>	<b>1,123</b>	<b>58,212</b>	<b>128,993</b>	<b>33,886</b>	<b>565</b>	<b>(393)</b>	<b>(58,555)</b>	<b>137,239</b>	<b>301,070</b>
<b>Ending balance</b>	<b>108,992</b>	<b>146,532</b>	<b>424,460</b>	<b>82,822</b>	<b>5,015</b>	<b>5,312</b>	<b>297,996</b>	<b>683,913</b>	<b>1,755,042</b>

(\*) The net balance of Other increases (decreases) corresponds to: 1) investment plan expenses which are expensed to profit or loss (forming part of cost of sales and other expenses per function, as appropriate), 2) the variation representing the purchase and use of materials and spare parts and 3) projects corresponding mainly to exploration expenditures and stain development.





## Note 14 - Property, plant and equipment (continued)

### 14.3 Detail of property, plant and equipment pledged as guarantee

There are no restrictions in title or guarantees for the compliance with obligations which affect property, plant and equipment.

### 14.4 Additional Information

Interest capitalized in construction-in-progress

The amount capitalized for this concept amounted to ThUS\$ 10,244 as of September 30, 2012 and ThUS\$ 22,249 as of December 31, 2011.

Financing costs are not capitalized for periods which exceed the normal term of acquisition, construction or installation of the asset, such as the case of delays, interruptions or temporary suspension of the project due to technical, financial or other issues, which prevent that the asset is maintained in good conditions for its use



**Note 15 – Employee benefits**

**15.1 Provisions for employee benefits**

<b>Classes of benefits and expenses by employee</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>Current</b>		
Profit sharing and bonuses	29,080	30,074
<b>Total</b>	<b>29,080</b>	<b>30,074</b>
<b>Non-current</b>		
Profit sharing and bonuses	5,880	4,083
Severance indemnities	32,885	28,188
Pension Plan	1,413	1,413
<b>Total</b>	<b>40,178</b>	<b>33,684</b>



## **Note 15 Employee benefits (continued)**

### **15.2 Policies on defined benefit plan**

This policy is applied to all benefits received for services provided by the Company's employees.

Short-term benefits for active employees are represented by salaries, social welfare benefits, paid time-off, sickness leaves and other leaves, profit sharing and incentives and non-monetary benefits; e.g., healthcare service, housing, subsidized or free goods or services. These will be paid in a term which does not exceed twelve months.

The Company only provides compensation and benefits to active employees, with the exemption of SQM North America which applies the definitions under 15.4 below.

For each incentive bonus delivered to the Company's employees, there will be a disbursement in the first quarter of the following year and this will be calculated based on Profit for the period at the end of each period applying a factor obtained subsequent to the employee appraisal process.

Employee benefits include retention bonuses for the Company's executives, which are linked to the Company's share price and it is paid in cash. The short-term portion is presented as provision for current employee benefits and the long-term portion as non-current.

The bonus provided to the Company's directors is calculated based on Profit for the period at each year-end and will consider the application of a percentage factor.

The benefit related to vacations (short-term benefits to employees, current), which is provided in the Labor Code which indicates that employees with more than a year of service will be entitled to annual holidays for a period not lower than fifteen paid business days. The Company provides the benefit of two additional vacation days.

Staff severance indemnities are agreed and payable based on the last salary for each year of service for the Company or with certain maximum limits in respect to the number of years to be considered or in respect to monetary terms. In general, this benefit is payable when the employee or worker ceases to provide his/her services to the Company and the right for its collection can be acquired because of different causes, as indicated in the respective agreements; e.g., retirement, dismissal, voluntary retirement, incapacity or disability, death, etc.

Law No. 19,728 published on May 14, 2001 which became effective on October 1, 2002 required "Compulsory Unemployment Insurance" in favor of all depending employees regulated by the Chilean Labor Code. Article 5 of this law provided the financing of this insurance through monthly contribution payments by both the employee and the employer.

## Note 15 - Employee benefits (continued)

### 15.3 Other long-term benefits

The other long-term benefits relate to staff severance indemnities and are recorded at their actuarial value.

Staff severance indemnities at actuarial value	09/30/2012	12/31/2011
	ThUS\$	ThUS\$
Staff severance indemnities, Chile	32,241	27,574
Other obligations in companies elsewhere	644	614
Total other non-current liabilities	<u>32,885</u>	<u>28,188</u>
SQM North America's pensions plan	1,413	1,413
Total post employment obligations	<u>1,413</u>	<u>1,413</u>

Staff severance indemnities have been calculated under the actuarial assessment method of the Company's obligations with respect to staff severance indemnities, which relate to defined benefit plans which consist of days of remuneration per year served at the time of retirement under conditions agreed in the respective agreements established between the Company and its employees.

Under this benefit plan, the Company retains the obligation for the payment of staff severance indemnities related to retirements without establishing a separate fund with specific assets, which is referred to as not funded. The discount interest rate of expected flows to be used was 6%.

#### Benefit payment conditions

The staff severance indemnity benefit relates to remuneration days for year worked for the Company with no limit of salary or years of services for the Company, when employees cease to work for the Company due to turnover or death. In this case, the maximum age for men is 65 years and 60 years old for women, which are the usual ages for retirement due to achieving the senior citizen age according to the Chilean pensions system provided in Decree Law 3,500 of 1980.

#### Methodology

The determination of the obligation for benefits under IAS 19, Projected Benefit Obligation (PBO) is described as follows:

To determine the Company's total liability, we used a mathematical simulation model which was programmed using a computer and which processed the situation of each employee on an individual basis.

## **Note 15 - Employee benefits (continued)**

### **15.3 Other long-term benefits, continued**

This model considered months as discrete time; i.e., the Company determined the age of each person and his/her salary on a monthly basis according to the growth rate. Thus, information on each person was simulated from the beginning of the life of his/her employment contract or when he/she started earning benefits up to the month in which it reaches the normal retirement age, generating in each period the possible retirement according to the Company's turnover rate and the mortality rate according to the age reached. When he/she reaches the retirement age, the employee finishes his/her service for the Company and receives indemnity related to retirement due to old age.

The methodology followed to determine the accrual for all the employees adhered to agreements has considered turnover rates and the mortality rate RV-2010 established by the Chilean Superintendence of Securities and Insurance to calculate pension-related life insurance reserves in Chile according to the Accumulated Benefit Valuation or Accrued Cost of Benefit Method. This methodology is established in IAS 19 on Retirement Benefit Costs.

### **15.4 Post-employment benefit obligations**

Our subsidiary SQM North America, has established with its employees a pension plan until 2002 called "SQM North America Retirement Income Plan", which obligation is calculated measuring the expected future forecasted staff severance indemnity obligation using a net salary gradual rate of restatements for inflation, mortality and turnover assumptions discounting the resulting amounts at present value using the interest rate defined by the authorities for 2012 and 2011.

Since 2003, SQM North America offers to its employees benefits related to pension plans based on the 401-K system, which do not generate obligations for the Company.

**Note 15 - Employee benefits (continued)**

**15.5 Staff severance indemnities**

As of September 30, 2012 and December 31, 2011, severance indemnities calculated at the actuarial value are as follows:

	<b>2012</b> <b>ThUS\$</b>	<b>2011</b> <b>ThUS\$</b>
Opening balance	(28,188)	(27,208)
Current cost of service	(4,270)	(7,871)
Interest cost	(1,050)	(1,106)
Actuarial gain/loss	41	(151)
Exchange rate difference	(2,637)	2,693
Contributions paid	3,219	5,455
Balance	<u>(32,885)</u>	<u>(28,188)</u>

The liability recorded for staff severance indemnity is valued at the actuarial value method, using the following actuarial assumptions:

	09/30/2012	12/31/2011	
Mortality rate	RV - 2011	RV - 2010	
Actual annual interest rate	6%	6%	
Voluntary retirement rotation rate:			
Men	0.9%	0.9%	annual
Women	1.53%	1.53%	annual
Salary increase	3.0%	3.0%	annual
Retirement age:			
Men	65	65	years
Women	60	60	years



## **Note 16 – Executive compensation plan**

The Company counts on a compensation plan for its executives, by means of the granting of payments based on the SQM share price change, paid in cash, and the executives may exercise their rights until the year 2016.

### **Characteristics of the plan**

This compensation plan is related with the company performance through the price of the Series B SQM share (Santiago Stock Exchange)

### **Participants in this plan**

This compensation plan includes 39 executives of the Company, who are entitled to this benefit, provided they stay with the Company during the dates these options are executed. The dates for exercising the options will be the first 7 calendar days of May following to the fiscal year.

### **Compensation**

The compensation for each executive is the differential between the average prices of the share during April of each year compared to the base price established by Company's management. The base price fixed by the Company for this compensation plan amounts to US\$ 50 per share. The Company reserves the right to exchange that benefit by shares or share options.



**Note 16 - Executive compensation plan (continued)**

The movement of the options in effect for the period, the average prices for the fiscal year of the options and the average contractual life of the options in effect as of September 30, 2012 and December 31, 2011 are the following:

<b>Movement for the period</b>	<b>2012</b>	<b>2011</b>
In effect as of January 1	2,340,000	3,370,025
Granted during the fiscal year		
Exercised during the fiscal year	229,500	1,030,025
In circulation as of December 31	2,200,500	2,340,000
Average contractual life	39 months	48 months

The amounts accrued by the plan, as of September 30, 2012 and December 31, 2011, amount to:

<b>Effect on profit or loss</b>	<b>2012 ThUS\$</b>	<b>2011 ThUS\$</b>
Amount accrued during the year	2,942	11,200

## Note 17 – Disclosures on equity

The detail and movements in the funds of equity accounts are shown in the consolidated statement of changes in equity.

### 17.1 Capital management

The main object of capital management relative to the administration of the Company's financial debt and equity is to ensure the regular conduct of operations and business continuity in the long term, with the constant intention of maintaining an adequate level of liquidity and in compliance with the financial safeguards established in the debt contracts in force. Within this framework, decisions are made in order to maximize the value of SQM.

Capital management must comply with, among others, the limits contemplated in the Financing Policy approved Board of Directors, which establish a maximum consolidated indebtedness level of 1.5 times the debt/equity. This limit can only be exceeded only if the Company's management has a written and previously granted authorization issued at the Extraordinary Shareholders' Meeting.

In addition, capital management must comply with the external capital requirements imposed (or covenants) in its financial obligations, which regulate the indebtedness level in 1.4 times, in its more strict level.

In conjunction with the level of indebtedness, it is also important for the Company to maintain a comfortable profile of maturities for its financial obligations, to oversight the relation between its short-term financial obligations and the long-term maturities, and the relation they have with the Company's asset distribution. Consequently, the Company has maintained a liquidity level of 3 times during the last periods.

The Company's management controls capital management based on the following ratios:

CAPITAL MANAGEMENT	09/30/2012	12/31/2011	Description (1)	Calculation (1)
Net Financial Debt	654,814	753,410	Financial Debt – Financial Resources	Other current Financial Liabilities + Other Non-Current Financial Liabilities – Cash and Cash Equivalents – Other Current Financial Assets – Hedging Assets, non-current
Liquidity	4.20	3.11	Current Asset divided by Current Liability	Total Current Assets / Total Current Liabilities
Net Debt / Capitalization	0.22	0.29	Net Financial Debt divided by Total Equity	Net financial debt / ( Net financial debt + Total Equity)
ROE	28.5%	29.7%	Income divided by Total Equity	Total Income / Equity
ROA	26.1%	24.1%	EBITDA – Depreciation divided by Net Total Assets of financial resources less related parties investments	(Gross Income – Administrative Expenses) / (Total Assets – Cash and Cash Equivalents – Other Current Financial Assets – Other Non-Current Financial Assets – Equity-accounted Investees)
Indebtedness	0.90	1.08	Total Liability on Equity	Total Liabilities / Total Equity

(1) Assumes the absolute value of the accounting records

## **Note 17 - Disclosures on equity (continued)**

### **17.1 Capital management, continued**

The Company's capital requirements change depending on variables such as: work capital requirements, of new investment financing and dividends, among others. The Company manages its capital structure and makes adjustments on the basis of the predominant economic conditions so as to mitigate the risks associated with adverse market conditions and take advantage of the opportunities there may be to improve the liquidity position.

There have been no changes in the capital management objectives or policy within the years reported in this document. No breaches of external requirements of capital imposed (or *covenants*) have been recorded.

### **17.2 Disclosures on preferred share capital**

Issued share capital is divided into 263,196,524 fully paid and subscribed shares with no par value composed of 142,819,552 Series "A" shares and 120,376,972 Series "B" shares, where both series are preferred shares

The preferential voting rights for each series are detailed as follows:

Series "A":

If the election of the Company's President results in a tie vote, the Company's directors may vote once again, without the vote of the director elected by the Series B shareholders

Series "B":

- 1) A general or extraordinary shareholders' meeting may be called at the request of shareholders representing 5% of the Company's Series B shares.
- 2) An extraordinary meeting of the Board of Directors may be called with or without the agreement of the Company's President, at the request of the director elected by Series B shareholders.

As of September 30, 2012, December 31, 2011, the Group does not maintain shares in the parent either directly or through its companies in which it has investments



**Note 17 – Disclosures on equity (continued)**

**17.2 Disclosures on preferred share capital (continued)**

Detail of types of capital in preference shares:

Type of capital in preferred shares Description of type of capital in preferred shares	09/30/2012		12/31/2011	
	Series A	Series B	Series A	Series B
Number of authorized shares	142,819,552	120,376,972	142,819,552	120,376,972
Number of fully subscribed and paid shares	142,819,552	120,376,972	142,819,552	120,376,972
Number of subscribed, partially paid shares	-	-	-	-
Par value of shares in ThUS\$	0.9435	2.8464	0.9435	2.8464
Increase (decrease in the number of current shares	-	-	-	-
Number of current shares	-	-	-	-
Number of shares owned by the entity or its subsidiaries or associates	-	-	-	-
Number of shares whose issuance is reserved due to the existence of options or agreements to dispose shares	-	-	-	-
Capital amount in shares ThUS\$	134,750	342,636	134,750	342,636
Amount of premium issuance ThUS\$	-	-	-	-
Amount of reserves ThUS\$	-	-	-	-
<b>Total number of subscribed shares, total</b>	<b>142,819,552</b>	<b>120,376,972</b>	<b>142,819,552</b>	<b>120,376,972</b>

As of September 30, 2011 and December 31, 2011, the Company has not placed any new issuances of shares on the market



## Note 17 - Disclosures on equity (continued)

### 17.3 Disclosures on reserves in equity

#### Reserves for currency exchange conversion

This balance reflects retained earnings for changes in the exchange rate, when converting financial statements of subsidiaries whose functional currency is from each company's origin country and the presentation currency is the US dollar.

#### Reserve for cash flow hedges

The Company maintains as hedge instruments, financial derivatives related to obligations with the public issued in Unidades de Fomento and Chilean pesos. Changes from the fair value of derivatives designated and classified as hedges are recognized under this classification.

#### Reserve for actuarial gains or losses in defined benefit plans

Our subsidiary SQM North America has established pension plans for its retired employees that are calculated by measuring the projected obligation of IAS using a net salary progressive rate net of adjustments to inflation, mortality and turnover assumptions, deducting the resulting amounts at present value using a 6.5% interest rate for 2012 and 2011.

#### Other reserves

Corresponds to the acquisition of the subsidiary SQM Iberian S.A., which was already under ownership of the Company at the acquisition date (IAS27 R).

	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Revaluation surplus		
Reserve for currency exchange conversion	(549)	(1,251)
Reserve for cash flow hedge	(16,102)	(10,230)
Reserve for actuarial gains or losses in defined benefit plans	(2,954)	(2,954)
Reserve of gains and losses for new measurement of available-for-sale financial assets		
Other reserves	(1,677)	(1,677)
<b>Total other reserves</b>	<b>(21,282)</b>	<b>(16,112)</b>

## SQM

Los Militares 4290,  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com



## Note 17 - Disclosures on equity (continued)

### 17.4 Dividend policies

As required by Article 79 of the Chilean Companies Act, unless otherwise decided by unanimous vote of the holders of issued and subscribed shares, we must distribute a cash dividend in an amount equal to at least 30% of our consolidated Profit for the period for year ended as of December 31, unless and except to the extent it has a deficit in retained earnings (losses not absorbed in prior years).

The policy of dividends defined by the Shareholders' General Meeting for the commercial year 2012 is:

- Distribution and payment in favor of each shareholder of a final dividend which will be equivalent to 50% of Profit for the period obtained in 2012
- Distribution and payment, if possible during 2012, of a provisional dividend which will be recorded against the aforementioned final dividend. This provisional dividend will be paid probably during the last quarter of 2012 and its amount could not exceed 50% of the retained earnings for distribution obtained during 2012, which are reflected in the Company's financial statements as of September 30, 2012.
- The distribution and payment by the Company of the remaining balance of the final dividend related to Profit for the period for the 2012 commercial year in up to two installments, which will have to be effectively paid and distributed prior to June 30, 2013.
- An amount equivalent to the remaining 50% of the Company's Profit for the period for 2012 will be retained and destined to the financing of operations of one or more of the Company's investment projects with no prejudice of the possible future capitalization of the entirety or a portion of this.
- The Board of Directors does not consider the payment of any additional or interim dividends.
- The Board of Directors considers as necessary to indicate that the aforementioned Dividends Policy correspond to the intention or expectation of the Board regarding this matter, Consequently, the enforcement of such Policy Dividends is necessarily conditioned to net incomes finally obtained, to the results indicating the Company's regular forecasts or the existence of certain conditions that could affect them, Notwithstanding the above and to the extent that such policy dividend does not suffer a significant change, SQM S.A. will timely communicate its shareholders on this matter.



## Note 17 - Disclosures on equity (continued)

### 17.5 Provisional dividends

On April 26th, 2012, in the Thirty Seventh General Ordinary Shareholders' Meeting, the payment of a definite dividend of US\$1.03679 per share was approved because of the net profit obtained during the 2011's commercial exercise. To that dividend, should be discounted US\$0.73329 per share that has already been paid on account of provisory dividend and the remainder, then amounting to US\$0.30350 per share, will be paid and distributed in favor of SQM's shareholders who are registered in the corresponding Record, during the fifth working day before the date when this will be paid. Such last amount, in case that correspond, will be paid in its equivalent in CLP (Chilean Peso) according to the value of "Dólar Observado" or "U.S. Dollar" published in the Official Gazette of April 26th, 2012.

On November 22, 2011, it was reported to the Superintendence of Securities and Insurance that the Board of Directors of Sociedad Química y Minera de Chile S.A. (SQM), in its meeting on November 22, 2011, unanimously agreed to pay and distribute the provisional dividend referred to in SQM's current "2011 Dividends Policy" which was informed to SQM's General Annual Ordinary Shareholders Meeting that was held on April 28 of this year. This, for the essential purpose of being able to pay and distribute as of December 19, 2011, a provisional dividend of US\$0.73329 per share –and which is approximately equivalent to the total amount of US\$193 million and the latter corresponds to 50% of the distributable net income of the fiscal year 2011 that has been accrued at September 30, 2011. The above, is charged against the net income of said fiscal year, in favor of the Shareholders who appeared registered in SQM's Shareholders Registry by the 5<sup>th</sup> working day prior to December 19<sup>th</sup>, 2011, and in its equivalent in Chilean pesos according to the value of the "Observed dollar" or "USA dollar" that appears published in the Official Gazette on December 13, 2011.

At the Annual Board of Directors meeting held on April 28, 2011, the Directors unanimously agreed to pay a final dividend of US\$0.7259 per share in relation to net profit for the year. Notwithstanding the above, US\$ 0.41794 per share was already paid as an interim dividend, and this amount should be subtracted from the final dividend detailed above, In line with this, the balance, amounting to US\$ 0.30798 per share, will be paid and distributed among shareholders of the Company who are registered with their respective shareholders registry as of the fifth business day prior to the day in which this dividend will be paid.





**Note 17 - Disclosures on equity (continued)**

**17.5 Provisional dividends (continued)**

Dividends presented deducted from equity are:

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Dividends attributable to owners of the parent	-	270,219
Dividends payable	-	81,325





**Note 18 – Provisions and other non-financial liabilities**

**18.1 Classes of provisions**

	09/30/2012			12/31/2011		
	Current	Non-current	Total	Current	Non-current	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Provision for legal complaints (*)	4,567	3,000	7,567	4,571	3,000	7,571
Provision for dismantling, restoration and rehabilitation cost	-	3,861	3,861	-	3,724	3,724
Other provisions	11,848	-	11,848	12,366	1,871	14,237
<b>Total</b>	<b>16,415</b>	<b>6,861</b>	<b>23,276</b>	<b>16,937</b>	<b>8,595</b>	<b>25,532</b>

(\*) Provisions for legal complaints relate to legal expenses for lawsuits whose resolution are pending, and correspond to funds estimated necessary to make the disbursement of expenses incurred for this purpose. This provision relates mainly to the litigation of its subsidiary located in Brazil and United States (see note 19.1) and other minor litigations.



**Note 18 - Provisions and other non-financial liabilities (continued)**

**18.2 Description of other provisions**

Description of other provisions	09/30/2012 ThUS\$	12/31/2011 ThUS\$
<b>Current provisions, other short-term provisions</b>		
Provision for tax loss in fiscal litigation	1,173	1,441
Royalties, agreement with CORFO (the Chilean Economic Development Agency)	6,639	6,800
Fine to Brazil	2,500	2,500
Indemnity Yara South Africa	-	624
Miscellaneous provisions	1,536	1,001
<b>Total</b>	<b>11,848</b>	<b>12,366</b>
<b>Other long-term provisions</b>		
Mine closure	3,861	3,724
Indemnity South Africa	-	1,871
<b>Total</b>	<b>3,861</b>	<b>5,595</b>

**18.3 Other non-financial liabilities, current**

Description of other liabilities	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Tax withholdings	1,137	9,837
VAT payable	2,764	21,087
Guarantees received	872	920
Accrual for dividend	-	81,325
Monthly tax provisional payments	20,376	11,239
Deferred income	61,037	15,284
Withholdings from employees and salaries payable	6,977	5,554
Accrued vacations	18,513	15,874
Other current liabilities	71	841
<b>Total</b>	<b>111,747</b>	<b>161,961</b>

**SQM**

Los Militares 4290,  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com





**Note 18 - Provisions and other non-financial liabilities (continued)**

**18.3 Changes in provisions as of September 30, 2012**

Description of items that gave rise to variations	Guarantee	Restructuring	Legal complaints	Onerous contracts	Provision for dismantling, restoration and rehabilitation cost	Other provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Total provisions, initial balance</b>	-	-	7,571	-	3,724	14,237	25,532
<b>Changes in provisions:</b>							
Additional provisions	-	-	-	-	137	7,558	7,695
Provision used	-	-	(4)	-	-	(9,837)	(9,841)
Increase (decrease) in foreign currency translation	-	-	-	-	-	(110)	(110)
<b>Total provisions, final balance</b>	-	-	<b>7,567</b>	-	<b>3,861</b>	<b>11,848</b>	<b>23,276</b>





**Note 18 - Provisions and other non-financial liabilities (continued)**

**18.4 Changes in provisions as of December 31, 2011**

Description of items that gave rise to variations	Guarantee	Restructuring	Legal complaints	Onerous contracts	Provision for dismantling, restoration and rehabilitation cost	Other provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
<b>Total provisions, initial balance</b>	-	-	4,590	-	3,500	12,424	20,514
<b>Changes in provisions:</b>							
Additional provisions	-	-	3,000	-	224	13,076	16,300
Provision used	-	-	(19)	-	-	(11,080)	(11,099)
Increase (decrease) in foreign currency translation	-	-	-	-	-	(183)	(183)
<b>Total provisions, final balance</b>	-	-	<b>7,571</b>	-	<b>3,724</b>	<b>14,237</b>	<b>25,532</b>





## Note 18 - Provisions and other non-financial liabilities (continued)

### 18.5 Detail of main classes of provisions

**Legal expenses:** This provision depends on the pending resolution of a legal lawsuit, to pay the expenses associated to and incurred during such lawsuit (incurred mainly in Brazil and U.S.A.).

**Tax accrual in tax litigation:** This accrual relates to lawsuits pending resolution related to taxes in Brazil for two of our subsidiaries, SQM Brazil and NNC

**CORFO (Economic Development Agency) Royalties agreement:** Relates to the commercialization of mining properties that SQM Salar S.A. pays the Economic Development Agency for on a quarterly basis. The amount of the lease payable is calculated based on sales of products extracted from the Atacama Saltpeter deposit.

The settlement of the aforementioned amounts is performed on a quarterly basis.

To date, the Company and its subsidiaries have no significant uncertainties about the timing and amount of one class of provision.



## Note 19 - Contingencies and restrictions

According to note 18.1 the Company has only registered a provision for those lawsuits in which the probability to lose is "more likely than not", The Company is party to lawsuits and other relevant legal actions that are detailed as follows:

### 19.1 Lawsuits and other relevant events

1. Plaintiffs : JB Comércio de Fertilizantes e Defensivos Agrícolas Ltda. (JB)  
 Defendant : Nitratos Naturais do Chile Ltda. (NNC)  
 Date : December 1995  
 Court : MM 1ª, Vara Cível de Comarca de Barueri, Brazil.  
 Reason : Compensation claim filed by JB against NNC for having appointed a distributor in a territory of Brazil for which JB had an exclusive contract.  
 Status : Lower court ruling against Nitratos Naturais do Chile Ltda. and recourse of appeal pending resolution.  
 Nominal value : ThUS\$1,800
  
2. Plaintiff : Compañía Productora de Yodo y Sales S.A.  
 Defendant : Sociedad Química y Minera de Chile S.A.  
 Date : November 1999  
 Court : Civil Court of Pozo Almonte  
 Reason : Nullity of mining concession Paz II 1 to 25  
 Status : First sentence in favor of SQM. Recourse of appeal pending resolution.  
 Nominal value : ThUS\$ 162
  
3. Plaintiff : Compañía Productora de Yodo y Sales S.A.  
 Defendant : Sociedad Química y Minera de Chile S.A.  
 Date : November 1999  
 Court : Civil Court in Pozo Almonte  
 Reason : Nullity of mining concession Paz III 1 to 25  
 Status : Lower court decision in favor of SQM. Appellate court decision pending  
 Nominal value : ThUS\$ 204
  
4. Plaintiff : Nancy Erika Urrea Muñoz  
 Defendants : Fresia Flores Zamorano, Duratec-Vinilit S.A. and SQM S.A. and their insurers  
 Date : December 2008  
 Court : 1st Civil Court of Santiago  
 Reason : Labor Accident  
 Status : Evidence  
 Nominal value : ThUS\$ 550



## Note 19 - Contingencies and restrictions (continued)

### 19.1 Lawsuits and other relevant events, continued

5. Plaintiffs : Eduardo Fajardo Nuñez, Ana Maria Canales Poblete, Raquel Beltran Parra, Eduardo Fajardo Beltran and Martina Fajardo Beltran.  
Defendants : SQM Salar S.A. and insured parties  
Date : November 2009  
Court : 20th Civil Court in Santiago  
Reason : Labor accident  
Status : Summons to hear the judgement.  
Nominal value : ThUS\$ 1,880
6. Plaintiff : City of Pomona, California USA  
Defendant : SQM North America Corp (SQM NA)  
The lawsuit also was filed against Sociedad Química y Minera de Chile S.A. this lawsuit has not yet been notified to the Company  
Date : December 2010  
Court : United States District Court for the Central District of California  
Reason : Payment of expenses and other amount related to the treatment of groundwater to allow for consumption by removing the existing perchlorate in such groundwater and that supposedly come from Chilean fertilizer.  
Status : Withdrawal conditioned to the outcome pending of the appeal.  
Nominal value : Not possible to determine
7. Plaintiff : City of Lindsay, California USA  
Defendant : SQM North America Corp (SQM NA)  
The lawsuit also was filed against Sociedad Química y Minera de Chile S.A. this lawsuit has not yet been notified to the Company  
Date : December 2010  
Court : United States District Court for the Eastern District of California  
Reason : Payment of expenses and other amount related to the treatment of groundwater to allow for consumption by removing the existing perchlorate in such groundwater and that supposedly come from Chilean fertilizer.  
Status : Claim. Procedure suspended.  
Nominal value : Not possible to determine
8. Plaintiff : Metalúrgica FAT Limitada  
Defendant : SQM Salar S.A.  
Date : August 2011  
Court : 9th Civil Court in Santiago  
Reason : Compensation for early termination of supply contract and installation of metal structures.  
Status : Evidence  
Nominal value : THUS\$175





## Note 19 - Contingencies and restrictions (continued)

### 19.1 Lawsuits and other relevant events, continued

9. Plaintiff : Angelina Castillo Figueroa and others  
Defendant : SQM Nitratos S.A. and its assurers  
Date : June 2012  
Court : 2nd Civil Court of Santiago  
Reason : Demand for damages for supposed civil liability not in the contract derived of the explosion occurred in September 6th 2010 near Baquedano, that caused the decease of six employees..  
Status : Evidence  
Nominal value : ThUS\$9.400
10. Plaintiff : Nilda Ester Muñoz Muñoz y otros  
Defendant : Alejandro Reyes R., Transportes Transerik Limitada, Constructora Excon S.A. y SQM Salar S.A. and their assurers  
Date : Jul 2012  
Court : 15th Civil Court of Santiago  
Reason : Claim for damages for suppose civil liability not in the contract derived from the accident happened in October 22nd 2010 at Salar de Atacama causing the death of Mr. Daniel Opazo Muñoz  
Status : Answer to the complaint  
Nominal value : ThUS\$2,400
11. Plaintiff : Sociedad industrial Seguel y Ortiz Limitada  
Defendant : SQM Salar S.A.  
Date : August 2012  
Court : Arbitral  
Reason : Indemnity for supposed damages derived of anticipated end of contract for services rendered.  
Status : Answer to the complaint  
Nominal value : ThUS\$3,500
12. Plaintiff : María Angélica Alday Fuentes  
Defendant : Vladimir Roco Alvarez, Compass Catering S.A. y SQM S.A.  
Date : August 2012  
Court : 1st Civil Court Antofagasta.  
Reason : Indemnity for moral damages derived of attempt of sexual abuse  
Status : Answer to the complaint  
Nominal value : ThUS\$200





## Note 19 - Contingencies and restrictions (continued)

### 19.1 Lawsuits and other relevant events, continued

The Company and its subsidiaries have been involved and will probably continue being involved either as plaintiffs or defendants in certain judicial proceedings that have been and will be heard by the Arbitral or Ordinary Courts of Justice that will make the final decision. Those proceedings that are regulated by the appropriate legal regulations are intended to exercise or oppose certain actions or exceptions related to certain mining claims either granted or to be granted and that do not or will not affect in an essential manner the development of the Company and its subsidiaries.

Soquimich Comercial S.A. has been involved and will probably continue being involved either as plaintiff or defendant in certain judicial proceedings through which it intends to collect and receive the amounts owed, the total nominal value of which is approximately ThUS\$ 700.

The Company has made efforts and continues making efforts to obtain payment of certain amounts that are still owed it on occasion of their activities. Such amounts will continue to be required using judicial or non-judicial means by the plaintiffs, and the actions and exercise related to these are currently in full force and effect.

The Company and its subsidiaries have not received legal notice of any claims other than those mentioned in paragraph I above. The claims detailed above seek to annul certain mining claims that were purchased by SQM S.A. and Subsidiaries, the proportional purchase value of which, with respect to the portion affected by the superimposition, exceeds the nominal and approximate amount of ThUS\$ 150. The claims seek payment of certain amounts allegedly owed by the Company due to its own activities, which exceed the approximate, nominal and individual amount of ThUS\$ 150.

## Note 19 - Contingencies and restrictions (continued)

### 19.2 Restrictions to the management or financial limits

Contracts for credits subscribed by SQM S.A. with national and foreign Banks and for bonds issuance in the local and international Market, require the Company the accomplishment of the following level of consolidated financial indicators, calculated for a mobile term which includes the last twelve months:

- Keep a minimum patrimony of MUS\$900,000.
- Keep a connection between relación entr Net Financial Debt and EBITDA not superior to 3 times.
- Keep a ratio of Total Debt Level not superior to 1,4 times. Level of Total Debt defined as the ratio Total Liabilities divided by Total Patrimony.
- Keep a ration among the addition of the financial debt of the operative subsidiaries SQM Industrial S.A. and SQM Salar S.A., or of their respective legal successors, and the total of consolidated, and the consolidated current assets of the Issuer, not superior to 0,3 times.

As of September 30th 2012, the previously mentioned financial indicators present the following values:

Indicator	09/30/2012	12/31/2011
Equity MUS\$	2,370,577	1,864,380
Net Financial Debt/EBITDA	0,59	0,79
Debt	0,90	1,08
Debt SQM Industrial and SQM Salar/Current Assets	0,03	0,05

Contracts corresponding to the issue of bonds, issued abroad, oblige the Company not to merge or sell any title whether total or substantial part of its asset, unless accomplishing acts from Chile or the United States of America, and that it assume, by means of a complementary contract, the obligations of SQM S.A., (ii) that immediately after the merge or sale there is no unaccomplishment of the issuer, and (iii) that the issuer has delivered a legal opinion indicating that the merge or sale and the complementary contract meet the requirements pointed out on the original contract..

Besides, SQM S.A. is obliged to deliver financial information, quarterly.

The Company and its subsidiaries have accomplished and are accomplishing totally, all the limitations, restrictions and obligations above mentioned.



## Note 19 - Contingencies and restrictions (continued)

### 19.3 Commitments

The subsidiary SQM Salar S.A. has signed a rental contract with the Economic Development Agency (CORFO), which establishes that this subsidiary will pay rent to CORFO for the concept of commercialization of certain mining properties owned by CORFO and for the products resulting from this commercialization. The annual rent stated in the aforementioned contract is calculated on the basis of sales of each type of product. The contract is in force until 2030, and rent began being paid in 1996 reflecting an expense amount of ThUS\$ 19,208 as of September 30, 2012 (ThUS\$ 23,951 as of December 31, 2011).

### 19.4 Restricted or pledged cash

The subsidiary Isapre Norte Grande Ltda. in compliance with that established by the Chilean Superintendence of Healthcare, which regulates the running of pension-related health institutions, maintains a guarantee in financial instruments, delivered in deposits, custody and administration to Banco de Chile.

This guarantee, according to the regulations issued by the Chilean Superintendence of Healthcare is equivalent to the total sum owed to its members and medical providers, Banco de Chile reports the present value of the guarantee to the Chilean Superintendence of Healthcare and Isapre Norte Grande Ltda. on a daily basis. As of September 30, 2012, the guarantee amounts to ThUS\$ 542.

### 19.5 Securities obtained from third parties

The main security received from third parties (distributors) to guarantee Soquimich Comercial S.A.'s compliance with obligations in contracts of commercial mandates for the distribution and sale of fertilizers amounted to ThUS\$4.800 as of September 30, 2012; as of December 31, 2011 these amounted to ThUS \$4,467 which is detailed as follows:

Entity name	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Llanos y Wammes Soc. Com. Ltda	2,111	1,926
Fertglobal Chile Ltda.	1,689	1,541
Tattersall Agroinsumos S.A.	1,000	1,000

## SQM

Los Militares 4290,  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com





**Nota 19 - Contingencies and restrictions (continued)**

**19.6 Indirect guarantees**

Guarantees in which there is no pending balance indirectly reflect that the respective guarantees are in force and approved by the Company's Board of Directors and have not been used by the respective subsidiary.

Creditor of the guarantee	Debtor		Type of guarantee	Pending balances as of the closing date of the financial statements	
	Name	Relationship		09/30/2012 ThUS\$	12/31/2011 ThUS\$
Australian and New Zealand Bank	SQM North America Corp	Subsidiary	Bond	-	-
Australian and New Zealand Bank	SQM Europe N.V.	Subsidiary	Bond	-	-
Generale Bank	SQM North America Corp	Subsidiary	Bond	-	-
Generale Bank	SQM Europe N.V.	Subsidiary	Bond	-	-
Kredietbank	SQM North America Corp	Subsidiary	Bond	-	-
Kredietbank	SQM Europe N.V.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM Europe N.V.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM North America Corp	Subsidiary	Bond	-	-
Banks and financial institutions	Nitratos Naturais do Chile Ltda.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM México S.A. de C.V.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM Brasil Ltda.	Subsidiary	Bond	-	-
"BNP"	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
Sociedad Nacional de Minería A.G.	SQM Potasio S.A.	Subsidiary	Bond	-	-
ING Capital LLC	Royal Seed Trading A..V.V.	Subsidiary	Bond	-	-
Scotiabank & Trust (Cayman) Ltd.	Royal Seed Trading A.V.V.	Subsidiary	Bond	50,039	50,207
Bank of America	Royal Seed Trading A.V.V.	Subsidiary	Bond	40,317	40,140
Export Development Canada	Royal Seed Trading A.V.V.	Subsidiary	Bond	50,237	50,024
The Bank of Tokyo-Mitsubishi UFJ Ltd.	Royal Seed Trading A.V.V.	Subsidiary	Bond	50,328	50,137
JP Morgan Chase Bank	SQM Industrial S.A.	Subsidiary	Bond	-	-
The Bank of Nova Scotia	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
Morgan Stanley Capital Services	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-





**Note 20 - Revenue**

As of September 30, 2012 and 2011, revenue is detailed as follows:

Types of regular revenues	January to september		April to september	
	2012	2011	2012	2011
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Sales of goods	1,822,355	1,601,377	612,939	573,162
Provision of services	5,853	5,002	2,313	1,517
<b>Total</b>	<b>1,828,208</b>	<b>1,606,379</b>	<b>615,252</b>	<b>574,679</b>

**Note 21 - Earnings per Share**

Basic earnings per share are calculated by dividing net income attributable to the Company's shareholders by the weighted average of the number of shares in circulation during that period,

As expressed, earnings per share are detailed as follows:

Basic earnings per share	09/30/2012	09/30/2011
	ThUS\$	ThUS\$
Earnings (losses) attributable to owners of the parent	507,417	386,862
	09/30/2012	09/30/2011
	Units	Units
Number of common shares in circulation	263,196,524	263,196,524
	09/30/2012	09/30/2011
Basic earnings per share (US\$ per share)	1.9279	1.4699

The Company has not made any operation with a potential dilutive effect that assumes diluted earnings per share different from the basic earnings per share.



**Note 22 - Borrowing costs**

The cost of interest is recognized as expenses in the year in which it is incurred, except for interest that is directly related to the acquisition and construction of tangible property, plant and equipment assets and that complies with the requirements of IAS 23. As of September 30, 2012, total interest expenses incurred amount to ThUS\$41,520 (ThUS\$30,289 as of September 30, 2011).

The Company capitalizes all interest costs directly related to the construction or to the acquisition of property, plant and equipment, which require a substantial time to be suitable for use.

**Costs of capitalized interest, property, plant and equipment**

The cost of capitalized interest is determined by applying the average or weighted average of all financing costs incurred by the Company to the monthly end balances of works-in-progress meeting the requirements of IAS 23.

The rates and costs for capitalized interest of property, plant and equipment are detailed as follows:

	09/30/2012	09/30/2011
Capitalization rate of costs for capitalized interest, property, plant and equipment	7%	7%
Amount of costs for interest capitalized in ThUS\$	10,244	15,897

**Note 23 - Effect of fluctuations on the foreign currency exchange rates**

**a) Foreign currency exchange differences recognized in profit or loss except for financial instruments measured at fair value through profit or loss:**

	09/30/2012 ThUS\$	09/30/2011 ThUS\$
Conversion foreign exchange gains (losses) recognized in the result of the year.	(17,689)	(18,987)
Conversion foreign exchange reserves attributable to the owners of the controlling entity.	702	(1,532)
Conversion foreign exchange reserves attributable to the non-controlling entity.	91	(114)

**b) Reserves for foreign currency exchange differences:**

As of September 30, 2012, and December 31, 2011, foreign currency exchange differences are detailed as follows:

Detail	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Changes in equity generated through the equity method:		
Comercial Hydro S.A.	937	937
SQMC Internacional Ltda.	38	23
Proinsa Ltda.	29	17
Agrorama Callegari Ltda.	155	102
Isapre Cruz del Norte Ltda.	95	55
Almacenes y Depósitos Ltda.	103	57
Sales de Magnesio Ltda.	185	48
Sociedad de Servicios de Salud S.A.	34	24
Agrorama S.A.	(5)	(11)
Doktor Tarsa	(1,254)	(1,964)
Nutrisi Holding	(42)	(42)
SQM Vitas Fzco	(315)	(159)
Ajay Europe	(251)	(176)
Misr Specialty Ferti	(39)	(39)
SQM Eastmed Turkey	(40)	(40)
Charlee SQM (Thailand) Co. Ltda.	(32)	(52)
Coromandel SQM India	(146)	(31)
SQM Italia SRL	(1)	-
<b>Total</b>	<b>(549)</b>	<b>(1,251)</b>

**c) Functional and presentation currency**

The functional currency in these companies corresponds to the currency of the country of origin of each entity, and its presentation currency is the US dollar.

## Note 23 - Effect of fluctuations on the foreign currency exchange rates (continued)

### d) Reasons to use one presentation currency and a different functional currency

- The total revenues of these subsidiaries are associated with the local currency.
- The commercialization cost structure of these companies is affected by the local currency.
- The equities of these companies are expressed in local currency (Chilean peso).

## Note 24 - Environment

### 24.1 Disclosures of disbursements related to the environment

The Company is continuously concerned with protecting the environment both in its production processes and with respect to products manufactured. This commitment is supported by the principles indicated in the Company's Sustainable Development Policy. The Company is currently operating under an Environmental Management System (EMS) that has allowed it to strengthen its environmental performance through the effective application of the Company's Sustainable Development Policy.

Operations that use caliche as a raw material are carried out in desert areas with climatic conditions that are favorable for drying solids and evaporating liquids using solar energy. Operations involving the open-pit extraction of minerals, due to their low waste-to-mineral ratio, generate remaining deposits that slightly alter the environment, A portion of the ore extracted is crushed, a process in which particle emissions occur. Currently this operation is conducted only at the Pedro de Valdivia worksite and no ore crushing process is conducted in the Maria Elena sector.

Many of the Company's products are shipped in bulk at the Port of Tocopilla. In 2007 the city of Tocopilla was declared a zone Saturated with MP10 Particles mainly due to the emissions from the electric power plants that operate in that city. In October 2010 the Decontamination Plan for Tocopilla was put in place. Accordingly, the Company has committed to taking several measures to mitigate the effects derived from bulk product movements in the port. These measures have been successfully implemented since 2007.

The Company carries out environmental follow-up and monitoring plans based on specialized scientific studies. Within this context, the Company entered into a contract with the National Forestry Corporation (CONAF) aimed at researching the activities of flamingo groups that live in the Salar de Atacama (Atacama Saltpeter Deposit) lagoons. Such research includes a population count of the birds, as well as breeding research. Environmental monitoring activities carried out by the Company at the Salar de Atacama and other systems in which it operates are supported by a number of studies that have integrated diverse scientific efforts from prestigious research centers, including Dictuc from the Pontificia Universidad Católica in Santiago and the School of Agricultural Science of the Universidad de Chile.

## **Note 24 - Environment (continued)**

### **24.1 Disclosures of disbursements related to the environment (continued)**

Furthermore, within the framework of the environmental studies which the Company is conducting, the Company performs significant activities in relation to the recording of Pre-Columbian and historical cultural heritage, as well as the protection of heritage sites, in accordance with current Chilean laws. These activities have been especially performed in the areas surrounding Maria Elena and the Nueva Victoria plants. This effort is being accompanied by cultural initiatives within the community and the organization of exhibits in local and regional museums.

As emphasized in its Sustainable Development Policy, the Company strives to maintain positive relationships with the communities surrounding the locations in which it carries out its operations, as well as to participate in communities' development by supporting joint projects and activities which help to improve the quality of life for residents. For this purpose, the Company has focused its efforts on activities involving the rescue of historical heritage, education and culture, as well as development, and in order to do so, it acts both individually and in conjunction with private and public entities.

### **24.2 Detail of information on disbursements related to the environment**

The accumulated disbursements in which the Company incurred as of September 30, 2012 for the concept of investments in production processes, verification and control of compliance with ordinances and laws relative to industrial processes and facilities, including prior year disbursements related to these projects amounted to ThUS\$ 18,939 and are detailed as follows:



**Note 24- Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses as of September 30, 2012**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM Industrial S.A.	Environmental Management (Expense as of September 2012)	Not classified	Expense	Not classified	1,074	12-31-2012
SQM Industrial S.A.	IQ8G – Improvement of Bureau of Exchange, offices and facilities	Sustainability	Asset	Not classified	72	12-31-2012
SQM Industrial S.A.	JQEZ – Change of Bertrams Prilling Boiler CS	Sustainability: Replacement of equipment	Asset	Development	245	08-01-2013
SQM Industrial S.A.	JQH9 – Purchase of Bertrams Boiler	Sustainability: Replacement of equipment	Asset	Development	74	08-01-2013
SQM Industrial S.A.	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Asset	Not classified	37	12-31-2013
SQM Industrial S.A.	MP5W - TK's Fuel Standards	Sustainability	Asset	Not classified	763	12-31-2012
SQM Industrial S.A.	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Environment and Risk prevention	Asset	Development	208	12-31-2012
SQM Industrial S.A.	MQ8M - Reconditioning monitoring station ME	Sustainability: Renovation	Asset	Not classified	8	12-31-2012
SQM Industrial S.A.	MQA8 – Normalization gas systems peripheral casinos (stage 1 of project)	Not classified	Asset	Not classified	3	12-31-2012
SQM Industrial S.A.	MQAJ - Improvements to Camp Water and Sewage (P Contesse commitment to DDSS)	Not classified	Asset	Not classified	8	12-31-2012
SQM Industrial S.A.	MQBM - Archaeological Digging Deployment Maria Elena - Toco	Sustainability: Environment and Risk prevention	Asset Expense	Not classified	2	12-31-2012
SQM Industrial S.A.	MQHF- Pilas ME Maintenance	Sustainability	Asset	Not classified	191	08-01-2013
SQM Industrial S.A.	MQK2- Elimination of PCBs I	Not classified	Asset/Expense	Not classified	16	03-31-2015





**Note 24- Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses as of September 30, 2012, continued**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM Industrial S.A.	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Replacement of equipment	Asset Expense -	Not classified	147	12-31-2013
SQM Industrial S.A.	PPNK - Management of Ammonia PV stoppage plant	Sustainability: Environment and Risk prevention	Asset	Not classified	43	12-31-2012
SQM Industrial S.A.	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset Expense -	Not classified	1,434	12-31-2013
SQM Industrial S.A.	SQ7X - Reach 2011-2013	Sustainability	Expense	Not classified	181	01-31-2014
SQM Industrial S.A.	TQ78 - motorized sweepers	Sustainability: Replacement of equipment	Asset	Development	198	12-31-2012
SQM Industrial S.A.	TQA2 - Improvement sewage Villa Prat	Not classified	Expense	Not classified	16	12-31-2012
SQM Industrial S.A.	JQ8K - DIA Line 4 Floor Drying , Coya Sur (Project: Drying Line 4)	Environmental procedure	Asset	Not classified	32	12-31-2012
SQM Industrial S.A.	FP55 - FPXA - Zone Mine EIS PB - PB Expansion EIS (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Environmental procedure	Asset	Not classified	1,369	12-31-2012
SQM Industrial S.A.	JQB6 - NPTIV (DIA Planta NPT4, Coya Sur)	Environmental procedure	Activo	No Clasificado	59	31-12-2012
SQM Industrial S.A.	PQLV- Mine PV New Area (DIA Pedro de Valdivia Mine)	Ambient procedure	Asset	Not classified	108	03-31-2013
SQM S.A.	IQLR- Implem. Of Mitigation Measures Puquios Salar de llamara	Sustainability: Risk Prevention and Environment	Expense	Not classified	70	12-30-2012
SQM S.A.	MQLQ- Gas Washing System	Sustainability: Risk Prevention and Environment	Expense	Development	61	01-01-2013



## Note 24- Environment (continued)

### 24.2 Detail of information on disbursements related to the environment, continued

#### Accumulated expenses as of September 30, 2012, continued

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM S.A.	AQ0A - Well Drilling 4 Uptake Change Point Tamarugal Pampa	Sustainability: Natural Resources	Asset	Development	534	12-31-2012
SQM S.A.	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense	Not classified	138	12-31-2012
SQM S.A.	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense	Not classified	647	12-31-2012
SQM S.A.	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense	Not classified	540	12-31-2012
SQM S.A.	IQ08 - PSA Llamara & Pampa Tamarugal	Sustainability: Natural Resources	Expense	Development	1,759	12-31-2012
SQM S.A.	IQ0C - Mine Area Enhancement NV	Sustainability: Environment and Risk prevention	Expense	Not classified	66	12-31-2012
SQM S.A.	IQ1K - Construction of 3 observation wells in Sur Viejo	Sustainability: Natural Resources	Asset	Development	195	12-31-2012
SQM S.A.	IQ1M - PSA Re-injection of water to Puquios Llamara	Not classified	Asset	Not classified	1,138	12-31-2012
SQM S.A.	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Asset	Not classified	224	12-31-2013
SQM S.A.	IQ52 - New Victoria Environment Office	Not classified	Asset	Not classified	29	12-31-2012
SQM S.A.	IQ53 - Cultural heritage route Soronal adduction (Pampa Hermosa)	Sustainability: Environment and Risk prevention	Asset	Not classified	18	12-31-2012
SQM S.A.	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Asset	Not classified	363	12-31-2013
SQM S.A.	IQ9V - Project Quillagua	Not classified	Asset	Not classified	488	12-31-2014

**Note 24- Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses as of September 30, 2012, continued**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM S.A.	PQB9 - Change of exhaust SO2 gas	Sustainability	Asset	Not classified	149	12-31-2013
SQM S.A.	IQ6M/ IQ6N - DIA Expansion Nueva Victoria Sur Mine (Projects: Exploration NVS7 2011 and Exploration Nva. Victoria Oeste)	Environmental procedure	Asset	Not classified	115	12-31-2012
SQM S.A.	IP83 - DIA Expansion TLN-15 (Projects: Management Administration Expenses SQM Nueva Victoria)	Not classified	Expense	Not classified	9	12-31-2012
SQM Salar S.A.	LQFD- Changing Houses	Sustainability	Asset - Expense	Not classified	160	12-31-2012
SQM Salar S.A.	CQ4M – Regularization of Contractor facilities	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	17	12-31-2012
SQM Salar S.A.	CQ8U - New Changing Room CL - HL	Capacity Upgrade	Asset	Not classified	242	12-31-2012
SQM Salar S.A.	LP82 - Project for the Promotion of Agricultural Activity in Communities of the Salt deposit	Sustainability	Expense	Development	959	12-31-2012
SQM Salar S.A.	LPTF – Environmental study and exploration 2010	Sustainability	Expense	Not classified	398	12-31-2012
SQM Salar S.A.	LPTJ - Improvements Sanitary Works	Sustainability	Asset	Not classified	206	12-31-2012
SQM Salar S.A.	LQDM – Certification of tanks	Sustainability	Expense	Not classified	135	12-31-2013
SQM Salar S.A.	LQ38 - Field Drying Sludge	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	26	12-31-2012
SQM Salar S.A.	LQAK - garbage rooms MOP and SOP	Sustainability	Expense	Not classified	24	12-31-2012
SQM Salar S.A.	LQI6- Surveys and Ambient Prospections 2011 (EIA Operation Actualization in Salar de Atacama)	Ambient Procedure	Asset	Not classified	147	06-30-2013
SIT S.A.	TQNA- Meteorological station Tocopilla (Decontamination plan system Tocopilla)	Sustainability: Risk and Environment Prevention	Asset	Not classified	5	12-31-2012
SIT S.A.	MQ6Y - Maintenance and repair and bureau of exchange Tocopilla ME	Sustainability: Environment and Risk prevention	Asset	Not classified	20	12-31-2012



**Note 24- Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses as of September 30, 2012, continued**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SIT S.A.	TQM2 – Capsulation Project charge/discharge Fields 1 and 8	Costs Reduction	Asset - Expense	Not classified	7	12-31-2012
SIT S.A.	TPR8 - Disposal of liquid waste generation by aspiration	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	64	12-31-2012
SIT S.A.	TPYX – Equipping of dust collector of the cradle and seal - Field 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset	Development	1,648	12-31-2013
SIT S.A.	TQAP - Paving Field No. 3 and No. 4	Capacity Upgrade	Expense	Not classified	13	12-31-2012
SIT S.A.	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense	Development	3	12-31-2013
Minera Nueva Victoria S.A.	IQ4C - Camp Development (Osmosis and Others)	Capacity Upgrade	Asset	Not classified	1,986	12-31-2012
SQM Nitratos S.A.	IQDN- Storage Rises – Maintenance of Mine NV	Sustainability: Risk Prev., and Environment	Asset	Not classified	7	12-31-2012
SQM Nitratos S.A.	PQI9 – Mine waste water treatment plant	Sustainability: Environment and Risk prevention	Asset	Not classified	41	08-01-2013
				<b>Total</b>	<b>18,939</b>	





## 24.2 Detail of information on disbursements related to the environment, continued

### Future expenses as of September 30, 2012

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM Industrial S.A.	Environment management (Budget 2012 Available at II Quarter 2012)	Not classified	Expense	Not classified	283	12-31-2012
SQM Industrial S.A.	IQ8G – Improvement of Bureau of Exchange, offices and facilities	Sustainability	Asset	Not classified	3	12-31-2012
SQM Industrial S.A.	JQH9 – Purchase of Bertrams Boiler	Sustainability: Replacement of equipment	Asset	Development	526	08-01-2013
SQM Industrial S.A.	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Asset	Not classified	179	12-31-2013
SQM Industrial S.A.	MP5W - TK's Fuel Standards	Sustainability	Asset	Not classified	337	12-31-2012
SQM Industrial S.A.	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Environment and Risk prevention	Asset	Development	255	12-31-2012
SQM Industrial S.A.	MQA8 - Normalization gas system, external cafeterias (Stage 1: projects)	Not classified	Expense	Not classified	147	12-31-2012
SQM Industrial S.A.	MQAJ - Improvements to Camp Water and Sewage (P Contesse commitment to DDSS)	Not classified	Asset	Not classified	292	12-31-2012
SQM Industrial S.A.	MQBM - Archaeological Digging Deployment Maria Elena - Toco	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	54	12-31-2012
SQM Industrial S.A.	MQHF – Sustaining of batteries ME	Sustainability	Asset - Expense	Not classified	113	08-01-2013
SQM Industrial S.A.	MQK2 – Elimination of PCBs I	Not classified	Asset - Expense	Not classified	908	03-31-2015
SQM Industrial S.A.	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Replacement of equipment	Asset - Expense	Not classified	87	12-31-2013
SQM Industrial S.A.	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	3,082	12-31-2013





**Note 24- Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Future expenses as of September 30, 2012**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM Industrial S.A.	SQ7X - Reach 2011-2013	Sustainability	Expense	Not classified	324	01-31-2014
SQM Industrial S.A.	TQ78 – Motorized sweepers	Sustainability: Equipment replacement equipos	Asset	Development	8	12-31-2012
SQM Industrial S.A.	TQA2 - Drainage Improvement Villa Prat	Not classified	Asset - Expense	Not classified	154	12-31-2012
SQM Industrial S.A.	CQLX- Yard for Dangerous Residue - S. Carmen y Lagarto	Sustainability: Risk Prevention and Environment	Asset - Expense	Not classified	100	12-31-2012
SQM Industrial S.A.	JQL7- Engineering and Project for the reception of prilado and dried dust. KNO3	Capacity Upgrade	Expense	Research	400	08-01-2013
SQM Industrial S.A.	FP55 - FPXA - EIA Expansion (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Sustainability	Asset	Development	191	12-31-2012
SQM Industrial S.A.	JQB6 – NPTIV (DIA Planta NPT4, Coya Sur)	Ambient Procedure	Asset	Not classified	11	12-31-2012
SQM Industrial S.A.	PQLV – New Area of Mine PV (DIA Pedro de Valdivia Mine)	Ambient Procedure	Asset	Not classified	266	03-31-2013
SQM S.A.	AQ0A - Well Drilling 4 Uptake Change Point Tamarugal	Sustainability: Natural Resources	Asset	Development	61	12-31-2012
SQM S.A.	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense	Not classified	85	12-31-2012
SQM S.A.	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense	Not classified	339	12-31-2012
SQM S.A.	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense	Not classified	708	12-31-2012
SQM S.A.	IQ08 - PSA Llamara & Pampa Tamarugal	Sustainability: Natural Resources	Expense	Development	7	12-31-2012
SQM S.A.	IQ0C - Mine Area Enhancement NV	Sustainability: Environment and Risk prevention	Expense	Not classified	10	12-31-2012



## Note 24- Environment (continued)

### 24.2 Detail of information on disbursements related to the environment, continued

#### Future expenses as of September 30, 2012

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM S.A.	IQ1K - Construction of 3 observation wells in Sur Viejo	Sustainability: Natural Resources	Asset	Development	2	12-31-2012
SQM S.A.	IQ1M - PSA Re-injection of water to Piquios Llamara	Not classified	Asset	Not classified	607	12-31-2012
SQM S.A.	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Asset	Not classified	276	12-31-2013
SQM S.A.	IQ52 - New Victoria Environment Office	Not classified	Asset	Not classified	1	12-31-2012
SQM S.A.	IQ53 - Cultural heritage route Soronal adduction (Pampa Hermosa)	Sustainability: Environment and Risk prevention	Asset	Not classified	5	12-31-2012
SQM S.A.	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Asset	Not classified	445	12-31-2013
SQM S.A.	IQ9V - Project Quillagua	Not classified	Asset	Not classified	130	12-31-2014
SQM S.A.	PQB9 - Change of exhaust SO2 gas	Sustainability	Asset	Not classified	66	12-31-2013
SQM S.A.	IQLR – Implem. Mitigation Measures for Piquios Salar de Llamara	Sustainability: Risk Prevention and Environment	Asset - Expense	Not classified	280	12-30-2012
SQM S.A.	MQLQ – Fumes Washing System	Sustainability: Risk Prevention and Environment	Asset	Development	563	01-01-2013
SQM S.A.	IQOW- Equipping deposit of patrimony Humberstone	Sustainability: Risk and Environment Prevention	Expense	Not classified	85	12-31-2012
SQM S.A.	IQPJ- Patrimonial measures Mine areas Stage I	Sustainability	Expense	Not classified	300	03-31-2013
SQM S.A.	IQ6M/ IQ6N - DIA Expansion Nueva Victoria Sur Mine (Projects: Exploration NVS7 2011 and Exploration Nva. Victoria Oeste)	Sustainability: Natural Resources	Asset	Not classified	2	12-31-2012
SQM S.A.	IP83 - DIA Expansion TLN-15 (Projects: Management Administration Expenses SQM Nueva Victoria)	Not classified	Expense	Not classified	5	12-31-2012
SQM Salar S.A	LQG8 – Waste room Toconao Campsite	Not classified	Asset - Expense	Not classified	16	12-31-2012

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**Note 24- Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Future expenses as of September 30, 2012**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Actual or estimated date on which disbursements were or will be made
SQM Salar S.A	CQ4M – Regularization of Facilities for Contractors	Sustainability: Risk Prevention and Environment	Asset	Not classified	1	12-31-2012
SQM Salar S.A	CQ8U - New Changing Room CL - HL	Capacity Upgrade	Asset	Not classified	98	12-31-2012
SQM Salar S.A	LP82 - Project for the Promotion of Agricultural Activity in Communities of the Salt deposit	Sustainability	Expense	Development	124	12-31-2012
SQM Salar S.A	LPTJ - Improvements Sanitary Works	Sustainability	Asset	Not classified	1	12-31-2012
SQM Salar S.A	LQDM – Certification of tanks	Sustainability	Expense	Not classified	865	12-31-2013
SQM Salar S.A	LQI6 – Environmental studies and explorations 2011	Ambient Procedure	Asset	Not classified	378	06-30-2013
SIT S.A.	TPR8 - Disposal of liquid waste generation by aspiration	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	86	12-31-2012
SIT S.A.	TPYX - Enabling the dust collector of the crib and court seal 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset	Development	163	12-31-2013
SIT S.A.	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense	Development	459	12-31-2013
SIT S.A.	TQM2 –Capsulation Project discharge/charge Field 1 and 8	Costs Reduction	Expense	Not classified	53	12-31-2012
SIT S.A.	TQLY – Dust Extractor of packing N°1	Sustainability: Risk Prevention and Environment	Asset	Not classified	120	12-31-2012
SIT S.A.	TQNA – Meteorological station Tocopilla (Decontamination plan system Tocopilla)	Sustainability: Risk and Environment Prevention	Asset	Not classified	10	12-31-2012
Minera Nueva Victoria Ltda.	IQ4C - Development Camp (Osmosis and Others)	Capacity Upgrade	Expense	Not classified	14	12-31-2012
SQM Nitratos S.A	IQDN - Storage Rises – Maintenance of Mine NV	Sustainability: Environment and Risk prevention	Expense	Not classified	33	12-31-2012
SQM Nitratos S.A	PQI9 – Mine waste water treatment plant	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	9	08-01-2013
				<b>Total</b>	<b>14,127</b>	



**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses, as of December 31, 2011**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
SQM Industrial S.A.	Environment Management (2010 Expense)	Not classified	Expense	Not classified	1,868	12-31-2011
SQM Industrial S.A.	SQ7X - Reach 2011-2013	Sustainability	Expense	Not classified	59	01-31-2014
SQM Industrial S.A.	ANMI - Infrastructure consulting for the storage of dangerous chemical substances	Sustainability: Environment and Risk prevention	Asset	Development	46	06-30-2011
SQM Industrial S.A.	FNWR EID Discard field Pampa Blanca	Sustainability: Environment and Risk prevention	Expense	Development	30	12-31-2011
SQM Industrial S.A.	FP55 - FPXA - Mine Area EIS PB - PB Expansion EIS (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Sustainability	Asset	Development	945	12-31-2012
SQM Industrial S.A.	JNTU - Assessment of waters at San Isidro	Sustainability: Environment and Risk prevention	Asset	Not classified	556	12-31-2011
SQM Industrial S.A.	JPX9 - Enhanced Ground Granulated EID-Prilado Coya Sur (Project: Pilot Plant TD and Pilot Testing of Resin)	Sustainability: Research and Development	Asset	Research	11	06-30-2011
SQM Industrial S.A.	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Asset	Not classified	29	12-01-2011
SQM Industrial S.A.	MP17 - Standardization Water Chlorination ME / CS / PV	Sustainability	Asset	Not classified	7	06-30-2011
SQM Industrial S.A.	MP5W - TK's Fuel Standards	Sustainability	Asset	Not classified	613	12-31-2011
SQM Industrial S.A.	MPIS - Stabilization of streets and sidewalks dust suppression	Sustainability	Asset	Development	736	06-30-2011
SQM Industrial S.A.	MPL5 - Repair sanitary and electrical services	Sustainability	Asset	Development	184	06-30-2011
SQM Industrial S.A.	MPLS - Automation and Alarm Monitoring Station Hospital information	Not classified	Asset	Not classified	10	06-30-2011

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**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses, as of December 31, 2011, continued**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
SQM Industrial S.A.	MQ51 - Terms of Reference Project ME equity measures	Sustainability: Environment and Risk prevention	Expense	Not classified	2	12-31-2011
SQM Industrial S.A.	PPNK - Management of Ammonia PV stoppage plant	Sustainability: Environment and Risk prevention	Asset	Not classified	22	12-31-2011
SQM Industrial S.A.	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	785	12-01-2011
SQM Industrial S.A.	JQ8K – DIA Line 4 Floor Drying , Coya Sur (Project: Drying Line 4)	Capacity Upgrade	Asset	Development	17	09-01-2012
SQM Industrial S.A.	IQ8G – Improvement of Bureau of Exchange, offices and facilities	Sustainability	Asset	Not classified	45	12-31-2011
SQM Industrial S.A.	MQ7P - ME Village sewer lids change	Sustainability	Expense	Not classified	19	12-31-2011
SQM Industrial S.A.	JQB6 - EID Ground NPT4, Coya Sur (Project: NPTIV)	Capacity Upgrade	Asset	Development	5	04-30-2012
SQM Industrial S.A.	TQ78 - motorized sweepers	Sustainability: Replacement of equipment	Asset	Development	206	12-31-2011
Minera Nueva Victoria Ltda.	IPMN - Capacity Expansion Sanitary Iris	Capacity upgrade	Asset	Development	85	06-30-2011
SQM Industrial S.A.	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Environment and Risk prevention	Asset	Development	199	12-31-2011
SQM Industrial S.A.	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Replacement of equipment	Asset – Expense	Not classified	68	12-31-2012
SQM Industrial S.A.	MQ8M - Reconditioning monitoring station ME	Sustainability: Renovation	Asset	Not classified	7	12-31-2011
SQM Industrial S.A.	MQAJ - Improvements to Camp Water and Sewage (P Contesse commitment to DDSS)	Not classified	Asset	Not classified	3	12-31-2011





**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses, as of December 31, 2011, continued**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
Minera Nueva Victoria Ltda.	IPNW - Improvements Halls C / D / B Iris	Sustainability	Asset	Not classified	44	08-31-2011
Minera Nueva Victoria Ltda.	IQ4C - Development Camp (Osmosis and Others)	Capacity Upgrade	Asset	Not classified	1,630	12-31-2012
SIT S.A.	TPLR - Implementation sewage pumping system to sewer	Sustainability: Environment and Risk prevention	Asset	Not classified	68	06-30-2011
SIT S.A.	TPM7 – Environmental nets field 3 and 4	Not classified	Asset - Expense	Not classified	524	06-30-2011
SIT S.A.	TPR8 - Disposal of liquid waste generation by aspiration	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	64	12-31-2011
SIT S.A.	TPYX - Enabling the dust collector of the crib and court seal 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset	Development	1,496	12-31-2011
SIT S.A.	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense	Development	3	12-01-2011
SIT S.A.	TQAP - Paving Field No. 3 and No. 4	Capacity Upgrade	Expense	Not classified	4	10-30-2012
SQM Nitratos S.A	IP6W - Treatment Plant Riles	Sustainability: Environment and Risk prevention	Asset	Not classified	39	06-30-2011
SQM Nitratos S.A	PP0V - Environmental Medium Maintenance Projects ME-PV-NV-PB	Sustainability: Environment and Risk prevention	Asset – Expense	Development	82	06-30-2011
SQM S.A.	AQ0A - Well Drilling 4 Uptake Change Point Tamarugal Pampa	Sustainability: Natural Resources	Asset	Development	534	12-31-2011
SQM S.A.	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense	Not classified	127	12-31-2011
SQM S.A.	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense	Not classified	465	12-31-2012





**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses, as of December 31, 2011, continued**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
SQM S.A.	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense	Not classified	230	12-31-2012
SQM S.A.	IQ08 - PSA Llamara & Pampa Tamarugal	Sustainability: Natural Resources	Expense	Development	1,740	12-31-2011
SQM S.A.	IQ0C - Mine Area Enhancement NV	Sustainability: Environment and Risk prevention	Expense	Not classified	65	12-31-2011
SQM S.A.	IQ1K - Construction of 3 observation wells in Sur Viejo	Sustainability: Natural Resources	Asset	Development	195	12-31-2011
SQM S.A.	IQ1M - PSA Re-injection of water to Puquios Llamara	Not classified	Asset	Not classified	962	12-31-2011
SQM S.A.	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Asset	Not classified	100	12-31-2012
SQM S.A.	IQ52 - New Victoria Environment Office	Not classified	Asset	Not classified	29	12-31-2011
SQM S.A.	IQ53 - Cultural heritage route Soronal adduction (Pampa Hermosa)	Sustainability: Environment and Risk prevention	Asset	Not classified	9	12-31-2011
SQM S.A.	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Asset	Not classified	188	12-31-2012
SQM S.A.	SCI6 - Environmental Studies - Project Region I	Not classified	Asset	Not classified	2,376	12-31-2011
SQM S.A.	IQ6M - DIA Expansion Nueva Victoria Sur Mine	Sustainability: Natural Resources	Asset	Not classified	262	01-31-2011
SQM S.A.	IQ9V - Quillagua Project	Not classified	Asset	Not classified	323	12-31-2014
SQM Salar S.A	CPTP - Installing emergency showers drinking water	Sustainability	Asset	Not classified	26	12-31-2011





**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Accumulated expenses, as of December 31, 2011, continued**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
SQM Salar S.A	CPZH - Management of Descartes Filter Presses Hydroxide	Sustainability: Environment and Risk prevention	Expense	Not classified	39	12-31-2011
SQM Salar S.A	LP5J - Water Recharge Study Atacama Salt flat	Sustainability: Environment and Risk prevention	Expense	Research	105	12-31-2011
SQM Salar S.A	LP82 - Project for the Promotion of Agricultural Activity in Communities of the Salt deposit	Sustainability	Expense	Development	761	12-31-2014
SQM Salar S.A	LPTF – Environmental study and exploration 2010	Sustainability	Expense	Not classified	370	12-31-2011
SQM Salar S.A	LPTJ - Improvements Sanitary Works	Sustainability	Asset	Not classified	206	12-31-2011
SQM Salar S.A	LQ38 - Field Drying Sludge	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	26	12-31-2011
SQM Salar S.A	CQ8U - New Changing Room CL - HL	Capacity Upgrade	Asset	Not classified	238	12-31-2011
SQM Salar S.A	LQAK - garbage rooms MOP and SOP	Sustainability	Expense	Not classified	25	12-31-2011
				<b>Total</b>	<b>19,912</b>	





**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Future Expenses**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
SQM Industrial S.A.	Environment management (Budget 2011-Expense to March 2011)	Not classified	Expense	Not classified	2,243	12-31-2011
SQM Industrial S.A.	SQ7X - Reach 2011-2013	Sustainability	Expense	Not classified	551	01-31-2014
SQM Industrial S.A.	FP55 - FPXA - Mine Area EIS PB - PB Expansion EIS (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Sustainability	Asset	Development	800	12-31-2012
SQM Industrial S.A.	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Asset	Not classified	107	12-01-2011
SQM Industrial S.A.	MP5W - TK's Fuel Standards	Sustainability	Asset	Not classified	487	12-31-2011
SQM Industrial S.A.	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Environment and Risk prevention	Asset	Development	264	12-31-2011
SQM Industrial S.A.	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Replacement of equipment	Asset - Expense	Not classified	122	12-31-2012
SQM Industrial S.A.	PPNK - Management of Ammonia PV stoppage plant	Sustainability: Environment and Risk prevention	Asset	Not classified	178	12-31-2011
SQM Industrial S.A.	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	2,715	12-01-2011
SQM Industrial S.A.	JQ8K – DIA Line 4 Floor Drying , Coya Sur (Project: Drying Line 4)	Capacity Upgrade	Asset	Development	13	09-01-2012
SQM Industrial S.A.	IQ8G – Improvement of Bureau of Exchange, offices and facilities	Sustainability	Asset	Not classified	30	12-31-2011
SQM Industrial S.A.	JQB6 - EID Ground NPT4, Coya Sur (Project: NPTIV)	Capacity Upgrade	Asset	Development	50	04-30-2012
SQM Industrial S.A.	TQA2 - Drainage Improvement Villa Prat	Not classified	Asset	Not classified	170	12-30-2011





**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Future expenses (continued)**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
SQM Industrial S.A.	MQAJ - Improvements to Camp Water and Sewage (P. Contesse commitment to DDSS)	Not classified	Asset	Not classified	297	12-31-2011
SQM Industrial S.A.	MQA8 - Normalization gas system, external cafeterias (Stage 1: projects)	Not classified	Asset	Not classified	150	12-30-2011
SQM Industrial S.A.	MQBM - Archaeological Digging Deployment Maria Elena - Toco	Sustainability: Environment and Risk prevention	Expense	Not classified	56	12-31-2011
Minera Nueva Victoria Ltda.	IQ4C - Camp Development (Osmosis and Others)	Capacity Upgrade	Asset	Not classified	1,370	12-31-2012
SIT S.A.	TPR8 - Disposal of liquid waste generation by aspiration	Sustainability: Environment and Risk prevention	Asset - Expense	Not classified	86	12-31-2011
SIT S.A.	TPYX - Enabling the dust collector of the crib and court seal 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset	Development	204	12-31-2011
SIT S.A.	MQ6Y - Maintenance and repair and bureau of exchange Tocopilla ME	Sustainability: Environment and Risk prevention	Asset	Not classified	20	12-30-2011
SIT S.A.	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense	Development	297	12-01-2011
SQM Nitratos S.A	IQDN - Storage Rises – Maintenance of Mine NV	Sustainability: Environment and Risk prevention	Asset	Not classified	40	07-30-2012
SQM S.A.	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense	Not classified	96	12-31-2011
SQM S.A.	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense	Not classified	1,276	12-31-2012
SQM S.A.	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense	Not classified	1,836	12-31-2012
SQM S.A.	IQ08 - PSA Llamara & Pampa Tamarugal	Sustainability: Natural Resources	Expense	Development	27	12-31-2011





**Note 24 - Environment (continued)**

**24.2 Detail of information on disbursements related to the environment, continued**

**Future expenses (continued)**

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset / Expense	Description of the asset or expense item	Amount of disbursement for the Period ThUS\$	Certain or estimated date on which disbursements were or will be made
SQM S.A.	IQ0C - Mine Area Enhancement NV	Sustainability: Environment and Risk prevention	Expense	Not classified	11	12-31-2011
SQM S.A.	IQ1K - Construction of 3 observation wells in Sur Viejo	Sustainability: Natural Resources	Asset	Development	2	12-31-2011
SQM S.A.	IQ1M - PSA Re-injection of water to Puquios Llamara	Not classified	Asset	Not classified	783	12-31-2011
SQM S.A.	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Asset	Not classified	300	12-31-2012
SQM S.A.	IQ52 - New Victoria Environment Office	Not classified	Asset	Not classified	1	12-31-2011
SQM S.A.	IQ53 - Cultural heritage route Soronal adduction (Pampa Hermosa)	Sustainability: Environment and Risk prevention	Asset	Not classified	15	12-31-2011
SQM S.A.	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Asset	Not classified	764	12-31-2012
SQM S.A.	IQ9V – Quillagua Project	Not classified	Asset – Expense	Not classified	849	12-31-2014
SQM S.A.	PQB9 - Change of exhaust SO2 gas	Sustainability	Asset	Not classified	178	12-01-2011
SQM Salar S.A	CQ4M – Regularization of Contractor facilities	Sustainability: Environment and Risk prevention	Asset	Not classified	26	12-31-2012
SQM Salar S.A	LP82 - Project for the Promotion of Agricultural Activity in Communities of the Salt deposit	Sustainability	Expense	Development	822	12-31-2014
SQM Salar S.A	CQ8U - New Changing Room CL - HL	Capacity Upgrade	Asset	Not classified	102	12-31-2011
				<b>Total</b>	<b>17,338</b>	



**Note 24 - Environment (continued)****24.3 Description of each project, indicating whether they are in process or have been finished****SQM Industrial S.A.**

**IQ8G:** This project contemplates the improvement of restrooms and the expansion of their capacity. In addition to water storage sector would be improved. The project is in process.

**JQEZ:** This Project includes purchasing and installing Bertrams Boilers in Coya Sur Prill, in order to improve the level of combustion, decreasing and controlling the emission of fumes to the environment. The project is in process.

**JQH9:** The purpose of this project is to purchase Bertram's boilers in order to improve the combustion levels, decreasing and controlling the emission of fumes to the environment. The project is in process.

**MNYS:** Preparation and execution of a project of geoglyphs conservation; editing and publishing a book and implementing a diffusion center. Construction of a collection deposit. All these are compensation measures of the project Technological Change Maria Elena. The project is in process.

**MP5W:** Normalization of the fuel storage and distribution system in SQM installations. The project is in process.

**MPQU:** Construction of warehouses for dangerous chemicals in order to comply with the current regulation and decrease the chance of accidents with high potential.

**MQ8M:** Performing maintenance to structures and closing monitoring stations in Maria Elena. The project is in process.

**MQA8:** Standarization of ormalización gas system in peripheral casinos (stage 1: projects): CS, Lagarto, Yodo, PV, Toco and Rancho 6. The Project is in process.

**MQAJ:** Improve the water and sewerage network in Maria Elena for better operations. The project is in process.

**MQBM:** Implementing archeological measures in Maria Elena – Toco site, such as the archeological registry, analysis of lithic materials, and generation of reports, among others. The project is in process.

**MQHF:** To equip a plant of sewage in the Toco according to DS 594, a changing room for operators and contractors, among other things. The project is now in progress.

**MQK2:** The Project consists on decontaminating equipments and elements contaminated with PCBs AND/OR final disposition according to the regulation applicable. The project is now in progress.

**PPC1:** Purchase and replacement of equipment contaminated with PCB and obsolete equipment without spare parts. The project is in process.

**PPNK:** Project to ensure the control of the ammonia gas in the crystal plant stoppage. The project is in process.

**PPZU:** The necessary actions to normalize and certify certified fuel tanks in the plants in María Elena, Coya Sur and Pedro de Valdivia were performed. The project is in process.

**SQ7X:** The purpose of this project is obtaining and recording information of components and finished products of SQM in the ECHA database to comply with the requirements set forth by the REACH regulation of the European Union. The project is in process.

**TQ78:** This project contemplates the purchase of sweeping trucks with a vacuum system in order to reduce the emissions of particulate material in the port of Tocopilla. The project is in process.

## Note 24 - Environment (continued)

### 24.3 Description of each project, indicating whether they are in process or have been finished

**TQA2:** This Project's purpose is to improve the sewage system of Villa Prat. Este proyecto tiene por finalidad Mejorar la red de alcantarillado de la Villa Prat. The Project is in process.

**CQLX:** The Project contemplates the construction in each place a field of approximately 145 m2. The Project is in process.

**JQL7:** This Project intends to improve products' recovering and also to control emissions. The Project is in process.

**JQ8K:** This project has the purpose of building a new drying plant in Coya Sur. The projected expenses correspond only to the environmental filing. The project is in process.

**FP55 – FPXA:** These 2 projects have a final objective consisting in the installation of a sea water sucking system of 87 km from the Mejillones area to the SQM facilities located in Pampa Blanca. The projected expenses correspond only to the filing of the EIA of the PB mine zone and the EIA of the PB expansion. Both projects are in process.

**JQB6:** Preparation and filing of the EID of project NPT4 of Coya Sur, which increases the salt production capacity. The project is in process.

**PQLV:** Elaboration and procedure of DIA Pedro de Valdivia Mine. The project is now in progress.

#### .SQM S.A.

**AQ0A:** To enable the use of water rights that have been granted in several pits of the Conaf reservation Pampa del Tamarugal and to take them outside of the tamarugo forest and of the reservation, reducing the environmental impact of its exploitation. The project is in process.

**IPFT:** The project contemplates the implementation of measures committed in projects in the area of the Nueva Victoria mine, update of operations in Nueva Victoria, evaporation ducts and pits in Iris. The project is in process.

**IPXE:** To implement the plan of environment follow-up of Project Pampa Hermosa in Salar de Llamara. The project is in process.

**IPXF:** To implement the environment plan follow-up of the project Pampa Hermosa in Pampa del Tamarugal. The project is in process.

**IQ08:** The project considers the following works for the water reservoirs in Pampa del Tamarugal and Salar de Llamara: constructing and enabling observation and monitoring pits, pumping tests, construction of roads over hard sand terrain and Salar crust. The project is in process.

**IQ0C:** This project consists in implementing a program of adding value and area adjacent to route 5, which will enable the development of a self-guided tour of the area called Cantón de Lagunas in the context of the saltpeter history. The project is in process.

**IQ1K:** Construction of the observation pits in Sur Viejo to comply with the environmental commitments proposed in the EIS of Pampa Hermosa and to be able to monitor the water reservoir near said pits. The project is in process.

**IQ0C:** It consists on implementing the program of reclaiming an area adjacent to Route 5, that will allow to develop an autoguided run from the sector Cantón de Lagunas within the saltpeter historic context. The Project is in process.

**IQ1K:** Construction of three observation Wells in Sur Viejo, in order to accomplish the ambient commitments proposed in the EIA of Pampa Hermosa and to be able to monitor the water-bearing near those Wells. The Project is in process.

## Note 24 - Environment (continued)

### 24.3 Description of each project, indicating whether they are in process or have been finished, continued

**IQ1M:** To implement environmental commitments included in the EIS of project "Pampa Hermosa" to safeguard the puquíos zone that is in the Salar de Llamara water reservoir. The project is in process.

**IQ3S:** Improvements in the storage installations of dangerous raw materials in Nueva Victoria. The project is in process.

**IQ52:** This project includes the enabling and expansion of the environment offices in Nueva Victoria. The project is in process.

**IQ53:** To perform equity assay to the new location of the Soronal abduction trace Project Pampa Hermosa approved through N° 890/2010. The project is in process.

**IQ54:** This corresponds to the implementation of environmental commitments acquired through the environment assessment of the project Pampa Hermosa (RCA N°890/2010). The project is in process.

**IQ9V:** To support the development of agriculture and tourist industry in the location of Quillagua, in order to enhance the activity through productive measures, technical assistance and marketing. The project is in process.

**PQB9:** installation of two larger SO2 extractors at the end of the process. The project is in process.

**QLR:** The scope of this stage includes the Update of the Design, implementation and operation of the mitigation measure of the puquíos at Salar Llamara. The project is in progress.

**MQLQ:** Design and implement a fumes washing system that allows the SO2 emissions to mitigate, aligned to the Policy of Sustainable Development of SQM. The project is in progress.

**IQ6M – IQ6N:** Preparation and filing of the EID of the Project "Expansion of Mine Nueva Victoria". The projected expenses only include the environment document filing. The project is in process.

**IP83:** Preparation and filing of the EID of the Project "Extension TLN-15". The projected expenses only include the environment document filing. The project is in process.

#### **SQM Salar S.A.**

**LQFD:** The Project includes the construction of exchange offices with the purpose of accomplishing the regulation and comfort for our employees. The project is now in progress.

**LQG8:** Increase the capacity of the trash room of Toconao Camp, so as to avoid problems of garbage gathering and handling. The Project is in process.

**LQ38:** This project has the purpose to comply with the current regulations and with observations raised by the SEREMI of Health. The project is in process.

**LQAK:** The project considers the construction of the garbage rooms in the MOP and SOP lunchrooms, in order to increase the capacity of waste storage. The project is in process.

**CQ4M:** The project contemplates the regularization of the electric facilities, change of cables, electric and illumination control panels. It also contemplates the installation of enough restroom with showers for the contractor's permanent personnel. The project is in process.

**CQ8U:** To improve the condition and capacity of the exchange rooms in Salar del Carmen. The project is in process.

**LP82:** To support the development of demonstration lots, provide technical assistance for the improvement of agriculture practices such as watering. The project is in process.

## Note 24 - Environment (continued)

### 24.3 Description of each project, indicating whether they are in process or have been finished, continued

**LPTF:** To perform semi-annual reports, given that it is necessary to present improvements and optimizations at environmental control points, and the knowledge on geologic and hydrogeologic variables must be improved near Salar de Atacama. The project is in process.

**LPTJ:** The plan considers the acquisition of stand equipment to ensure the operating continuity of the TAS and OR plants, the change in the current control system of TK's regarding the accumulation of drinking water, wastewater, and wastewater elevation chambers. The project is finished.

**LQDM:** Certification of the liquid fuel storage tanks. The project is in process.

**LQI6:** Elaboration and procedure of the EIA Update of Operations in Salt Deposit of Atacama. The project is now in progress.

#### **SIT S.A.**

**TQNA:** Installation of a Meteorology Station in order to measure the speed and direction of the wind in South Sector of Tocopilla. This, in order to comply with the commitment with the authority. The Project is in process.

**MQ6Y:** To maintain and repair the bureau of exchange in María Elena and Tocopilla, in order to comply with Decree No.594. The project is in its closing stage.

**TPR8:** This project pretends to increase the generation of industrial waste through the use of vacuum and no-washing technologies, through the implementation of a vacuum system that avoids the use of water and therefore the generation of liquid industrial waste. The project is in process.

**TPYX:** To comply with the commitment of decreasing the emission of particulate material towards the city of Tocopilla. The project is in process.

**TQAP:** to decrease the environmental pollution and losses produced by the product's storage. The project is in process.

**TQAV:** Paving and maintenance of internal roads of the port of Tocopilla, to decrease pollution and to comply with the Supreme Decree related to the saturated zone. The project is in process.

**TQM2:** The Project considers to recover the operation conditions by means of a modification to the duct yard N°1, thus being able to diminish the environmental pollution. The project is in process

**TQLY:** This Project's purpose is to eliminate the possible ambient contamination that may exist in the working areas. The Project is in process.

#### **Minera Nueva Victoria Ltda.**

**IQ4C:** Supply, construction and assembly of the osmosis and septic pits plant required to enable that Iris camp plant and other. The project is in its closing stage.

#### **SQM Nitratos S.A.**

**IQDN:** A parapet will be built thus forming a squared pool (or rectangular) with an impermeable membrane covering it in all its extension in order to be used as mud deposit (Rises). The project is in process.

**PQI9:** A new pit to replace the current one will be built, with a new waste water treatment technology. The project is in process.

**IQMH:** Creation of an area that allows to store the dangerous substances. The Project is in process.

**Note 25 - Other current and non-current non-financial assets**

As of September 30, 2011, and December 31, 2011, the detail of other current and non-current assets is as follows:

<b>Other non-financial assets, current</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Domestic Value Added Tax	21,615	46,243
Foreign Value Added Tax	6,129	5,879
Prepaid mining licenses	3,763	1,228
Prepaid insurance	2,938	6,979
Other prepayments	1,027	236
Other assets	10,007	3,227
<b>Total</b>	<b>45,479</b>	<b>63,792</b>

<b>Other non-financial assets, non-current</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Stain development expenses and prospecting expenses (1)	18,976	21,395
Guarantee deposits	542	428
Other assets	274	2,828
<b>Total</b>	<b>19,792</b>	<b>24,651</b>

(1) Assets for the exploration or evaluation of mineral resources are amortized to the extent that the explored or evaluated area has been exploited. For this purpose, a variable rate is applied to extracted tons, which is determined based on the measured initial reserve and evaluation cost. The Company presents expenses associated with Exploration and Evaluation of Mineral Resources. Of these expenses, those that are under exploitation are included under Inventory and are amortized according to the estimated ore reserves contained, and expenses associated with future reserves are presented under Other non-current assets. Those expenses incurred on properties with low ore grade that are not economically exploitable are directly charged to income. As of September 30, 2012 balances associated with the exploration and assessment of mineral resources is presented under Inventory for ThUS\$ 4,572 (ThUS\$ 3,699 as of December 31, 2011).



**Note 25 - Other current and non-current non-financial assets (continued)**

**Reconciliation of changes in assets for exploration and mineral resource evaluation, by type**

Movements in assets for the exploration and evaluation of mineral resources as of September 30, 2012 and December 31, 2011:

<b>Reconciliation</b>	<b>09/30/2012 ThUS\$</b>	<b>12/31/2011 ThUS\$</b>
<b>Assets for the exploration and evaluation of mineral resources, net, opening balance</b>	<b>21,395</b>	<b>21,350</b>
<b>Changes in assets for exploration and assessment of mineral resources:</b>		
Additions, other than business combinations	843	3,777
Depreciation and amortization	(1,539)	(1,883)
Increase (Decrease) due to transfers and other charges	(1,723)	(1,849)
<b>Assets for exploration and assessment of mineral resources, net, closing balance</b>	<b>18,976</b>	<b>21,395</b>

As of the presentation date, no reevaluations of assets for exploration and assessment of mineral resources have been conducted.



## Note 26 - Operating segments

### 26.1 Operating segments

#### General information

The amount of each item presented in each operating segment is equal to that reported to the maximum authority who makes decisions regarding the operation, in order to decide on the allocation of resources to the defined segments and to assess its performance.

#### Factors used to identify the segments from those that must be informed:

The segments that have to be reported are strategic business units that offer different products and services. They are managed separately since each business requires different technologies and marketing strategies.

#### Description of the type of products and services where each segment to be informed obtains its incomes from the regular activities.

The operation segments through which the incomes of the regular activities are obtained, where money is spent and, those operation results are regularly checked by the maximum authority of the company when taking the operations decisions, are the following groups of products.

1. - Specialty plant nutrients
2. - Iodine and its derivatives
3. - Lithium and its derivatives
4. - Industrial chemicals
5. - Potassium
6. - Other products and services

#### Description of the sources of income for all the other segments

Information relative to assets, liabilities and profit and expenses that cannot be assigned to the segments indicated above, due to the nature of production processes, is included under the "Corporate Unit" category of disclosures.

#### Accounting criteria of the transactions among the segments which are reported.

Sales between segments are made in the same conditions as those made to third parties, and are consistently measures as presented in the income statement.

#### Description of the nature of the differences between the measuring of the results of segments that need to be reported and the result of the entity before the expense or income due to income by income taxes and discontinued operations.

The information reported in the segments is extracted from the corporate consolidated financial statements of the company and, therefore, it is not required to prepare conciliations among the data previously mentioned and the reported ones in the respective segments, according to what is stated in paragraph 28 of NIIF 8, "Operation Segments".

#### Description of the nature of the differences between the measuring of the segments of assets to be reported and the assets of the entity.

The assets are not shown classified by segments, since this information is not easily available, part of these assets are not separable because of the type of activity to which they are affected and because this information is not used by the administration for the decision making in relation to the resources to be assigned to each defined segment. All the assets are disclosed in the category "amounts not assigned".

## Note 26 - Operating segments (continued)

### 26.1 Operating segments, continued

#### **Description of the nature of the differences between the measuring of the liabilities of segments that must be reported and the liabilities of the entity.**

The liabilities are not shown classified by segments, since this information is not easily available, part of these assets are not separable because of the type of activity they are involved in and since this information is not used by the administration for the decision making in relation to the resources to be assigned to each specific segment. All liabilities are disclosed in the category of "amounts not assigned".



**Note 26 - Operating segments (continued)**

**26.2 Information on operating segments as of September 30, 2012 and 2011:**

Operating segment items	09/30/2012											
	Specialty plant nutrients	Iodine and its derivatives	Lithium and its derivatives	Industrial chemicals	Potassium	Other products and services	Unidad corporativa	Total segmentos y Unidad Corporativa	Eliminación de inter-segments amounts	Unallocated amounts	Significant reconciliation entries	Total 06/30/2012
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	515,896	449,063	164,871	169,294	456,608	72,476	1,828,208	1,828,208	-	-	-	1,828,208
Revenues from transactions with other operating segments of the same entity	192,807	639,310	111,896	229,463	421,970	349,792	1,945,238	1,945,238	(1,945,238)	-	-	-
<b>Revenues from external customers and transactions with other operating segments of the same entity</b>	<b>708,703</b>	<b>1,088,373</b>	<b>276,767</b>	<b>398,757</b>	<b>878,578</b>	<b>422,268</b>	<b>3,773,446</b>	<b>3,773,446</b>	<b>(1,945,238)</b>	<b>-</b>	<b>-</b>	<b>1,828,208</b>
Interest revenue	-	-	-	-	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	-	-	170,104	(211,624)	-	(41,520)
depreciation and amortization expense	(41,193)	(35,856)	(13,164)	(13,518)	(36,459)	(5,787)	(145,977)	(145,977)	-	-	-	(145,977)
The entity's interest in the profit or loss of associates and joint ventures accounted for by the equity method	-	-	-	-	-	-	-	-	-	20,031	-	20,031
income tax expense, continuing operations	-	-	-	-	-	-	-	-	-	(173,920)	-	(173,920)
Other items other than significant cash	-	-	-	-	-	-	-	-	-	-	-	-
Income (loss) before taxes	171,456	285,683	81,272	60,398	190,751	4,697	794,257	794,257	(568,363)	461,041	-	686,935
Net income (loss) from continuing operations	171,456	285,683	81,272	60,398	190,751	4,697	794,257	794,257	(568,363)	287,121	-	513,015
Net income (loss) from discontinued operations	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net income (loss)</b>	<b>171,456</b>	<b>285,683</b>	<b>81,272</b>	<b>60,398</b>	<b>190,751</b>	<b>4,697</b>	<b>794,257</b>	<b>794,257</b>	<b>(568,363)</b>	<b>287,121</b>	<b>-</b>	<b>513,015</b>
Assets	-	-	-	-	-	-	-	-	(8,439,594)	12,938,231	-	4,498,637
Equity-accounted investees	-	-	-	-	-	-	-	-	(3,211,445)	3,284,991	-	73,546
Increase of non-current assets	-	-	-	-	-	-	-	-	-	149,780	-	149,780
Liabilities	-	-	-	-	-	-	-	-	(4,774,855)	6,902,915	-	2,128,060
Equity	-	-	-	-	-	-	-	-	-	-	-	2,370,577
Equity and liabilities	-	-	-	-	-	-	-	-	-	-	-	4,498,637
Impairment loss recognized in profit or loss	(10,416)	(3,068)	(568)	(3,384)	(4,002)	(271)	(21,709)	(21,709)	-	(3,580)	-	(25,289)
Cash flows from (used in) operating activities	-	-	-	-	-	-	-	-	-	501,567	-	501,567
Cash flows from (used in) investing activities	-	-	-	-	-	-	-	-	-	(617,102)	-	(617,102)
Cash flows from (used in) financing activities	-	-	-	-	-	-	-	-	-	27,927	-	27,927





**Note 26 - Operating segments (continued)**

**26.2 Information on operating segments as of September 30, 2012 and 2011:**

Operating segment items	09/30/2011											
	Specialty plant nutrients ThUS\$	Iodine and its derivatives ThUS\$	Lithium and its derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Reportable segments ThUS\$	Operating segments ThUS\$	Elimination of inter-segments amounts ThUS\$	Unallocated amounts ThUS\$	Significant reconciliation entries ThUS\$	Total 03/31/2011 ThUS\$
Revenue	547,107	328,393	132,159	113,353	425,977	59,390	1,606,379	1,606,379	-	-	-	1,606,379
Revenues from transactions with other operating segments of the same entity	214,087	414,048	91,297	195,279	416,054	216,205	1,546,970	1,546,970	(1,546,970)	-	-	-
<b>Revenues from external customers and transactions with other operating segments of the same entity</b>	<b>761,194</b>	<b>742,441</b>	<b>223,456</b>	<b>308,632</b>	<b>842,031</b>	<b>275,595</b>	<b>3,153,349</b>	<b>3,153,349</b>	<b>(1,548,970)</b>	<b>-</b>	<b>-</b>	<b>1,606,379</b>
Interest revenue	-	-	-	-	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	-	-	151,686	(181,975)	-	(30,289)
depreciation and amortization expense	(47,410)	(28,457)	(11,452)	(9,823)	(36,912)	(5,148)	(139,202)	(139,202)	-	-	-	(139,202)
The entity's interest in the profit or loss of associates and joint ventures accounted for by the equity method	-	-	-	-	-	-	-	-	(1,677)	16,591	-	14,914
income tax expense, continuing operations	-	-	-	-	-	-	-	-	-	(132,696)	-	(132,696)
Other items other than significant cash	-	-	-	-	-	-	-	-	-	-	-	-
Income (loss) before taxes	173,221	183,891	60,130	43,587	173,747	4,297	638,873	638,873	(646,795)	533,061	-	525,139
Net income (loss) from continuing operations	<b>173,221</b>	<b>183,891</b>	<b>60,130</b>	<b>43,587</b>	<b>173,747</b>	<b>4,297</b>	<b>638,873</b>	<b>638,873</b>	<b>(646,795)</b>	<b>400,365</b>	<b>-</b>	<b>392,443</b>
Net income (loss) from discontinued operations	-	-	-	-	-	-	-	-	-	-	-	-
<b>Net income (loss)</b>	<b>173,221</b>	<b>183,891</b>	<b>60,130</b>	<b>43,587</b>	<b>173,747</b>	<b>4,297</b>	<b>638,873</b>	<b>638,873</b>	<b>(646,795)</b>	<b>400,365</b>	<b>-</b>	<b>392,443</b>
Assets	-	-	-	-	-	-	-	-	(6,033,327)	9,877,932	-	3,844,605
Equity-accounted investees	-	-	-	-	-	-	-	-	(2,511,921)	2,580,756	-	68,835
Increase of non-current assets	-	-	-	-	-	-	-	-	-	247,971	-	247,971
Liabilities	-	-	-	-	-	-	-	-	(3,168,498)	5,032,467	-	1,863,969
Equity	-	-	-	-	-	-	-	-	-	-	-	1,980,636
Equity and liabilities	-	-	-	-	-	-	-	-	-	-	-	3,844,605
Impairment loss recognized in profit or loss	(3,583)	(404)	(341)	(2,352)	1,519	(153)	(5,314)	(5,314)	-	(2,062)	-	(7,376)
Cash flows from (used in) operating activities	-	-	-	-	-	-	-	-	-	354,751	-	354,751
Cash flows from (used in) investing activities	-	-	-	-	-	-	-	-	-	(473,250)	-	(473,250)
Cash flows from (used in) financing activities	-	-	-	-	-	-	-	-	-	52,915	-	52,915





**Note 26 - Operating segments (continued)**

**26.3 Integral income statements classified by operation segments, based in groups of products, as of September 30th, 2012:**

Items del estado de resultados integrales	Specialty plant nutriente ThUS\$	Iodine and its derivatives ThUS\$	Lithium and its derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Corporate Unit MUS\$	Total Segments and Corporate Unit MUS\$
Incomes from regular activities	515,896	449,063	164,871	169,294	456,608	72,476	-	<b>1,828,208</b>
Cost of goods sold	(343,855)	(161,808)	(83,579)	(112,854)	(264,859)	(66,996)	-	<b>(1,033,951)</b>
<b>Gross Profit</b>	<b>172,041</b>	<b>287,255</b>	<b>81,292</b>	<b>56,440</b>	<b>191,749</b>	<b>5,480</b>	-	<b>794,257</b>
Other incomes, by function	-	-	-	-	-	-	10,578	<b>10,578</b>
Management expenses	-	-	-	-	-	-	(74,328)	<b>(74,328)</b>
Other expenses, by function	-	-	-	-	-	-	(24,774)	<b>(24,774)</b>
Other profits (losses)	-	-	-	-	-	-	145	<b>145</b>
Financial incomes	-	-	-	-	-	-	20,235	<b>20,235</b>
Financial costs	-	-	-	-	-	-	(41,520)	<b>(41,520)</b>
Income distribution (loss) of associates and joint business accounted by using the allotment method.	-	-	-	-	-	-	20,031	<b>20,031</b>
Change differential	-	-	-	-	-	-	(17,689)	<b>(17,689)</b>
<b>Profit (Loss ) before tax</b>	<b>172,041</b>	<b>287,255</b>	<b>81,292</b>	<b>56,440</b>	<b>191,749</b>	<b>5,480</b>	<b>(107,322)</b>	<b>686,935</b>
Expense for capital gains tax	-	-	-	-	-	-	(173,920)	<b>(173,920)</b>
<b>Profit (Loss ) proceeding from continued operations</b>	<b>172,041</b>	<b>287,255</b>	<b>81,292</b>	<b>56,440</b>	<b>191,749</b>	<b>5,480</b>	<b>(281,242)</b>	<b>513,015</b>
Profit (Loss) proceeding from discontinued operations	-	-	-	-	-	-	-	-
<b>Profit (Loss)</b>	<b>172,041</b>	<b>287,255</b>	<b>81,292</b>	<b>56,440</b>	<b>191,749</b>	<b>5,480</b>	<b>(281,242)</b>	<b>513,015</b>
<b>Profit (Loss), ascribable to</b>								
Profit (Loss ) ascribable to the owners of the controller	-	-	-	-	-	-	-	<b>507,417</b>
Profit (Loss ) ascribable to not controlled participations	-	-	-	-	-	-	-	<b>5,598</b>
<b>Profit (Loss)</b>	-	-	-	-	-	-	-	<b>513,015</b>





**26.3 Integral income statements classified by segments of operation based in groups of products, as of September 30th, 2011:**

Items of integral income statement	Specialty plant nutriente ThUS\$	Iodine and its derivatives ThUS\$	Lithium and its derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Corporate Unit MUS\$	Total Segments and Corporate Unit MUS\$
Incomes of regular activities	547,107	328,393	132,159	113,353	425,977	59,390	-	<b>1,606,379</b>
Cost of goods sold	(373,886)	(144,502)	(72,029)	(69,766)	(252,230)	(55,093)	-	<b>(967,506)</b>
<b>Gross Profit</b>	<b>173,221</b>	<b>183,891</b>	<b>60,130</b>	<b>43,587</b>	<b>173,747</b>	<b>4,297</b>	-	<b>638,873</b>
Other incomes, by function	-	-	-	-	-	-	6,313	<b>6,313</b>
Administration expenses	-	-	-	-	-	-	(66,713)	<b>(66,713)</b>
Other expenses, by function	-	-	-	-	-	-	(40,977)	<b>(40,977)</b>
Other profits (loss)	-	-	-	-	-	-	4,629	<b>4,629</b>
Financial incomes	-	-	-	-	-	-	17,376	<b>17,376</b>
Financial expenses	-	-	-	-	-	-	(30,289)	<b>(30,289)</b>
Profits distribution (loss) of associates and joint businesses accounted by using the allotment method	-	-	-	-	-	-	14,914	<b>14,914</b>
Exchange differences	-	-	-	-	-	-	(18,987)	<b>(18,987)</b>
<b>Profit (Loss ) before tax</b>	<b>173,221</b>	<b>183,891</b>	<b>60,130</b>	<b>43,587</b>	<b>173,747</b>	<b>4,297</b>	<b>(113,734)</b>	<b>525,139</b>
Expense of capital gains tax	-	-	-	-	-	-	(132,696)	<b>(132,696)</b>
<b>Profit (Loss ) proceeding from continued operations</b>	<b>173,221</b>	<b>183,891</b>	<b>60,130</b>	<b>43,587</b>	<b>173,747</b>	<b>4,297</b>	<b>(246,430)</b>	<b>392,443</b>
Profit (Loss ) proceeding from discontinued operations	-	-	-	-	-	-	-	-
<b>Ganancia (Pérdida)</b>	<b>173,221</b>	<b>183,891</b>	<b>60,130</b>	<b>43,587</b>	<b>173,747</b>	<b>4,297</b>	<b>(246,430)</b>	<b>392,443</b>
<b>Ganancia (Pérdida), atribuible a</b>								
Profit (Loss) attributable to the owners of the controller	-	-	-	-	-	-	-	<b>386,862</b>
Profit (Loss ) attributable to non controlled participations	-	-	-	-	-	-	-	<b>5,581</b>
<b>Profit (Loss)</b>	-	-	-	-	-	-	-	<b>392,443</b>





**Note 26 - Operating segments (continued)**

**26.4 Incomes from regular activities proceeding from transactions with other segments of operation of the company as of September 30th, 2012:**

Items del estado de resultados integrales	Specialty plant nutriente ThUS\$	Iodine and its derivatives ThUS\$	Lithium and its derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Total Segments and Corporate Unit MUS\$
Incomes of regular activities	515,896	449,063	164,871	169,294	456,608	72,476	<b>1,828,208</b>

**26.4 Incomes from regular activities proceeding from transactions with other segments of operation of the company, as of September 30th, 2011:**

Items del estado de resultados integrales	Specialty plant nutriente ThUS\$	Iodine and its derivatives ThUS\$	Lithium and its derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Total Segments And Corporate Unit MUS\$
Incomes of regular activities	547,107	328,393	132,159	113,353	425,977	59,390	<b>1,606,379</b>





## 26.5 Information about geographic areas

According to the statement in paragraph N°33 of NIIF N°8, the entity disclose geographic information of its incomes of the regular activities proceeding from external clients and from the non regular assets not being financial instruments, assets proceeding from deferred taxes, assets corresponding to post job benefits and rights derived of insurance contracts.

## 26.6 Information on main customers

With respect to the degree of dependency of the Company on its customers, in accordance with paragraph N° 34 of IFRS N° 8, the Company has no external customers who individually represent 10% or more of its revenue. Credit risk concentrations with respect to trade and other accounts receivable are limited due to the significant number of entities in the Company's portfolio and its worldwide distribution. The Company's policy requires guarantees (such as letters of credit, guarantee clauses and others) and/or to maintain insurance policies for certain accounts as deemed necessary by the Company's Management.





**Nota 26 - Operating segments (continued)**

**26.7 Segments by geographical areas as of September 30, 2012 and 2011**

Items	Chile ThUS\$	Latin America and the Caribbean ThUS\$	Europe ThUS\$	North America ThUS\$	Asia and others ThUS\$	09/30/2012 ThUS\$
<b>Revenue</b>	<b>182,481</b>	<b>319,562</b>	<b>456,191</b>	<b>462,558</b>	<b>407,416</b>	<b>1,828,208</b>
<b>Non-current assets:</b>	<b>1,945,713</b>	<b>530</b>	<b>34,449</b>	<b>17,333</b>	<b>35,063</b>	<b>2,033,088</b>
Equity-accounted investees	728	-	22,780	15,299	34,739	73,546
Intangible assets other than goodwill	3,649	-	-	393	6	4,048
Goodwill	27,146	86	11,373	-	-	38,605
Property, plant and equipment, net	1,894,618	224	296	1,641	318	1,897,097
Investment property	-	-	-	-	-	-
Other non-current assets	19,572	220	-	-	-	19,792

Items	Chile ThUS\$	Latin America and the Caribbean ThUS\$	Europe ThUS\$	North America ThUS\$	Asia and others ThUS\$	09/30/2011 ThUS\$
<b>Revenue</b>	<b>163,823</b>	<b>233,453</b>	<b>652,477</b>	<b>334,123</b>	<b>222,503</b>	<b>1,606,379</b>
<b>Non-current assets:</b>	<b>1,749,330</b>	<b>1,748</b>	<b>35,496</b>	<b>12,389</b>	<b>32,440</b>	<b>1,831,403</b>
Equity-accounted investees	1,241	-	23,831	11,903	31,860	68,835
Intangible assets other than goodwill	3,491	-	1	455	-	3,947
Goodwill	26,929	86	11,373	-	-	38,388
Property, plant and equipment, net	1,693,026	1,421	291	31	183	1,694,492
Investment property	1,378	-	-	-	-	1,378
Other non-current assets	23,265	241	-	-	397	23,903

**SQM**

Los Militares 4290,  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com



**Note 26 - Operating segments (continued)**

**26.8 Property, plant and equipment classified by geographical areas**

The company's main productive facilities are located near their mines and extraction facilities in northern Chile. The following table presents the main production facilities as of September 30, 2012 and December 31, 2011:

<u>Location</u>	<u>Products:</u>
Pedro de Valdivia	Production of nitrite, sulfate, and iodine
María Elena	Production of nitrite, sulfate, and iodine
Coya Sur	Production of nitrite, sulfate, and iodine
Nueva Victoria	Production of iodine and nitrate salts
Salar de Atacama	Potassium chloride, Lithium chloride and boric acid
Salar del Carmen	Production of Lithium carbonate and lithium hydroxide, production of boron
Tocopilla	Port facilities

**Note 27 – Gains (losses) from operating activities in the statement of income by function of expenses, exposed according to their nature**

	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>27.1 Revenue</b>		
Products	1,822,355	1,601,377
Services	5,853	5,002
<b>Total</b>	<b><u>1,828,208</u></b>	<b><u>1,606,379</u></b>
	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>27.2 Cost of sales</b>		
Raw material and supplies	(761,423)	(519,637)
<b>Types of employee benefits expenses</b>		
Salaries and wages	(97,031)	(76,510)
Other short-term employee benefits	(50,764)	(37,097)
Termination benefit expenses	(2,291)	(3,408)
<b>Total employee benefits expenses</b>	<b>(150,086)</b>	<b>(117,015)</b>
<b>Depreciation and amortization expenses</b>		
Depreciation expense	(141,603)	(118,190)
<b>Impairment loss (review of impairment losses) recognized in profit or loss for the year</b>	<b>(21,709)</b>	<b>(5,315)</b>
<b>Other expenses, by nature (1)</b>	<b>40,870</b>	<b>(207,349)</b>
<b>Total</b>	<b><u>(1,033,951)</u></b>	<b><u>(967,506)</u></b>

(1) Include the variation for finished and in-process products

**Note 27 – Gains (losses) from operating activities in the statement of income by function of expenses, exposed according to their nature (continued)**

	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>27.3 Other income</b>		
Discounts obtained from suppliers	711	555
Compensation received	53	693
Penalties charged to suppliers	255	282
Tax recovery	15	10
Insurance recovered	4,126	547
Excess in the provision of liabilities with 3rd parties	654	588
Excess in allowance for doubtful accounts	154	150
Sale of property, plant and equipment	245	303
Sale of materials, spare parts and supplies	1,070	624
Sale of mining concessions	1,472	613
Junk sale	133	107
Indemnities at Minera Esperanza	28	172
Excess indemnity provision Yara South Africa	335	-
Excess inventory provision	-	84
Other services	89	473
Other operating results	1,238	1,112
<b>Total</b>	<b>10,578</b>	<b>6,313</b>
	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>27.4 Administrative expenses</b>		
<b>Employee benefit expenses by nature</b>		
Salaries and wages	(30,448)	(30,764)
Other short-term benefits to employees	(2,913)	(2,851)
<b>Total employee benefit expenses</b>	<b>(33,361)</b>	<b>(33,615)</b>
<b>Other expenses, by nature</b>	<b>(40,967)</b>	<b>(33,098)</b>
<b>Total</b>	<b>(74,328)</b>	<b>(66,713)</b>

**Nota 27 – Gains (losses) from operating activities in the statement of income by function of expenses, exposed according to their nature (continued)**

	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>27.5 Other expenses by function</b>		
<b>Type of expense of benefits for the employees</b>		
Other benefits for short term employees	(19)	(12)
<b>Depreciation and amortization expenses</b>		
Depreciation of stopped assets	(4,374)	(21,012)
<b>Impairment loss (review of impairment losses) recognized in profit or loss for the year</b>		
Impairment of allowance for doubtful accounts	(733)	(2,211)
Provision for loss in auction of materials and spare parts	(3,000)	-
<b>Subtotal to date</b>	<b>(3,733)</b>	<b>(2,211)</b>
<b>Other expenses, by nature</b>		
Legal Expenses	(455)	(2,352)
Expenses for work paralyzation	(57)	-
VAT and other unrecoverable tax	(851)	(484)
Fines paid	(367)	(147)
Assistance services	(19)	(5)
Investment plan expenses	(9,439)	(10,294)
Donations rejected as expense	(3,275)	(1,344)
Provision for work closing	(137)	-
Brasil Trial	-	(1,000)
Indemnities paid	-	(72)
Other operating expenses	(2,048)	(2,044)
<b>Subtotal to date</b>	<b>(16,648)</b>	<b>(17,742)</b>
<b>Total</b>	<b>(24,774)</b>	<b>(40,977)</b>
	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
<b>27.6 Other gains (losses)</b>		
Adjustment of Equity Method, prior year	196	-
Sale of investment in associates	(404)	-
Retirement plan provision	-	880
PNW adjustment of previous year	-	732
El Toco closing provision	-	3,016
Other	353	1
<b>Total</b>	<b>145</b>	<b>4,629</b>

**Note 27 – Gains (losses) from operating activities in the statement of income by function of expenses, exposed according to their nature (continued)**

27.7 Summary of expenses by nature :	January to september		July to September	
	2012 ThUS\$	2011 ThUS\$	2012 ThUS\$	2011 ThUS\$
<b>Raw material and supplies</b>	<b>(761,423)</b>	<b>(519,637)</b>	<b>(250,342)</b>	<b>(185,054)</b>
<b>Types of employee benefits expenses</b>				
Salaries and wages	(127,479)	(107,274)	(45,948)	(38,018)
Other short-term employee benefits	(53,696)	(39,960)	(20,022)	(11,639)
Termination benefit expenses	(2,291)	(3,408)	(1,122)	(706)
<b>Total employee benefit expenses</b>	<b>(183,466)</b>	<b>(150,642)</b>	<b>(67,092)</b>	<b>(50,363)</b>
<b>Depreciation and amortization expenses</b>				
Depreciation expense	(145,977)	(139,202)	(51,736)	(50,312)
Amortization expense	-	-	-	-
<b>Impairment loss (review of impairment losses) recognized in profit or loss for the year</b>				
Other expenses, by nature	(25,442)	(7,526)	(9,517)	638
	(16,745)	(258,189)	(9,529)	(85,574)
<b>Total expenses, by nature</b>	<b>(1,133,053)</b>	<b>(1,075,196)</b>	<b>(388,216)</b>	<b>(370,665)</b>

This table corresponds to the summary from Note 27.2 to 27.6 required by the Chilean Superintendence of Securities and Insurance

## Note 28 - Income Tax and Deferred Taxes

As of September 30, 2012 and December 31, 2011, this caption comprises the following:

### 28.1 Current tax assets:

	09/30/2012 ThUS\$	12/31/2011 ThUS\$
Monthly provisional income tax payments, Chilean companies current year	5,929	1,758
Monthly provisional income tax payments, Chilean companies prior year	-	-
Monthly provisional income tax payments, foreign companies	2,076	857
Corporate tax credits (1)	184	394
Corporate tax absorbed by tax losses (2)	718	1,756
<b>Total</b>	<b>8,907</b>	<b>4,765</b>

- (1) These credits are available to companies and relate to the corporate tax payment in April of the following year. These credits include, amongst others, training expense credits (SENCE) and property, plant and equipment acquisition credits that are equivalent to 4% of the property, plant and equipment purchases made during the year. In addition, some credits relate to the donations the Group has made during 2012 and 2011.
- (2) This concept corresponds to the absorption of non-operating losses (NOL's) determined by the company at year end, which must be imputed or recorded in the Retained Taxable Profits Registry (FUT).

In accordance with the laws in force and as provided by article 31, No. 3 of the Income Tax Law, when profits recorded in the FUT that have not been withdrawn or distributed are totally or partially absorbed by NOL's, the corporate tax paid on such profits (20%, 17%, 16.5%, 16%, 15%, 10% depending on the year in which profits were generated) will be considered to be a provisional payment with respect to the portion representing the absorbed accumulated tax profits.



**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.1 Current tax assets, continued**

Taxpayers are entitled to apply for a refund of this monthly provisional income tax payments on the absorbed profits recorded in the FUT registry via their tax returns (Form 22).

Therefore, the provisional payment for absorbed profits (PPAP) recorded in the FUT is in effect a recoverable tax, and as such the Company records it as an asset.

**28.2 Current tax liabilities:**

<b>Current tax liabilities</b>	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Companies incorporated in Chile	23,766	67,543
Companies incorporated abroad	19,235	7,868
Tax under article 21	<u>4</u>	<u>7</u>
<b>Total</b>	<b><u>43,005</u></b>	<b><u>75,418</u></b>

Capital gains tax is determined based on the determination of the earnings tax to which the fiscal rate is applied, at present, in Chile. As per stated by Act 20.630, the income tax was fixed in 20% as from year 2012.

The provision for royalty is determined by applying the tax rate determined for the Net operating income (NOI).

In conclusion, both concepts represent the estimated amount the Company will have to pay for income tax and specific tax on mining.

**28.3 Tax earnings**

As of September 30, 2012, and December 31, 2011, the Company and its subsidiaries have recorded the following consolidated balances for retained tax earnings, income not constituting revenue subject to income tax, accumulated tax losses and credit for shareholders:

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Taxable profits with credit rights (1)	1,410,784	1,053,651
Taxable profits without credit rights (1)	114,099	150,234
Taxable loss	16,127	15,069
Credit for shareholders	335,318	242,143



## Note 28 - Income Tax and Deferred Taxes (continued)

### 28.3 Tax earnings, continued

- (1) The Retained Taxable Profits Registry (FUT) is a chronological registry where the profits generated and distributed by the company are recorded. The object of the FUT is to control the accumulated tax profits of the company that may be distributed, withdrawn or remitted to the owners, shareholders or partners, and the final taxes that must be imposed, called in Chile Global Aggregate Tax (that levies persons resident or domiciled in Chile), or Withholding Tax (that levies persons "Not" resident or domiciled in Chile).

The FUT Register contains profits with credit rights and profits without credit rights, which arise out of the inclusion of the net taxable income determined by the company or the profits received by the company that may be dividends received or withdrawals made during the period.

Profits without credit rights represent the tax payable by the company within the year and filed the following year, therefore they will be deducted from the FUT Registry the following year.

Profits with credit rights may be used to reduce the final tax burden of owners, shareholders or partners, which upon withdrawal are entitled to use the credits associated with the relevant profits.

In summary, companies use the FUT Registry to maintain control over the profits they generate that have not been distributed to the owners and the relevant credits associated with such profits.

### 28.4 Income tax and deferred taxes

Assets and liabilities recognized in the Statement of financial position are offset if and only if:

- 1 The Company has legally recognized before the tax authority the right to offset the amounts recognized in these entries; and
- 2 Deferred income tax assets and liabilities are derived from income tax related to the same tax authority on:
  - (i) the same entity or tax subject; or
  - (ii) different entities or tax subjects who intend either to settle current fiscal assets and liabilities for their net amount, or to realize assets and pay liabilities simultaneously in each of the future periods in which the Company expects to settle or recover significant amounts of deferred tax assets or liabilities.

**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.4 Income tax and deferred taxes, continued**

Deferred income tax assets recognized are those income taxes to be recovered in future periods, related to:

- (a) deductible temporary differences;
- (b) the offset of losses obtained in prior periods and not yet subject to tax deduction; and
- (c) the offset of unused credits from prior periods.

The Company recognizes a deferred tax asset when there is certainty that these can be offset with tax income from subsequent periods, losses or fiscal credits not yet used, but solely as long as it is more likely than not that there will be tax earnings in the future against which to charge to these losses or unused fiscal credits.

Deferred tax liabilities recognized refer to the amounts of income taxes payable in future periods related to taxable temporary differences

d.1 Income tax assets and liabilities as of September 30, 2012 are detailed as follows:

Description of deferred income tax assets and liabilities	Net position, assets		Net position, liabilities	
	Assets ThUS\$	Liabilities ThUS\$	Assets ThUS\$	Liabilities ThUS\$
Depreciation	-	-	-	130,700
Doubtful accounts impairment	-	-	5,778	-
Accrued vacations	-	-	3,531	-
Manufacturing expenses	-	-	-	60,061
Unrealized gains (losses) from sales of products	-	-	100,844	-
Fair value of bonds	-	-	3,529	-
Severance indemnity	-	-	-	4,466
Hedging	-	-	-	22,620
Inventory of products, spare parts and supplies	36	-	14,349	-
Research and development expenses	-	-	-	5,030
Tax losses	-	-	2,289	-
Capitalized interest	-	-	-	20,333
Expenses in assumption of bank loans	-	-	-	2,334
Unaccrued interest	-	-	407	-
Fair value of property, plant and equipment	-	-	5,986	-
Employee benefits	-	-	5,937	-
Royalty deferred income taxes	-	-	-	8,062
Other	230	-	5,768	-
<b>Balance to date</b>	<b>266</b>	<b>-</b>	<b>148,418</b>	<b>253,606</b>
<b>Net balance</b>	<b>266</b>	<b>-</b>	<b>-</b>	<b>105,188</b>

**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.4 Income tax and deferred taxes, continued**

d.2 Income tax assets and liabilities as of December 31, 2011 are detailed as follows:

Description of deferred income tax assets and liabilities	Net position, assets		Net position, liabilities	
	Assets	Liabilities	Assets	Liabilities
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Depreciation	-	-	-	114,151
Doubtful accounts impairment	16	-	4,045	-
Vacation accrual	9	-	2,633	-
Production expenses	-	-	-	54,747
Unrealized gains (losses) from sales of products	-	-	97,441	-
Bonds fair value	-	-	2,104	-
Employee termination benefits	-	-	-	3,036
Hedging	-	-	-	16,636
Inventory of products, spare parts and supplies	85	-	7,781	-
Research and development expenses	-	-	-	4,598
Tax losses	-	-	1,046	-
Capitalized interest	-	-	-	17,461
Expenses in assumption of bank loans	-	-	-	1,855
Unaccrued interest	-	-	386	-
Fair value of property, plant and equipment	-	-	1,539	-
Employee benefits	-	-	1,177	-
Royalty deferred income taxes	-	-	-	10,035
Other	194	-	5,773	-
<b>Balance to date</b>	<b>304</b>	<b>-</b>	<b>123,925</b>	<b>222,519</b>
<b>Net balance</b>	<b>304</b>	<b>-</b>	<b>-</b>	<b>98,594</b>

**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.4 Income tax and deferred taxes, continued**

d.3 Deferred taxes related to benefits for tax losses

The Company's tax loss carryforwards (NOL carryforwards) were mainly generated by losses in Chile, which in accordance with current Chilean tax regulations have no expiration date.

As of September 30, 2012 and December 31, 2011, tax loss carryforwards (NOL carryforwards) are detailed as follows:

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
Chile	2,289	1,046
Other countries	-	-
<b>Balances to date</b>	<b>2,289</b>	<b>1,046</b>

Tax losses as of December 31 correspond mainly to Servicios Integrales de Tránsitos y Transferencias S.A., Exploraciones Mineras and Isapre Norte Grande Ltda.

d.4 Unrecognized deferred income tax assets and liabilities

As of September 30, 2012 and December 31, 2011, tax loss carryforwards (NOL carryforwards) are detailed as follows:

	<b>09/30/2012</b>	<b>12/31/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
	Assets (liabilities)	Assets (liabilities)
Tax losses (NOL's)	139	139
Doubtful accounts impairment	81	81
Inventory impairment	1,020	1,020
Pensions plan	(536)	(536)
Accrued vacations	29	29
Depreciation	(57)	(57)
Other	(19)	(19)
<b>Balances to date</b>	<b>657</b>	<b>657</b>

Tax losses mainly relate to the United States, and they expire in 20 years.

**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.4 Income tax and deferred taxes, continued**

d.5 Movements in deferred tax assets and liabilities

Movements in deferred tax assets and liabilities as of September 30, 2012 and December 31, 2011 are detailed as follows:

	<b>09/30/2012</b>	<b>12/31/2011</b>
	ThUS\$	ThUS\$
	Liabilities	Liabilities
	(assets)	(assets)
Deferred tax assets and liabilities, net opening balance	98,290	100,416
Increase (decrease) in deferred taxes in profit or loss	8,057	(3,664)
Tax Recovery of first category credit absorbed by tax losses	-	1,756
Increase (decrease) in deferred taxes in equity	(1,425)	(218)
<b>Balances to date</b>	<b>104,922</b>	<b>98,290</b>

d.6 Disclosures on income tax expense (income)

The Company recognizes current tax and deferred taxes as income or expenses, and they are included in profit or loss, unless they arise from:

- (a) a transaction or event recognized in the same period or in a different period, outside profit or loss either in other comprehensive income or directly in equity; or
- (b) a business combination

**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.4 Income tax and deferred taxes, continued**

Current and deferred tax expenses (income) are detailed as follows :

	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
	Income	Income
	(expense)	(expense)
<b>Current income tax expense</b>		
Current income tax expense	(165,920)	(154,003)
Adjustments to prior year current income tax	26	-
<b>Current income tax expense, net, total</b>	<b>(165,894)</b>	<b>(154,003)</b>
<b>Deferred tax expense</b>		
Deferred tax expense (income) relating to the creation and reversal of temporary differences	(8,026)	21,307
Deferred tax expense (income) relating changes in tax rates or the application of new taxes	-	-
<b>Deferred tax expense, net, total</b>	<b>(8,026)</b>	<b>(21,307)</b>
<b>Tax expense (income)</b>	<b>(173,920)</b>	<b>(132,696)</b>

Tax expenses (income) for foreign and domestic parties are detailed as follows:

	<b>09/30/2012</b>	<b>09/30/2011</b>
	<b>ThUS\$</b>	<b>ThUS\$</b>
	Income	Income
	(expense)	(expense)
<b>Current income tax expense by foreign and domestic parties, net</b>		
Current income tax expense, foreign parties, net	(10,720)	(3,339)
Current income tax expense, domestic, net	(155,174)	(150,664)
<b>Current income tax expense, net, total</b>	<b>(165,894)</b>	<b>(154,003)</b>
<b>Deferred tax expense by foreign and domestic parties, net</b>		
Deferred tax expense, foreign parties, net	423	(229)
Deferred tax expense, domestic, net	(8,449)	21,536
<b>Deferred tax expense, net, total</b>	<b>(8,026)</b>	<b>21,307</b>
<b>Income tax expense</b>	<b>(173,920)</b>	<b>(132,696)</b>

**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.4 Income tax and deferred taxes, continued**

d.7 Equity interest in taxation attributable to equity-accounted investees

The Company does not recognize any deferred tax liability in all cases of taxable temporary differences associated with investments in subsidiaries, branches and associated companies or interest in joint ventures, because as indicated in the standard, the following two conditions are jointly met

(a) the parent, investor or interest holder is able to control the time for reversal of the temporary difference; and

(b) It is more likely than not that the temporary difference is not reversed in the foreseeable future.

In addition, the Company does not recognize deferred income tax assets for all deductible temporary differences from investments in subsidiaries, branches and associated companies or interests in joint ventures because it is not possible to meet for the following requirements:

(a) Temporary differences are reversed in a foreseeable future; and

(b) The Company has tax earnings, against which temporary differences can be used.

d.8 Revelations on the tax effects of other comprehensive income components:

Income tax related to components of other income and expense with a charge or credit to net equity	<b>09/30/2012</b>		
	<b>ThUS\$</b>		
	Amount before taxes	Expense (income) for income taxes	Amount after taxes
Cash flow hedge	(7,297)	1,425	(5,872)
<b>Total</b>	<u>(7,297)</u>	<u>1,425</u>	<u>(5,872)</u>

Income tax related to components of other income and expense with a charge or credit to net equity	<b>09/30/2011</b>		
	<b>ThUS\$</b>		
	Amount before taxes	Expense (income) for income taxes	Amount after taxes
Cash flow hedge	(2,700)	540	(2,160)
<b>Total</b>	<u>(2,700)</u>	<u>540</u>	<u>(2,160)</u>

**Note 28 - Income Tax and Deferred Taxes (continued)**

**28.4 Income tax and deferred taxes, continued**

- d.9 Explanation of the relationship between expense (income) for tax purposes and accounting income

In accordance with paragraph No. 81, letter c) of IAS 12, the Company has estimated that the method that discloses more significant information for the users of its financial statements is the reconciliation of tax expense (income) to the result of multiplying income for accounting purposes by the tax rate in force in Chile. This option is based on the fact that the Parent and its subsidiaries incorporated in Chile generate almost the total amount of tax expense (income) and the fact that amounts of subsidiaries incorporated in foreign countries have no relevant significance within the context of the total amount of tax expense (income.)

**Reconciliation of numbers in income tax expenses (income) and the result of multiplying financial gain by the rate prevailing in Chile**

	09/30/2012	09/30/2011
	ThUS\$	TUS\$
	Income	Income
	(expense)	(expense)
Consolidated income before taxes	686,935	525,139
Income tax rate in force in Chile	20%	20%
	<hr/>	<hr/>
<b>Tax expense using the legal rate</b>	<b>(137,387)</b>	<b>(105,028)</b>
Effect of royalty tax expense	(24,096)	(21,022)
Tax effect of non-taxable revenue	6,134	4,625
Tax effect of rates in other jurisdictions	(2,059)	(2,264)
Tax effect of tax rates supported abroad	(5,157)	(4,146)
Effect on the tax rate arising from changes in the tax rate	-	-
Other effects from the reconciliation between carrying amount and the tax expense (income)	(11,355)	(4,861)
	<hr/>	<hr/>
<b>Tax expense using the effective rate</b>	<b>(173,920)</b>	<b>(132,696)</b>

## Note 28 - Income Tax and Deferred Taxes (continued)

### 28.4 Income tax and deferred taxes, continued

#### d.10 Tax periods potentially subject to verification:

The Group's Companies are potentially subject to income tax audits by tax authorities in each country. These audits are limited to a number of interim tax periods, which, in general, when they elapse, give rise to the expiration of these inspections.

Tax audits, due to their nature, are often complex and may require several years. Below, we provide a summary of tax periods that are potentially subject to verification, in accordance with tax regulations in force in the country of origin:

#### a) Chile

According to article 200 of Decree Law No. 830, the tax authority shall review for any deficiencies in its settlement and taxes turn giving rise, by applying a requirement of 3 years term from the expiration of the legal deadline when payment should have been made. Besides, this requirement was extended to 6 years term for the revision of taxes subject to declaration, when such declaration was not been filed or has been presented maliciously false.

#### b) United States

In the United States, the tax authority may review tax returns for up to 3 years from the expiration date of the tax return. In the event that an omission or error is detected in the tax return of sales or cost of sales, the review can be extended for a period of up to 6 years.

#### c) Mexico:

In Mexico, the tax authority can review tax returns up to 5 years from the expiration date of the tax return.

#### d) Spain:

In Spain, the tax authority can review tax returns up to 4 years from the expiration date of the tax return.

#### e) Belgium:

In Belgium, the tax authority may review tax returns for up to 3 years from the expiration date of the tax return if no tax losses exist. In the event of detecting an omission or error in the tax return, the review can be extended for a period of up to 5 years.

#### f) South Africa:

In South Africa, the tax authority may review tax returns for up to 3 years from the expiration date of the tax return. In the event an omission or error in the tax return is detected, the review can be extended for a period of up to 5 years.



**Note 29 - Disclosures on the effects of fluctuations in foreign currency exchange rates**

Assets held in foreign currency are detailed as follows:

Class of asset	Currency	09/30/2012 ThUS\$	12/31/2011 ThUS\$
<b>Current assets:</b>			
Cash and cash equivalents	ARS	2	-
Cash and cash equivalents	BRL	32	22
Cash and cash equivalents	CLP	50,365	125,118
Cash and cash equivalents	CNY	285	300
Cash and cash equivalents	EUR	5,997	3,070
Cash and cash equivalents	GBP	3	14
Cash and cash equivalents	IDR	5	5
Cash and cash equivalents	INR	28	45
Cash and cash equivalents	MXN	161	29
Cash and cash equivalents	PEN	15	16
Cash and cash equivalents	YEN	1,557	2,292
Cash and cash equivalents	ZAR	4,603	5,450
<b>Subtotal cash and cash equivalents</b>		<b>63,053</b>	<b>136,361</b>
Other current financial assets	CLF	22,236	-
Other current financial assets	CLP	322,633	129,069
<b>Subtotal other current financial assets</b>		<b>344,869</b>	<b>129,069</b>
Other current non-financial assets	ARS	34	35
Other current non-financial assets	AUD	-	91
Other current non-financial assets	BRL	9	4
Other current non-financial assets	CLF	-	22
Other current non-financial assets	CLP	22,095	46,366
Other current non-financial assets	CNY	14	16
Other current non-financial assets	EUR	5,496	4,504
Other current non-financial assets	INR	-	17
Other current non-financial assets	MXN	419	606
Other current non-financial assets	PEN	37	37
Other current non-financial assets	YEN	55	-
Other current non-financial assets	ZAR	840	1,443
<b>Subtotal other current non-financial assets</b>		<b>28,999</b>	<b>53,141</b>
Trade and other receivables	AUD	13	-
Trade and other receivables	BRL	68	41
Trade and other receivables	CLF	1,115	1,172
Trade and other receivables	CLP	150,066	107,973
Trade and other receivables	CNY	472	1,811
Trade and other receivables	EUR	61,560	60,382
Trade and other receivables	GBP	1,474	488
Trade and other receivables	MXN	137	141
Trade and other receivables	PEN	140	211
Trade and other receivables	ZAR	23,114	16,004
<b>Subtotal trade and other receivables</b>		<b>238,159</b>	<b>188,223</b>
Receivables from related parties	AED	379	379
Receivables from related parties	CLP	624	999
Receivables from related parties	EUR	43	150
Receivables from related parties	YEN	-	93
Receivables from related parties	ZAR	2,275	-
<b>Subtotal receivables from related parties</b>		<b>3,321</b>	<b>1,621</b>
Current tax assets	AUD	393	-
Current tax assets	CLP	407	590
Current tax assets	EUR	203	70
Current tax assets	MXN	771	6
Current tax assets	PEN	347	239
Current tax assets	YEN	-	34
<b>Subtotal current tax assets</b>		<b>2,121</b>	<b>939</b>
<b>Total current assets</b>		<b>680,522</b>	<b>509,354</b>





**Note 29 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)**

Class of asset	Currency	09/30/2012 ThUS\$	12/31/2011 ThUS\$
<b>Non-current assets:</b>			
Other non-current financial assets	BRL	29	30
Other non-current financial assets	CLP	20	20
Other non-current financial assets	EUR	-	3
Other non-current financial assets	YEN	61	61
<b>Subtotal other non-current financial assets</b>		<b>110</b>	<b>114</b>
Other non-current non-financial assets	BRL	220	238
Other non-current non-financial assets	CLP	596	477
<b>Subtotal other non-current non-financial assets</b>		<b>816</b>	<b>715</b>
Non-current rights receivable	CLF	295	362
Non-current rights receivable	CLP	1,035	709
<b>Subtotal non-current rights receivable</b>		<b>1,330</b>	<b>1,071</b>
Equity-accounted investees	AED	17,938	14,236
Equity-accounted investees	CLP	1,185	1,444
Equity-accounted investees	EGP	-	1,270
Equity-accounted investees	EUR	7,705	3,102
Equity-accounted investees	INR	755	785
Equity-accounted investees	THB	1,608	1,561
Equity-accounted investees	TRY	15,047	12,256
<b>Subtotal equity-accounted investees</b>		<b>44,238</b>	<b>34,654</b>
Intangible assets other than goodwill	CLP	186	42
Intangible assets other than goodwill	CNY	6	-
<b>Subtotal intangible assets other than goodwill</b>		<b>192</b>	<b>42</b>
Property, plant and equipment	CLP	2,924	3,264
<b>Subtotal property, plant and equipment</b>		<b>2,924</b>	<b>3,264</b>
<b>Total non-current assets</b>		<b>49,610</b>	<b>39,860</b>
<b>Total assets</b>		<b>730,132</b>	<b>549,214</b>

**SQM**

Los Militares 4290,  
Las Condes, Santiago, Chile  
Tel: (56 2) 425 2000  
www.sqm.com





**Note 29 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)**

Liabilities held in foreign currency are detailed as follows:

Class of liability	Currency	Up To 90 Days ThUS\$	09/30/2012 Over 90 Days Up To One Year ThUS\$	Total ThUS\$	Up To 90 Days ThUS\$	12/31/2011 Over 90 Days Up To One Year ThUS\$	Total ThUS\$
<b>Current liabilities</b>							
Other current financial liabilities	CLF	4,875	5,598	10,473	3,906	6,640	10,546
Other current financial liabilities	CLP	-	32	32	1,217	799	2,016
<b>Subtotal other current financial liabilities</b>		<b>4,875</b>	<b>5,630</b>	<b>10,505</b>	<b>5,123</b>	<b>7,439</b>	<b>12,562</b>
Trade and other payables	ARS	-	-	-	3	-	3
Trade and other payables	BRL	448	-	448	320	-	320
Trade and other payables	CHF	151	-	151	221	-	221
Trade and other payables	CLP	131,324	3,017	134,341	115,694	236	115,930
Trade and other payables	CNY	259	-	259	1,821	-	1,821
Trade and other payables	EUR	11,938	-	11,938	12,265	181	12,446
Trade and other payables	GBP	56	-	56	24	-	24
Trade and other payables	INR	7	-	7	1	-	1
Trade and other payables	MXN	800	23	823	426	-	426
Trade and other payables	PEN	-	149	149	31	-	31
Trade and other payables	YEN	-	74	74	124	-	124
Trade and other payables	ZAR	3,152	-	3,152	2,831	108	2,939
<b>Subtotal trade and other payables</b>		<b>148,135</b>	<b>3,263</b>	<b>151,398</b>	<b>133,761</b>	<b>525</b>	<b>134,286</b>
Other short-term provisions	ARS	-	-	-	62	-	62
Other short-term provisions	BRL	487	703	1,190	-	1,459	1,459
Other short-term provisions	CLP	19	10	29	29	-	29
Other short-term provisions	EUR	62	-	62	140	-	140
Other short-term provisions	MXN	59	-	59	-	250	250
<b>Subtotal other short-term provisions</b>		<b>627</b>	<b>713</b>	<b>1,340</b>	<b>231</b>	<b>1,709</b>	<b>1,940</b>
Current tax liabilities	ARS	-	3	3	-	-	-
Current tax liabilities	BRL	-	5	5	-	-	-
Current tax liabilities	CLP	-	5,458	5,458	-	2,129	2,129
Current tax liabilities	CNY	-	89	89	49	-	49
Current tax liabilities	EUR	-	2,368	2,368	-	2,011	2,011
Current tax liabilities	MXN	2	14	16	140	-	140
Current tax liabilities	YEN	-	-	-	-	386	386
Current tax liabilities	ZAR	-	24	24	-	109	109
<b>Subtotal current tax liabilities</b>		<b>2</b>	<b>7,961</b>	<b>7,963</b>	<b>189</b>	<b>4,635</b>	<b>4,824</b>
Current provisions for employee benefits	CLP	6,865	-	6,865	6,915	22,807	29,722
Current provisions for employee benefits	MXN	214	-	214	-	334	334
<b>Subtotal current provisions for employee benefits</b>		<b>7,079</b>	<b>-</b>	<b>7,079</b>	<b>6,915</b>	<b>23,141</b>	<b>30,056</b>





**Note 29 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)**

Class of liabilities	Currency	Up To 90 Days ThUS\$	09/30/2012 Over 90 Days Up To One Year ThUS\$	Total ThUS\$	Up To 90 Days ThUS\$	12/31/2011 Over 90 Days Up To One Year ThUS\$	Total ThUS\$
Other current non-financial liabilities	ARS	281	386	667	-	-	-
Other current non-financial liabilities	BRL	9	52	61	12	44	56
Other current non-financial liabilities	CLP	9,890	21,586	31,476	7,464	36,006	43,470
Other current non-financial liabilities	CNY	4	-	4	12	-	12
Other current non-financial liabilities	EUR	842	-	842	631	-	631
Other current non-financial liabilities	MXN	-	-	-	1,331	53	1,384
Other current non-financial liabilities	PEN	70	-	70	118	-	118
Other current non-financial liabilities	YEN	-	18	18	-	-	-
Other current non-financial liabilities	ZAR	6	-	6	-	-	-
<b>Subtotal other current non-financial liabilities</b>		<b>11,102</b>	<b>22,042</b>	<b>33,144</b>	<b>9,568</b>	<b>36,103</b>	<b>45,671</b>
<b>Total current liabilities</b>		<b>171,820</b>	<b>39,609</b>	<b>211,429</b>	<b>155,787</b>	<b>73,552</b>	<b>229,339</b>





**Note 29 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)**

Class of liabilities	Currency	09/30/2012			Total ThUS\$	12/31/2011			Total ThUS\$
		Over 1 year up to 3 years ThUS\$	Over 3 years up to 5 years ThUS\$	Over 5 years ThUS\$		Over 1 year up to 3 years ThUS\$	Over 3 years up to 5 years ThUS\$	Over 5 years ThUS\$	
<b>Non-current liabilities</b>									
Other non-current financial liabilities	CLF	85,302	61,184	325,917	472,403	76,417	12,510	232,938	321,865
Other non-current financial liabilities	CLP	153,791	-	-	153,791	139,770	-	-	139,770
<b>Subtotal other non-current financial liabilities</b>		<b>239,093</b>	<b>61,184</b>	<b>325,917</b>	<b>626,194</b>	<b>216,187</b>	<b>12,510</b>	<b>232,938</b>	<b>461,635</b>
Deferred tax liabilities	CLP	-	-	-	-	57	-	56	113
Deferred tax liabilities	MXN	203	-	-	203	590	-	-	590
<b>Subtotal deferred tax liabilities</b>		<b>203</b>	<b>-</b>	<b>-</b>	<b>203</b>	<b>647</b>	<b>-</b>	<b>56</b>	<b>703</b>
Non-current provisions for employee benefits	CLP	4	30,764	1,473	32,241	-	-	27,573	27,573
Non-current provisions for employee benefits	MXN	-	123	-	123	-	-	520	520
Non-current provisions for employee benefits	YEN	-	-	521	521	-	-	94	94
<b>Subtotal non-current provisions for employee benefits</b>		<b>4</b>	<b>30,887</b>	<b>1,994</b>	<b>32,885</b>	<b>-</b>	<b>-</b>	<b>28,187</b>	<b>28,187</b>
<b>Total non-current liabilities</b>		<b>239,300</b>	<b>92,071</b>	<b>327,911</b>	<b>659,282</b>	<b>216,834</b>	<b>12,510</b>	<b>261,181</b>	<b>490,525</b>



**Note 30 – Direct cash flow status, proforma**

According to what is stated in Memorandum N°2058 of the Superintendencia de Valores y Seguros (Superintendency of Securities and Insurances), here below you will find the Cash Flow Status as of September 30<sup>th</sup>, 2012, by using the direct method.

**Direct cash flow status**

<b>Cash flow status</b>	<b>09/30/2012</b>
	<b>ThUS\$</b>
<b>Cash flow proceeding from (used in) operation activities</b>	
<b>Types of collection per operation activities</b>	
Collections proceeding from the sales of goods and services rendering	1,786.969
Other collections for operation activities.	-
<b>Kinds of payments</b>	
Payments to suppliers for the el supply of goods and services	(1,077,090)
Other payments for operation activities	(5,938)
Dividends paid	-
Dividends received	13,411
Interests paid	(43,051)
Interests received	17,151
Reimbursed (paid) capital gains tax	(189,885)
Other cash incomes (expenses)	-
<b>Net cash flow proceeding from (used in) operation activities</b>	<b>501,567</b>
<b>Cash flow proceeding from (used in) investment activities</b>	
Cash flow proceeding of the loss of control of subsidiaries or other businesses	961
Other payments to acquire participations in joint businesses	(4,197)
Amounts proceeding from properties, plant, and equipment sale	1,787
Purchase of properties, plant, and equipment	(291,002)
Cash advances and loans to third parties	(606)
Other cash incomes (expenses)	(324,045)
<b>Net cash flow proceeding from (used in) investment activities</b>	<b>(617,102)</b>

**Direct cash flow status (continued)**

<b>Cash flow status</b>	<b>09/30/2012</b>
	<b>ThUS\$</b>
<b>Cash flow proceeding of (used in) financing activities</b>	
Amounts proceeding from the issuance of other capital instruments	-
Amounts proceeding from long term loans	296,502
Amounts proceeding from short term loans	-
Total amounts proceeding from loans	296,502
Loans payments	(180,000)
Dividends paid	(83,064)
Other cash incomes (expenses)	(5,511)
<b>Flujos de efectivo netos procedentes de (utilizados en) financing activities</b>	<b>27,927</b>
<b>Net increase (diminution) Incremento neto (decrease) in cash and equivalent to cash before the effects of the changes in the exchange rate</b>	<b>(87,608)</b>
Effect of the variation in the exchange rate over the cash, and equivalents to cash	6,868
Net Increase (decrease) of cash, and equivalent to	(80,740)
<b>Cash and equivalent to cash at the beginning of the period</b>	<b>444,992</b>
<b>Cash and equivalent to cash at the end of the period</b>	<b>364,252</b>

**Note 31 - Subsequent events****31.1 Authorization of the financial statements**

The consolidated financial statements of Sociedad Química y Minera de Chile S.A. and subsidiaries prepared in accordance with International Financial Reporting Standards for the period ended September 30, 2012 were approved and authorized for issuance by the Board of Directors at their meeting held on November 20, 2012.





### 31.2 Disclosures on subsequent events

On November 20th, 2012, it was reported to the Superintendencia of Securities and Insurances (SVS), that the Board of Sociedad Química y Minera de Chile S.A., agreed to pay and distribute a provisory dividend of US\$0.94986, per share, to the shareholders. This, as from December 12th, 2012, payable by accumulated profits during the first nine months of such year, in favor of Shareholders that are registered in SQM Shareholders Register, the fifth working day previous to that in which such dividend will be paid and in its equivalent in pesos, national currency, according to the value of “Dólar Observado” or “U.S. Dollar” published in the Official Gazette on December 5th, 2012.

Management is not aware of any other significant events that occurred between September 30, 2012 and the date of issuance of these consolidated financial statements that may significantly affect them.

### 31.3 Detail of dividends declared after the balance sheet date

As of the closing date of these financial statements, there are no dividends declared after the reporting date.

